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**State:** Arkansas **Filing Company:** Shelter General Insurance Company  
**TOI/Sub-TOI:** 19.0 Personal Auto/19.0000 Personal Auto Combinations  
**Product Name:** PPA  
**Project Name/Number:** Rooney/

## Filing at a Glance

Company: Shelter General Insurance Company  
Product Name: PPA  
State: Arkansas  
TOI: 19.0 Personal Auto  
Sub-TOI: 19.0000 Personal Auto Combinations  
Filing Type: Rate/Rule  
Date Submitted: 10/18/2012  
SERFF Tr Num: SHEL-128731944  
SERFF Status: Closed-Filed  
State Tr Num:  
State Status:  
Co Tr Num: 03G00112  
  
Effective Date 02/05/2013  
Requested (New):  
Effective Date 02/05/2013  
Requested (Renewal):  
Author(s): Brian Marcks, Sue Burlingame  
Reviewer(s): Alexa Grissom (primary)  
Disposition Date: 11/26/2012  
Disposition Status: Filed  
Effective Date (New): 02/05/2013  
Effective Date (Renewal):

State Filing Description:

**State:** Arkansas  
**TOI/Sub-TOI:** 19.0 Personal Auto/19.0000 Personal Auto Combinations  
**Product Name:** PPA  
**Project Name/Number:** Rooney/  
**Filing Company:** Shelter General Insurance Company

## General Information

Project Name: Rooney  
Project Number:  
Reference Organization:  
Reference Title:  
Filing Status Changed: 11/26/2012  
State Status Changed:  
Created By: Brian Marcks  
Corresponding Filing Tracking Number:  
Status of Filing in Domicile:  
Domicile Status Comments:  
Reference Number:  
Advisory Org. Circular:  
Deemer Date:  
Submitted By: Brian Marcks

### Filing Description:

This filing consists of revised base rates for Liability, Medical Payments, Collision and Comprehensive coverages. Uninsured Motorists Property Damage rates have been revised. Model Year factors have been added. Coverage Adjustment factors have replaced rate class factors in the premium determination for motor homes. Comprehensive cost symbol factors have been revised for Utility/Camping Trailers. Editorial changes have also been made.

The overall effect of this filing is expected to be a revenue increase of 3.6% or \$144,680.

## Company and Contact

### Filing Contact Information

Brian Marcks, Coordinator of Insurance  
Department Affairs  
1817 West Broadway  
Columbia, MO 65218  
BCMarcks@shelterinsurance.com  
573-214-4165 [Phone]  
573-446-7317 [FAX]

### Filing Company Information

Shelter General Insurance  
Company  
1817 West Broadway  
Columbia, MO 65218  
(573) 445-8441 ext. [Phone]  
CoCode: 23361  
Group Code:  
Group Name:  
FEIN Number: 43-6031499  
State of Domicile: Missouri  
Company Type:  
State ID Number:

## Filing Fees

Fee Required? Yes  
Fee Amount: \$100.00  
Retaliatory? No  
Fee Explanation: \$100 per rate filing.  
Per Company: No

Company	Amount	Date Processed	Transaction #
Shelter General Insurance Company	\$100.00	10/18/2012	64026030

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

## Correspondence Summary

### Dispositions

Status	Created By	Created On	Date Submitted
Filed	Alexa Grissom	11/26/2012	11/26/2012

### Objection Letters and Response Letters

#### Objection Letters

Status	Created By	Created On	Date Submitted
Pending Industry Response	Alexa Grissom	11/06/2012	11/06/2012
Pending Industry Response	Alexa Grissom	10/25/2012	10/25/2012

#### Response Letters

Responded By	Created On	Date Submitted
Brian Marcks	11/07/2012	11/07/2012
Brian Marcks	10/29/2012	10/29/2012

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

## Disposition

Disposition Date: 11/26/2012  
Effective Date (New): 02/05/2013  
Effective Date (Renewal):  
Status: Filed

Comment:

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Shelter General Insurance Company	4.200%	3.600%	\$143,360	4,685	\$4,032,756	17.900%	-78.700%

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	A-1 Private Passenger Auto Abstract	Filed	Yes
Supporting Document (revised)	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document (revised)	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC Loss Cost Filing Document for OTHER than Workers' Comp	Filed	Yes
Supporting Document (revised)	Explanatory Memorandum and Supporting Documents	Filed	Yes
Supporting Document	Explanatory Memorandum and Supporting Documents	Filed	Yes
Supporting Document	Histograms	Filed	Yes
Supporting Document	Rate Indications	Filed	Yes
Rate	General Rule Pages	Filed	Yes
Rate	Rate Pages	Filed	Yes

<b>SERFF Tracking #:</b>	SHEL-128731944	<b>State Tracking #:</b>		<b>Company Tracking #:</b>	03G00112
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<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

Schedule	Schedule Item	Schedule Item Status	Public Access
Rate	Revised Rate Page	Filed	Yes

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**State:** Arkansas **Filing Company:** Shelter General Insurance Company  
**TOI/Sub-TOI:** 19.0 Personal Auto/19.0000 Personal Auto Combinations  
**Product Name:** PPA  
**Project Name/Number:** Rooney/

## Objection Letter

Objection Letter Status	Pending Industry Response
Objection Letter Date	11/06/2012
Submitted Date	11/06/2012
Respond By Date	

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Dear Brian Marcks,

**Introduction:**

*This will acknowledge receipt of the captioned filing. The APCS contains extra worksheets; please amend and resubmit.*

**Conclusion:**

*NOTICE regarding, corrections to filings and scrivener's Errors:*

*Effective for all filings made on or after June 1, 2011, Arkansas no longer allows the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."*

*Sincerely,*

*Alexa Grissom*

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**State:** Arkansas **Filing Company:** Shelter General Insurance Company  
**TOI/Sub-TOI:** 19.0 Personal Auto/19.0000 Personal Auto Combinations  
**Product Name:** PPA  
**Project Name/Number:** Rooney/

## Objection Letter

Objection Letter Status	Pending Industry Response
Objection Letter Date	10/25/2012
Submitted Date	10/25/2012
Respond By Date	

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Dear Brian Marcks,

**Introduction:**

*This will acknowledge receipt of the captioned filing. Please amend the filing so that no insured receives more than a 20 percent increase and revise the RF-1 accordingly.*

*In accordance with Regulation 23, Section 7.A., this filing may not be implemented until 20 days after the requested amendment(s) and/or information is received.*

**Conclusion:**

*NOTICE regarding, corrections to filings and scrivener's Errors:*

*Effective for all filings made on or after June 1, 2011, Arkansas no longer allows the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."*

*Sincerely,*

*Alexa Grissom*

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

## Response Letter

Response Letter Status	Submitted to State
Response Letter Date	11/07/2012
Submitted Date	11/07/2012

Dear Alexa Grissom,

### Introduction:

Reference is made to your note of yesterday.

### Response 1

#### Comments:

We have eliminated the extra worksheet and have attached a revised version of Form APCS below.

### Changed Items:

Supporting Document Schedule Item Changes	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	Please see attachment.
Attachment(s):	
PPA Survey FORM APCS2012.xls	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>APCS-Auto Premium Comparison Survey</i>
<i>Comments:</i>	<i>Please see attachments.</i>
<i>Attachment(s):</i>	
<i>Premium Comparison (APCS).pdf</i>	
<i>Premium Comparison (APCS).xls</i>	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

### Conclusion:

Thank you very much for your help!

Sincerely,

Brian Marcks

State:	Arkansas	Filing Company:	Shelter General Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

## Response Letter

Response Letter Status	Submitted to State
Response Letter Date	10/29/2012
Submitted Date	10/29/2012

Dear Alexa Grissom,

### **Introduction:**

Reference is made to your note of last week.

### **Response 1**

#### **Comments:**

A revision has been made to cap individual increases at 20%. The Liability coverage adjustment factor for Motor Homes was revised such that the largest increase to a policy with this filing will now be 17.9%. Attached is a revised RF-1, a revised Explanatory Memorandum, a revised Revenue Summation and a revised manual page R-16. The overall effect of this filing will now be a revenue increase of 3.6% or \$143,360.

### **Changed Items:**

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

Supporting Document Schedule Item Changes	
Satisfied - Item:	NAIC loss cost data entry document
Comments:	Please see attachment.
Attachment(s):	
ARRFARF1 PPA (Revised).pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>NAIC loss cost data entry document</i>
<i>Comments:</i>	<i>Please see attachment.</i>
<i>Attachment(s):</i>	
<i>ARRFARF1 PPA .pdf</i>	
Satisfied - Item:	Explanatory Memorandum and Supporting Documents
Comments:	Please see attachments.
Attachment(s):	
Explanatory Memorandum (Revised).pdf Exhibit A (Revised) - Revenue Chg.pdf Exhibits C thru E.pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>Explanatory Memorandum and Supporting Documents</i>
<i>Comments:</i>	<i>Please see attachments.</i>
<i>Attachment(s):</i>	
<i>Explanatory Memorandum.pdf Exhibit A - Revenue Chg.pdf Exhibits C thru E.pdf</i>	

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

Supporting Document Schedule Item Changes	
Satisfied - Item:	NAIC loss cost data entry document
Comments:	Please see attachment.
Attachment(s):	
ARRFARF1 PPA (Revised).pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>NAIC loss cost data entry document</i>
<i>Comments:</i>	<i>Please see attachment.</i>
<i>Attachment(s):</i>	
<i>ARRFARF1 PPA .pdf</i>	
Satisfied - Item:	Explanatory Memorandum and Supporting Documents
Comments:	Please see attachments.
Attachment(s):	
Explanatory Memorandum (Revised).pdf Exhibit A (Revised) - Revenue Chg.pdf Exhibits C thru E.pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>Explanatory Memorandum and Supporting Documents</i>
<i>Comments:</i>	<i>Please see attachments.</i>
<i>Attachment(s):</i>	
<i>Explanatory Memorandum.pdf Exhibit A - Revenue Chg.pdf Exhibits C thru E.pdf</i>	

No Form Schedule items changed.

State:	Arkansas	Filing Company:	Shelter General Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Rate/Rule Schedule Item Changes					
Item No.	Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing #	Date Submitted
1	Revised Rate Page	R-16	Replacement		10/29/2012 By: Brian Marcks

**Conclusion:**

*Please let me know if you have questions.*

*Sincerely,*

*Brian Marcks*

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**State:** Arkansas **Filing Company:** Shelter General Insurance Company  
**TOI/Sub-TOI:** 19.0 Personal Auto/19.0000 Personal Auto Combinations  
**Product Name:** PPA  
**Project Name/Number:** Rooney/

## Post Submission Update Request Processed On 11/26/2012

Status: Allowed  
Created By: Brian Marcks  
Processed By: Alexa Grissom  
Comments:

### Company Rate Information:

Company Name:Shelter General Insurance Company

Field Name	Requested Change	Prior Value
Written Premium Change for this Program	\$143360	\$144680
Maximum %Change (where required)	17.900%	22.400%

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

## Rate Information

Rate data applies to filing.

<b>Filing Method:</b>	Prior Approval
<b>Rate Change Type:</b>	Increase
<b>Overall Percentage of Last Rate Revision:</b>	5.900%
<b>Effective Date of Last Rate Revision:</b>	01/26/2011
<b>Filing Method of Last Filing:</b>	Prior Approval

## Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Shelter General Insurance Company	4.200%	3.600%	\$143,360	4,685	\$4,032,756	17.900%	-78.700%

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

## Rate/Rule Schedule

Item No.	Schedule Item Status	Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing Number	Attachments
1	Filed 11/26/2012	General Rule Pages	GR-1 and GR-10 thru GR-12	Replacement		GR Pages.pdf
2	Filed 11/26/2012	Rate Pages	R-1 thru R-3, R-6, R-7, R-11, R-12 and R-15 thru R-21	Replacement		Rate Pages.pdf
3	Filed 11/26/2012	Revised Rate Page	R-16	Replacement		R-16 (Revised).pdf

## GENERAL RULES

### 1. DEFINITIONS AND INTERPRETATIONS

#### A. PRIVATE PASSENGER AUTOMOBILES

##### **Private Passenger Auto**

An automobile of the private passenger type designed to carry persons and their luggage. It also includes a vehicle of the pickup, utility, panel or van body type.

##### **Farm Vehicle**

A private passenger automobile which is:

- (1) garaged on a farm or ranch,
- (2) not ordinarily used in going to or from work or school,
- (3) not used in any occupation other than farming,  
...AND
- (4) the principal operator is actively engaged in farming or he is a retired farmer.

##### **Business Use**

- (a) Any utility vehicle used for making deliveries or for hauling for hire.
- (b) Private passenger automobiles other than those defined in (a) used for occupations, except farmers and clergymen in the performance of duties associated with their occupation, if driven 50% or more of the time or mileage for business purposes.
- (c) Private Passenger automobiles owned by or used by governmental agencies and automobiles owned by employees of the Federal Government used on government business, regardless of miles driven.

A motor vehicle of the van or truck type designed for commercial purposes with any percentage of business usage shall be rated with the Commercial Automobile manual. However, if these vehicle types are NOT used in ANY WAY for business, a **Business Use Exclusion Endorsement** shall be attached to the policy when rated at the appropriate private passenger rate class. These vehicles are designated with usage code "C" in the cost symbol pages and include but are not limited to:

- a) pickups with dual rear wheels or
- b) vehicles designated as cab and chassis, or are considered incomplete at the time the vehicle left the manufacturer or
- c) specific delivery and cargo vans traditionally used as commercial vehicles.

All business use private passenger automobiles shall be assigned to rate class T2.

The business use classification takes precedence over all others, except those classifications for drivers under age 25.

##### **Hauling for Hire**

Hauling for others for a charge or hauling by traders who buy and sell.

#### B. MOTORCYCLES

##### **Motorcycle**

A factory built motor vehicle of the motorcycle, motorbike, moped or motorscooter type, and includes street bikes, scooters, all-terrain vehicles (ATV) and dirt bikes. The Motorcycle Coverage Endorsement (Restricted Coverage) is attached to all policies insuring motorcycles and amends coverage provides by the policy. Please consult the endorsement for specific coverage restrictions.

A minimum premium charge per policy will apply. Please refer to the Motorcycle Rate Page.

## **2. COVERAGES (Cont.)**

### **L. UNDERINSURED MOTORISTS**

This coverage provides excess bodily injury protection up to our insured's Underinsured Motorists limits when the other party involved in the accident is liable but has Bodily Injury Liability limits less than the judgement recovered by our insured.

An insured not wanting Uninsured Motorists and/or Underinsured Motorists coverage must reject the coverage(s) in writing. The appropriate form must be completed for each vehicle at the time of application and any of the following policy changes: 1) change of named insured, 2) change of Liability UM or UIM limits and 3) addition or deletion of any coverage.

Underinsured Motorists coverage is a separate coverage from Uninsured Motorists coverage. UIM is only available when UM coverage has been written and is available for any limit not to exceed the Bodily injury limit.

### **M. REIMBURSEMENT FOR EMERGENCY ROAD SERVICE**

The Company will pay for towing and labor costs, if the labor is performed at the place of disablement, made necessary by the disablement of the described automobile.

### **N. DISABILITY INDEMNITY**

The Statutory Income Disability Benefits, as shown as part of the Arkansas Freedom of Choice No-Fault Coverages, are defined as 70% of the loss of income from work during a period commencing 8 days after the date of the accident, and not to exceed 52 weeks, but subject to a maximum of \$140 per week. In the case of a non-income earner, such benefits shall consist of expenses not to exceed \$70 per week, or any fractional part thereof, which are reasonably incurred for essential services in lieu of those the injured person would have performed without income during a period commencing 8 days after the date of the accident, and not to exceed 52 weeks

### **O. UNINSURED MOTORISTS PROPERTY DAMAGE**

This coverage provides Property Damage coverage for the insured vehicle if the damage is caused by an uninsured motorists vehicle. Every insured purchasing Uninsured Motorists coverage for protection against Bodily Injury shall be given an opportunity to purchase Uninsured Motorists coverage for protection against Property Damage (UMPD). The insured may purchase this coverage for damages subject to a \$200 deductible, in limits up to the Property Damage Liability limit. This deductible shall not apply if the vehicle is insured for both Collision and UMPD coverages, and the operator of the other vehicle has been positively identified and is solely at fault.

An insured not wanting UMPD coverage must reject in writing, unless such rejection has already been filed with the Company.

### **P. LOAN OR LEASE GAP COVERAGE**

This coverage will pay for the difference between the outstanding loan or lease amount and the comparable value of the vehicle at the time of a total loss to the covered automobile. Payment is limited to an additional 25% of the comparable value of the auto. This coverage is extended by endorsement to a Private Passenger type vehicle on a policy providing collision and comprehensive coverage. Other provisions and limitations of this coverage are included in the endorsement.

## 2. COVERAGES (Cont.)

### Q. NON-OWNED COVERAGE

#### (1) **General Consent (Drive Other Cars)**

This endorsement allows any vehicle to be considered a non-owned auto under all provisions of the policy. This endorsement applies only while the vehicle is used on a public roadway, and may be issued under the following circumstances:

- (a) Vehicles provided for State Highway Patrolmen.
- (b) Vehicles provided for employees of federal, state, county or city governments.
- (c) Company vehicles provided for employees for business and/or personal use.

#### (2) **Operator's Policy**

The Operator's Policy may be issued if the operator does not own a car. The rate for an Operator's Policy is the same that would be charged if the vehicle were owned by the applicant.

#### (3) **Limited Operator's Policy**

For a Limited Operator's Policy, which restricts coverage to government vehicles, apply Class B7 rates.

#### (4) **Employer's Non-Ownership Liability**

This endorsement affords Liability coverage to the employer and protects him from claims arising out of the operation of vehicles by employees. Such vehicles must not be owned, hired or registered in the name of the employer. The coverage is excess insurance. This endorsement is available only when the Company is insuring the insured's owned vehicles.

#### (5) **Hired Automobile Coverage**

This endorsement affords Liability coverage to the insured for the use of the automobiles, which are not owned by the insured, but which are hired by him and are under his supervision and direction. This endorsement is available only when the Company is insuring the insured's owned vehicles.

A special endorsement applicable to hired or leased automobiles will be attached to the policy. The declarations will be altered to show the lessor's name as the owner.

### **3. POLICY TERM AND PREMIUM ROUNDING RULE**

Premiums shown in this manual are for a semiannual policy term, unless otherwise indicated.

#### **A. MOTORCYCLES**

For motorcycles, the premium is determined in accordance with the provisions set forth in this manual for an annual term. Policy terms other than annual can be determined as a percentage of the annual premium. See Motorcycle Rate Page for additional information.

#### **B. SNOWMOBILES**

For snowmobiles, the premium determined in accordance with the provisions set forth in this manual are for an annual term only.

#### **C. MOTOR HOMES AND CLASS Z2 TRAILERS**

For motor homes and Class Z2 trailers, the premium determined in accordance with the provisions set forth in this manual are for an annual term. Policies may be written for a semiannual term payable in quarterly installments at 50% of the semiannual premium. See Motor Home and Class Z2 Trailer Rate Pages for semiannual term factor.

#### **D. For all other vehicle classes except as otherwise provided for:**

Policies may be written for an annual term at twice the semiannual premium. Policies may be written for a semiannual term payable in quarterly installments at one-half (1/2) of the semiannual premium.

#### **E. If on a new policy being issued we have at least 60% and not more than 175% of the premium required for the indicated policy term, the policy will be shortened or lengthened in accordance with the amount of premium received.**

**ARKANSAS  
PRIVATE PASSENGER AUTOMOBILE  
PREMIUM DETERMINATION CHART**

**Primary Coverages**

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP	Customization COLL	COMP	Mounted Camper COLL	COMP	Gap COLL	COMP	General Consent BIPD
1	<b>Territorial Base Rate</b>	R-2	\$	+	+	+	+	+	+	+	+	+	+	+	+	+
2	<b>Tier</b>	R-3	\$	x	x	x	x	x	x					x	x	x
3	<b>Optional Limit</b>	R-4 & 5	\$	x	x	x	x									x
4	<b>Cost Symbol</b>	R-6	\$					x	x					x	x	
5	<b>Model Year</b>	R-7	\$					x	x					x	x	
6	<b>Deductible</b>	R-7	\$					x	x	x	x	x	x			
7	<b>General Consent Endorsement</b>	R-20	\$													x
8	<b>Rate Class</b>	R-8 & 9	¢	x	x			x	x	x	x	x	x	x	x	
9	<b>Gap Endorsement</b>	R-3	¢											x	x	
10	<b>Driving Record Adjustment</b>	R-10	¢	x	x			x		x		x		x		x
11	<b>Habitual Offender Surcharge</b>	R-10	¢	x	x			x		x		x		x		x
12	<b>Accident Surcharge</b>	R-10	¢	x	x			x		x		x		x		x
13	<b>Safe Driver Discount</b>	R-10	¢	x	x			x		x		x		x		x
14	<b>Passive Restraint Discount</b>	R-10	¢		x											
15	<b>Motor Veh. Acc. Prev. Discount</b>	R-10	¢	x				x		x		x		x		x
16	<b>Companion Policy Discount</b>	R-10	¢	x	x			x	x	x	x	x	x	x	x	x
17	<b>Policy Term</b>	GR-12	¢	x	x	x	x	x	x	x	x	x	x	x	x	x
Total Premium																

**Additional Coverages**

Step	Description	Page	Round	ERS	Loss of Use	Acc. Death	UMPD	Rental Reimb	Disability Indem.	Employer's Non-Ownership Liability	Hired Automobile Coverage
1	<b>Premium / Territorial Base Rate</b>	R-2,3 & 19	\$	+	+	+	+	+	+	+	+
2	<b>Optional Limit</b>	R-4	\$		x					x	x
3	<b>Rate Class</b>	R-8 & 9	¢		x						
4	<b>Policy Term</b>	GR-12	¢	x	x	x	x	x	x	x	x
Total Premium											

**TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)**

=

**Premium Rounding**

When rounding to the nearest dollar, an amount of 50 cents or more shall be considered a dollar. When rounding to the nearest penny, an amount of .5 cents or more shall be considered a penny.

**ARKANSAS  
PRIVATE PASSENGER AUTOMOBILE  
TERRITORIAL BASE RATES**

Premiums Shown in This Manual are for a Semi-Annual Policy Term Unless Otherwise Indicated

TERRITORY	BI/PD COVERAGE	MED COVERAGE	COLLISION COVERAGE	COMP COVERAGE	LOSS OF USE	CUSTOMIZATION	
	25/50/25	\$5,000	\$500 DED.	\$100 DED.	\$100	COLL \$500 DED	COMP \$100 DED
2	330	68	116	118	17	17	27
3	327	68	117	99	16	17	20
4	332	75	103	80	15	17	20
9	320	70	127	126	17	17	27
10	286	68	118	116	16	17	27
11	381	70	112	112	17	17	27
12	287	68	103	93	16	17	20
18	257	75	118	125	16	17	20
19	330	75	117	104	16	17	20
20	357	75	117	92	19	17	20
21	247	68	108	129	19	17	20
22	380	75	121	87	19	17	20
25	350	75	124	102	17	17	27
26	304	70	117	111	16	17	20
27	288	75	121	114	16	17	20
30	307	71	114	109	16	17	20
31	257	68	111	106	16	17	20
32	264	70	112	114	16	17	20
40	320	75	110	70	16	17	20
41	381	82	117	78	16	17	20
42	400	86	132	83	16	17	20

BASE RATES - ALL TERRITORIES	
COVERAGE	BASE RATE
Uninsured Motorists 25/50	12
Underinsured Motorists 25/50	20

**ARKANSAS  
PRIVATE PASSENGER AUTOMOBILE  
ADDITIONAL COVERAGES AND RATING FACTORS**

<b>GENERAL TIER PLACEMENT (RULE 4)</b>						<b>MOUNTED CAMPER UNITS (RULE 2.G)</b> Add the appropriate charges below, by coverage and deductible, to the applicable premiums for the vehicle. Use the factors shown on page R-7 for other deductible options.				
<u>Tier Code</u>	<u>BIPD Tier Factor</u>	<u>Med Tier Factor</u>	<u>UM Tier Factor</u>	<u>Coll Tier Factor</u>	<u>Comp Tier Factor</u>					
5000	1.03	1.03	1.03	1.03	1.03					
6000	1.05	1.05	1.06	1.05	1.05					
9995	1.00	1.00	1.00	1.00	1.00					
9997	1.04	1.04	1.04	1.04	1.04					
							<b>\$500 Ded.</b>	<b>\$100 Ded.</b>		
						<b>Rating Value</b>	<b>Collision</b>	<b>Comprehensive</b>		
						\$0 - 500	\$4	\$4		
						501 - 1,000	\$8	\$8		
						1,001 - 2,000	\$12	\$12		
						2,001 - 4,000	\$16	\$16		
						over 4,000	\$20	\$20		
<b>REIMBURSEMENT FOR EMERGENCY ROAD SERVICE (RULE 2.M)</b> Available in multiples of \$10.00 per disablement.						<b>UNINSURED MOTORIST PROPERTY DAMAGE (RULE 2.O)</b>				
						<u>Limit</u>	<u>Premium</u>			
						\$10	\$21			
						\$20	\$27			
						\$30	\$29			
						\$40	\$39			
						\$50				
						\$60				
						\$70				
						\$80				
						\$90				
						\$100				
Each additional \$10 limit - Add \$1										
<b>RESERVED FOR FUTURE USE</b>						<b>RENTAL REIMBURSEMENT (RULE 2.J)</b>				
						<u>Rate Classes</u>	<u>Limit per Day</u>			
						DB, DD, DF, DH, WA, WB, WC, WD, TR, T3, TX, T4, FF, F3, FG, F4	\$20	\$30	\$40	\$50
						All other Rate Classes	\$17	\$24	\$32	\$41
							\$11	\$16	\$22	\$27
						<b>DISABILITY INDEMNITY (RULE 2.N)</b>				
						<u>Weekly Limit</u>	<u>Premium</u>			
						\$140	\$5			
						<b>ACCIDENTAL DEATH (RULE 2.K)</b>				
						<u>Limit</u>	<u>Premium</u>			
						\$5,000	\$3			
						\$10,000	\$6			
						<b>LOAN / LEASE GAP (RULE 2.P)</b>				
						<u>Collision Factor</u>	<u>Comp Factor</u>			
						0.07	0.07			
						<b>RESERVED FOR FUTURE USE</b>				

**ARKANSAS  
PRIVATE PASSENGER AUTOMOBILE  
COST SYMBOL FACTORS**

Apply only to the coverages of Collision and Comprehensive as shown on the Premium Determination Charts.

Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.
1	0.33	0.30	34	1.81	1.98	67	2.66	3.57
2	0.33	0.30	35	1.84	2.03	68	2.69	3.61
3	0.38	0.35	36	1.87	2.09	69	2.72	3.65
4	0.49	0.41	37	1.90	2.15	70	2.75	3.69
5	0.60	0.48	38	1.92	2.20	71	2.77	3.73
6	0.70	0.65	39	1.94	2.25	72	2.79	3.77
7	0.79	0.71	40	1.96	2.30	73	2.82	3.82
8	0.85	0.84	41	1.98	2.35	74	2.84	3.86
9	0.93	0.94	42	2.00	2.41	75	2.87	3.90
10	1.00	1.00	43	2.02	2.46	76	2.90	3.95
11	1.07	1.08	44	2.05	2.52	77	2.94	3.99
12	1.15	1.13	45	2.07	2.57	78	2.96	4.03
13	1.18	1.17	46	2.10	2.63	79	2.98	4.07
14	1.21	1.23	47	2.13	2.68	80	3.01	4.11
15	1.26	1.26	48	2.16	2.73	81	3.04	4.15
16	1.31	1.30	49	2.19	2.78	82	3.07	4.19
17	1.35	1.33	50	2.22	2.83	83	3.09	4.24
18	1.37	1.35	51	2.25	2.88	84	3.12	4.29
19	1.40	1.37	52	2.27	2.92	85	3.15	4.33
20	1.43	1.39	53	2.29	2.97	86	3.17	4.37
21	1.47	1.41	54	2.31	3.01	87	3.19	4.41
22	1.51	1.43	55	2.34	3.06	88	3.22	4.45
23	1.55	1.46	56	2.37	3.10	89	3.24	4.50
24	1.58	1.50	57	2.40	3.14	90	3.27	4.54
25	1.61	1.54	58	2.43	3.18	91	3.30	4.59
26	1.63	1.59	59	2.46	3.22	92	3.33	4.63
27	1.66	1.64	60	2.49	3.26	93	3.35	4.67
28	1.68	1.68	61	2.51	3.30	94	3.38	4.72
29	1.70	1.73	62	2.53	3.34	95	3.41	4.76
30	1.72	1.78	63	2.56	3.39	96	3.45	4.83
31	1.74	1.83	64	2.59	3.43	97	3.49	4.90
32	1.76	1.88	65	2.62	3.48	98	3.53	4.97
33	1.78	1.93	66	2.64	3.52			

For PPA symbols greater than 98, multiply the symbol 95 factor by .012 for Collision and .015 for Comprehensive for each additional symbol.

**ARKANSAS  
PRIVATE PASSENGER AUTOMOBILE**

**MODEL YEAR FACTORS**

Apply only to the coverages of Collision and Comprehensive as shown in the Premium Determination Chart.

Model Year	Collision	Comprehensive
2015	2.61	2.65
2014	2.49	2.52
2013	2.37	2.40
2012	2.26	2.29
2011	2.15	2.18
2010	2.05	2.08
2009	1.95	1.98
2008	1.86	1.89
2007	1.77	1.80
2006	1.69	1.71
2005	1.61	1.63
2004	1.53	1.55
2003	1.46	1.48
2002	1.39	1.41
2001	1.32	1.34
2000 & Prior	1.26	1.28

Unless shown above, the premium for each subsequent model year shall be 5% above the premium for the preceding model year.

The current model year coincides with the current calendar year through September 30. Effective October 1 of each calendar year, the current model year increases by one year and the premiums for vehicles of the fourteenth preceding and earlier model years shall be adjusted to equal the premium for the thirteenth preceding model year.

**DEDUCTIBLE FACTORS**

COLLISION	
LIMIT	FACTOR
100	1.49
200	1.30
250	1.26
500	1.00
750	0.82
1,000	0.72
2,000	0.60

COMPREHENSIVE	
LIMIT	FACTOR
\$50	1.16
100	1.00
250	0.74
500	0.58
750	0.53
1,000	0.49
2,000	0.35

**ARKANSAS  
ANTIQUE AND CLASSIC AUTOMOBILES  
PREMIUM DETERMINATION CHART**

**Primary Coverages**

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP
1	<b>Territorial Base Rate</b>	R-2	\$	+	+	+	+	+	+
2	<b>Tier</b>	R-3	\$	x	x	x	x	x	x
3	<b>Optional Limit</b>	R-4 & 5	\$	x	x	x	x		
4	<b>Cost Symbol<sup>1</sup></b>	R-6	\$					x	x
5	<b>Model Year</b>	R-7	\$					x	x
6	<b>Deductible</b>	R-7	\$					x	x
7	<b>Rate Class<sup>2</sup></b>	R-9	¢	x	x	x	x	x	x
8	<b>Policy Term</b>	GR-12	¢	x	x	x	x	x	x
<b>Total Premium</b>									

**Additional Coverages**

Step	Description	Page	Round	ERS	Accidental Death	Customization	
						Coll	Comp
1	<b>Territorial Base Rate</b>	R-2 & 3	\$	+	+	+	+
2	<b>Deductible</b>	R-7	\$			x	x
3	<b>Policy Term</b>	GR-12	¢	x	x	x	x
<b>Total Premium</b>							

Step	Description	Page	Round	UMPD	Disability Indemnity
1	<b>Premium</b>	R-3	\$	+	+
2	<b>Rate Class<sup>2</sup></b>	R-11	¢	x	x
3	<b>Policy Term</b>	GR-12	¢	x	x
<b>Total Premium</b>					

**TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)**

=

<sup>1</sup> Antique and Limited Use Classic automobiles may be insured for Physical Damage coverages on a maximum limit rating basis only. The cost symbol for the desired amount of coverage is obtained from the corresponding value listed in the cost symbol table.

<sup>2</sup> Antique and Limited Use Classic Automobiles (Rate Class CC)

COVERAGE	% OF BASE RATE
Liability	0.10
Medical Payments	0.10
Uninsured Motorists	0.40
Underinsured Motorists	0.40
UMPD	0.40
Collision	0.15
Comprehensive	0.40
All Other Coverages	1.00

**FULL USE CLASSIC AUTOMOBILES**

Refer to the Premium Determination Chart on Page R-2. Rates are determined the same as for any private passenger automobile. Indicate "Full Use Classic" on the application. Insure Physical Damage coverages on a maximum limit rating basis.

**ARKANSAS  
MOTORCYCLES  
PREMIUM DETERMINATION CHART  
(Annual Premiums)**

**Primary Coverages**

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP
1	<b>Territorial Base Rate</b>	R-13	\$	+	+	+	+	+	+
2	<b>Tier</b>	R-3	\$	x	x	x	x	x	x
3	<b>Optional Limit<sup>1</sup></b>	R-4 & 5	\$	x	x	x	x		
4	<b>Cost Symbol</b>	R-14	\$					x	x
5	<b>Model Year</b>	R-7	\$					x	x
6	<b>Deductible</b>	R-15	\$					x	x
7	<b>Rate Class</b>	R-15	¢	x	x	x	x	x	x
8	<b>Driving Record Adj.</b>	R-10	¢	x	x			x	
9	<b>Habitual Off. Surcharge</b>	R-10	¢	x	x			x	
10	<b>Accident Surcharge</b>	R-10	¢	x	x			x	
11	<b>Policy Term</b>	R-15	¢	x	x	x	x	x	x
Total Premium									

**Additional Coverages**

Step	Description	Page	Round	UMPD	Disability Indemnity	Accidental Death	Customization		Riding Equipment	
							COLL	COMP	COLL	COMP
1	<b>Territorial Base Rate</b>	R-13	\$	+	+	+				
2	<b>Rate Class</b>	R-14	¢		x	x				
3	<b>Principal Sum **</b>	R-13	¢				+	+	+	+
4	<b>Deductible</b>	R-15	¢				x	x	x	x
5	<b>Policy Term</b>	R-15	¢	x	x	x	x	x	x	x
Total Premium										

Example - Principal Sum for Customization: **Additional** coverage requested ( \$3,000 ) times Collision rate-per-\$100 (\$0.74) = 30 x \$0.74 = \$22.20; **Additional** coverage requested ( \$3,000 ) times Comprehensive rate-per-\$100 (\$0.73) = 30 x \$0.73 = \$21.90.

Example - Principal Sum for Riding Equipment: Coverage requested ( \$1,000 ) times Collision rate-per-\$100 (\$0.53) = 10 x \$0.53 = \$5.30; Coverage requested ( \$1,000 ) times Comprehensive rate-per-\$100 (\$1.63) = 10 x \$1.63 = \$16.30.

<b>TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)</b>	=
<b>See the Minimum Premium Per Policy (page R-13)</b>	

<sup>1</sup> Medical Payment Limit of \$25,000 is not available for Motorcycles.

**ARKANSAS  
MOTORCYCLES  
OPTIONAL RATING FACTORS  
DEDUCTIBLE FACTORS**

COLLISION	
LIMIT	FACTOR
\$50	2.00
100	1.65
200	1.21
250	1.10
500	0.96
750	0.88
1000	0.80
2000	0.48

COMPREHENSIVE	
LIMIT	FACTOR
\$50	1.91
100	1.00
250	0.90
500	0.87
750	0.85
1000	0.82
2000	0.62

**RATE CLASSIFICATIONS AND FACTORS**

Operators Age 25 and Over or Married Females						Operators Under Age 25 Except Married Females						
RATE CLASS	BIPD	MED	UM/UIM	COLL	COMP	ENGINE CC	BIPD	MED	UM/UIM	COLL	COMP	RATE CLASS
NA	0.23	1.00	0.23	1.00	1.00	0-70	0.38	1.34	0.23	1.50	1.15	NN
NB	0.29	1.00	0.29	1.00	1.00	71-160	0.48	1.34	0.29	1.50	1.15	NO
NC	0.36	1.00	0.36	1.00	1.00	161-250	0.59	1.34	0.36	1.50	1.15	NP
ND	0.45	1.00	0.45	1.00	1.00	251-400	0.74	1.34	0.45	1.50	1.15	NQ
NE	0.63	1.00	0.63	1.00	1.00	401-520	1.04	1.34	0.63	1.50	1.15	NR
NF	0.65	1.00	0.65	1.00	1.00	521-675	1.07	1.34	0.65	1.50	1.15	NS
NG	0.76	1.00	0.76	1.00	1.00	676-825	1.25	1.34	0.76	1.50	1.15	NT
NH	0.90	1.00	0.90	1.00	1.00	826-975	1.49	1.34	0.90	1.50	1.15	NU
NI	1.05	1.00	1.00	1.00	1.00	976-1125	1.73	1.34	1.00	1.50	1.15	NV
NJ	1.20	1.00	1.00	1.00	1.00	1126-1275	1.98	1.34	1.00	1.50	1.15	NW
NK	1.48	1.00	1.00	1.00	1.00	Over 1275	2.44	1.34	1.00	1.50	1.15	NX

STATUTORY COVERAGE FACTORS (All Rate Classes)		
	Street Bikes / Scooters	Dirt Bikes / ATV
Income Disability	5.00	2.00
Accidental Death	5.00	2.00

**POLICY TERM FACTORS**

SEMI-ANNUAL TERM	
Comprehensive	0.60
All Other Coverages	0.70

**ARKANSAS  
MOTOR HOMES  
PREMIUM DETERMINATION CHART**

**Primary Coverages**

Step	Description	Page	Round							Customization		Gap	
				BIPD	MED	UM	UIM	COLL	COMP	COLL	COMP	COLL	COMP
1	Territorial Base Rate	R-2	\$	+	+	+	+	+	+	+	+	+	+
2	Tier	R-3	\$	x	x	x	x	x	x			x	x
3	Optional Limit	R-4 & 5	\$	x	x	x	x						
4	Cost Symbol	R-6	\$					x	x			x	x
5	Model Year	R-7	\$					x	x			x	x
6	Deductible	R-7	\$					x	x	x	x		
7	Coverage Adjustment Factor		¢	x .80	x .80	x .90	x .90	x .80	x .80	x .80	x .80	x .80	x .80
8	Gap Endorsement	R-3	¢									x	x
9	Driving Record Adjustment	R-10	¢	x	x			x		x		x	
10	Habitual Offender Surcharge	R-10	¢	x	x			x		x		x	
11	Accident Surcharge	R-10	¢	x	x			x		x		x	
12	Safe Driver Discount	R-10	¢	x	x			x		x		x	
13	Passive Restraint Discount	R-10	¢		x								
14	Motor Veh. Acc. Prev. Discount	R-10	¢	x				x		x		x	
15	Companion Policy Discount	R-10	¢	x	x			x	x	x	x	x	x
16	Policy Term	R-16	¢	x	x	x	x	x	x	x	x	x	x
Total Premium													

**Additional Coverages**

Step	Description	Page	Round	ERS	Loss of Use	Acc. Death	UMPD	Rental Reimb	Disability Indem.
1	Premium / Territorial Base Rate	R-2 & 3	\$	+	+	+	+	+	+
2	Optional Limit	R-4	\$		x				
3	Coverage Adjustment Factor		¢		x .80				
4	Policy Term	R-16	¢	x	x	x	x	x	x
Total Premium									

<b>TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)</b>	<b>=</b>
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The Semi-Annual Premium determined from the above chart will be the Annual Premium for a Motor Home.

**POLICY TERM FACTORS**

SEMI-ANNUAL TERM	
All Coverages	0.80

**ARKANSAS  
HOUSE TRAILERS - CLASS Z1  
PREMIUM DETERMINATION CHART**

**Primary Coverages**

Step	Description	Page	Round	BIPD	COLL	COMP
1	<b>Territorial Base Rate</b>	R-17	\$	+	+	+
2	<b>Tier</b>	R-3	\$	x	x	x
3	<b>Optional Limit</b>	R-4	\$	x		
4	<b>Cost Symbol<sup>1</sup></b>	R-17	\$		x	x
5	<b>Deductible</b>	R-17	\$		x	x
6	<b>Policy Term</b>	GR-13	¢	x	x	x
<b>Total Premium</b>						

**Additional Coverages**

Step	Description	Page	Round	Customization		ERS
				Coll	Comp	
1	<b>Territorial Base Rate</b>	R-3	\$	+	+	+
2	<b>Deductible</b>	R-17	\$	x	x	
3	<b>Policy Term</b>	GR-13	¢	x	x	x
<b>Total Premium</b>						

**TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)** =

<sup>1</sup> A cost symbol is determined by rating value of the vehicle.

**BASE RATES - ALL TERRITORIES**

LIABILITY 25/50/25	COLLISION \$50 Deductible	COMPREHENSIVE \$0 Deductible
10	36	55

**COST SYMBOLS**

COST SYMBOL	RATING VALUE	COLL	COMP
B	1-1,000	0.73	0.67
C	1,001-1,400	0.73	0.67
D	1,401-1,800	0.73	0.67
E	1,801-2,200	0.86	0.83
F	2,201-2,700	1.00	1.00
G	2,701-3,200	1.05	1.06
H	3,201-3,800	1.15	1.25
I	3,801-4,500	1.20	1.43
J	4,501-5,500	1.33	1.68
K	5,501-6,500	1.42	2.12
L	6,501-7,500	1.59	2.37
M	7,501-8,500	1.76	2.63
N	8,501-9,500	1.93	2.88

COST SYMBOL	RATING VALUE	COLL	COMP
O	9,501-10,500	2.10	3.14
P	10,501-11,500	2.28	3.39
Q	11,501-12,500	2.44	3.64
R	12,501-13,500	2.61	3.90
S	13,501-14,500	2.79	4.15
T	14,501-15,500	2.94	4.40
U	15,501-16,500	3.11	4.65
V	16,501-17,500	3.28	4.91
W	17,501-18,500	3.45	5.16
X	18,501-19,500	3.62	5.41
Y	19,501-20,500	3.80	5.67
Z	20,501-21,500	3.96	5.92
	Additional 1,000	0.17	0.25

For each additional \$1,000 or fraction thereof over the cost symbol Z, add .17 to the Collision factor and .25 to the Comprehensive factor.

**DEDUCTIBLE FACTORS**

COLLISION	
Limit	Factor
\$50	1.00
\$100	0.75
\$250	0.45

COMPREHENSIVE	
Limit	Factor
\$ 0 -	1.00
\$ 25 -	0.70
\$ 50 -	0.55
\$100 -	0.45

**ARKANSAS  
TRAILERS - CLASS Z2  
PREMIUM DETERMINATION CHART  
(Annual Premiums)**

**Primary Coverages**

Step	Description	Page	Round	BIPD	COLL	COMP
1	<b>Territorial Base Rate*</b>	R-2	\$	+	+	+
2	<b>Tier*</b>	R-3	\$	x	x	x
3	<b>Optional Limit*</b>	R-4 & 5	\$	x	x	x
4	<b>Cost Symbol</b>	R-6	\$		x	x
5	<b>Model Year</b>	R-7	\$		x	x
6	<b>Deductible</b>	R-7	\$		x	x
7	<b>Rate Class<sup>1</sup></b>	R-9 & 18	¢	x	x	x
8	<b>Trailer Factor</b>	R-18	¢	x	x	x
9	<b>Policy Term</b>	R-18	¢	x	x	x
Total Premium						

**Additional Coverages**

Step	Description	Page	Round	Customization		ERS
				Coll	Comp	
1	<b>Territorial Base Rate</b>	R-3	\$	+	+	+
2	<b>Deductible</b>	R-7	\$	x	x	
3	<b>Policy Term</b>	R-18	¢	x	x	x
Total Premium						

**TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)**

=

The Semi-Annual Premium determined from the above chart will be the Annual Premium for a Z2 Trailer.

\* For Bodily Injury/Property Damage coverage, these factors are those of the towing unit.

<sup>1</sup> For Collision and Comprehensive coverages apply the B1 rate class factor.

For Bodily Injury/Property Damage coverage apply the towing unit rate class excluding Multi-Car and Good Student adjustments.

COVERAGE	TRAILER FACTOR
Liability	0.25
Collision	0.45
Comprehensive	1.23

**POLICY TERM FACTORS**

SEMI-ANNUAL TERM	
All Coverages	0.80

**ARKANSAS  
TRAILERS - CLASS Z2  
COST SYMBOL FACTORS**

Apply only to the coverages of Collision and Comprehensive as shown on the Premium Determination Chart.

Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.
1	0.25	0.35	34	1.56	2.99	67	2.55	5.90
2	0.25	0.35	35	1.59	3.08	68	2.58	5.98
3	0.29	0.40	36	1.62	3.17	69	2.61	6.07
4	0.38	0.47	37	1.65	3.26	70	2.64	6.16
5	0.46	0.61	38	1.68	3.34	71	2.67	6.25
6	0.55	0.91	39	1.71	3.43	72	2.70	6.34
7	0.62	0.99	40	1.74	3.52	73	2.73	6.42
8	0.67	1.29	41	1.77	3.61	74	2.76	6.51
9	0.73	1.44	42	1.80	3.70	75	2.79	6.60
10	0.79	1.53	43	1.83	3.78	76	2.82	6.69
11	0.84	1.65	44	1.86	3.87	77	2.85	6.78
12	0.91	1.73	45	1.89	3.96	78	2.88	6.86
13	0.93	1.79	46	1.92	4.05	79	2.91	6.95
14	0.95	1.88	47	1.95	4.14	80	2.94	7.04
15	0.99	1.93	48	1.98	4.22	81	2.97	7.13
16	1.03	1.99	49	2.01	4.31	82	3.00	7.22
17	1.06	2.04	50	2.04	4.40	83	3.03	7.30
18	1.08	2.07	51	2.07	4.49	84	3.06	7.39
19	1.10	2.09	52	2.10	4.58	85	3.09	7.48
20	1.18	2.13	53	2.13	4.66	86	3.12	7.57
21	1.21	2.16	54	2.16	4.75	87	3.15	7.66
22	1.24	2.19	55	2.19	4.84	88	3.18	7.74
23	1.28	2.23	56	2.22	4.93	89	3.21	7.83
24	1.30	2.30	57	2.25	5.02	90	3.24	7.92
25	1.33	2.33	58	2.28	5.10	91	3.27	8.01
26	1.35	2.37	59	2.31	5.19	92	3.30	8.10
27	1.37	2.42	60	2.34	5.28	93	3.33	8.18
28	1.39	2.46	61	2.37	5.37	94	3.36	8.27
29	1.41	2.55	62	2.40	5.46	95	3.39	8.36
30	1.44	2.64	63	2.43	5.54	96	3.42	8.45
31	1.47	2.73	64	2.46	5.63	97	3.45	8.54
32	1.50	2.82	65	2.49	5.72	98	3.48	8.63
33	1.53	2.90	66	2.52	5.81			

For cost symbols greater than 98, add .03 for each additional symbol for Collision coverage and add .09 for each additional symbol for Comprehensive coverage.

**ARKANSAS  
NON-OWNED COVERAGE**

**GENERAL CONSENT ENDORSEMENT**

25%    Of the Liability Base Rate Premium
---

**EMPLOYERS NON-OWNERSHIP LIABILITY ENDORSEMENT  
(All Territories)**

BODILY INJURY AND PROPERTY DAMAGE LIABILITY	
25/50/25	
Semi-Annual Premium	\$18.00

**HIRED AUTOMOBILE COVERAGE**

BODILY INJURY AND PROPERTY DAMAGE LIABILITY	
Limits 25/50/25	
Semi-Annual Premium	\$17.00

**ARKANSAS**  
**SNOWMOBILES - CLASS Z5**  
**PREMIUM DETERMINATION CHART**  
(Annual Premiums)

**Primary Coverages**

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP
1	Territorial Base Rate or Premium	R-21	\$	+	+	+	+	+	+
2	Optional Limit	R-4 & 5	\$	x		x	x		
3	Deductible	R-21	\$					x	x
Total Premium									

<b>TOTAL PREMIUM FOR TERM</b> (Sum of all Total Premiums for all coverages)	=
--	---

**BASE RATES - ALL TERRITORIES**

COVERAGE	LIMIT	ANNUAL PREMIUM
Liability	25/50/25	\$38
Medical Payments	\$5,000	\$15
UM	25/50	\$12
UIM	25/50	\$21
Collision	\$250 Deductible	\$18
Comprehensive	\$100 Deductible	\$12

**MEDICAL PAYMENTS - OPTIONAL LIMIT FACTORS**

Limit	Factor
\$2,000	0.73
\$5,000	1.00
\$10,000	1.33
\$25,000	1.60

**DEDUCTIBLE FACTORS**

COLLISION	
Limit	Factor
\$50	1.77
\$100	1.48
\$200	1.05
\$250	1.00
\$500	0.71

COMPREHENSIVE	
Limit	Factor
\$50	1.37
\$100	1.00
\$250	0.79

**ARKANSAS  
MOTOR HOMES  
PREMIUM DETERMINATION CHART**

**Primary Coverages**

Step	Description	Page	Round							Customization		Gap	
				BIPD	MED	UM	UIM	COLL	COMP	COLL	COMP	COLL	COMP
1	Territorial Base Rate	R-2	\$	+	+	+	+	+	+	+	+	+	+
2	Tier	R-3	\$	x	x	x	x	x	x			x	x
3	Optional Limit	R-4 & 5	\$	x	x	x	x						
4	Cost Symbol	R-6	\$					x	x			x	x
5	Model Year	R-7	\$					x	x			x	x
6	Deductible	R-7	\$					x	x	x	x		
7	Coverage Adjustment Factor		¢	x .77	x .80	x .90	x .90	x .80	x .80	x .80	x .80	x .80	x .80
8	Gap Endorsement	R-3	¢									x	x
9	Driving Record Adjustment	R-10	¢	x	x			x		x		x	
10	Habitual Offender Surcharge	R-10	¢	x	x			x		x		x	
11	Accident Surcharge	R-10	¢	x	x			x		x		x	
12	Safe Driver Discount	R-10	¢	x	x			x		x		x	
13	Passive Restraint Discount	R-10	¢		x								
14	Motor Veh. Acc. Prev. Discount	R-10	¢	x				x		x		x	
15	Companion Policy Discount	R-10	¢	x	x			x	x	x	x	x	x
16	Policy Term	R-16	¢	x	x	x	x	x	x	x	x	x	x
Total Premium													

**Additional Coverages**

Step	Description	Page	Round	ERS	Loss of Use	Acc. Death	UMPD	Rental Reimb	Disability Indem.
1	Premium / Territorial Base Rate	R-2 & 3	\$	+	+	+	+	+	+
2	Optional Limit	R-4	\$		x				
3	Coverage Adjustment Factor		¢		x .80				
4	Policy Term	R-16	¢	x	x	x	x	x	x
Total Premium									

<b>TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)</b>	=
---	---

The Semi-Annual Premium determined from the above chart will be the Annual Premium for a Motor Home.

**POLICY TERM FACTORS**

SEMI-ANNUAL TERM	
All Coverages	0.80

<b>SERFF Tracking #:</b>	SHEL-128731944	<b>State Tracking #:</b>		<b>Company Tracking #:</b>	03G00112
<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company		
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations				
<b>Product Name:</b>	PPA				
<b>Project Name/Number:</b>	Rooney/				

## Supporting Document Schedules

		Item Status:	Status Date:
Satisfied - Item:	A-1 Private Passenger Auto Abstract	Filed	11/26/2012
Comments:	Please see attachments.		
Attachment(s):			
ARFORMA1 PPA Gen 02-2013.pdf			
A-1 Attachment PPA Gen 02-2013G.pdf			

		Item Status:	Status Date:
Satisfied - Item:	APCS-Auto Premium Comparison Survey	Filed	11/26/2012
Comments:	Please see attachment.		
Attachment(s):			
PPA Survey FORM APCS2012.xls			

		Item Status:	Status Date:
Satisfied - Item:	NAIC loss cost data entry document	Filed	11/26/2012
Comments:	Please see attachment.		
Attachment(s):			
ARRFARF1 PPA (Revised).pdf			

		<b>Item Status:</b>	<b>Status Date:</b>
Bypassed - Item:	NAIC Loss Cost Filing Document for OTHER than Workers' Comp	Filed	11/26/2012
Bypass Reason:	This is an independent rate, rule filing.		

		<b>Item Status:</b>	<b>Status Date:</b>
Satisfied - Item:	Explanatory Memorandum and Supporting Documents	Filed	11/26/2012
Comments:	Please see attachments.		
Attachment(s):			

<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations		
<b>Product Name:</b>	PPA		
<b>Project Name/Number:</b>	Rooney/		

Explanatory Memorandum (Revised).pdf  
Exhibit A (Revised) - Revenue Chg.pdf  
Exhibits C thru E.pdf

		Item Status:	Status Date:
Satisfied - Item:	Histograms	Filed	11/26/2012
Comments:	Please see attachment.		
Attachment(s):			
Exhibit F - Histograms.pdf			

		Item Status:	Status Date:
Satisfied - Item:	Rate Indications	Filed	11/26/2012
Comments:	Please see attachments.		
Attachment(s):			
Exhibit B - Rate Indications.pdf			

<b>SERFF Tracking #:</b>	SHEL-128731944	<b>State Tracking #:</b>		<b>Company Tracking #:</b>	03G00112
<hr/>					
<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company		
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations				
<b>Product Name:</b>	PPA				
<b>Project Name/Number:</b>	Rooney/				

***Attachment PPA Survey FORM APCS2012.xls is not a PDF document and cannot be reproduced here.***

## FORM A-1 PRIVATE PASSENGER AUTOMOBILE ABSTRACT

Company Name Shelter General Insurance Company  
NAIC # (including group #) 23361

- | Program      | Percentage Difference | Volume |
|--------------|-----------------------|--------|
| See Attached |                       |        |

AID PC A-1 (1/06)



**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
A-1 Attachment**

5. Specify the percentage you allow in credit or discounts for the following:

(f) Other (specify)

Accident Prevention Course

10 %

Driver Training

8.5-10.5 %

Passive Restraint

4/6/8 %

Companion Policy / Life

5/10 %

7. Does your company utilize a tiered rating plan?

If so, list the programs and percentage difference and current volume for each plan:

<b>Program</b>	<b>Percentage Difference</b>		<b>Volume</b>
	<b>UM/UM</b>	<b>All Other</b>	
Tier 5000	1.03	1.03	\$2,896,958
Tier 6000	1.06	1.05	\$1,105,277
Tier 9995	1.00	1.00	\$18,789
Tier 9997	1.04	1.04	\$20,867

**FORM RF-1 Rate Filing Abstract NAIC LOSS COST DATA ENTRY DOCUMENT**

<b>1.</b>	This filing transmittal is part of Company Tracking #	03G00112
-----------	---	----------

<b>2.</b>	If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/Item Filing Number	N/A
-----------	--	-----

		Company Name	Company NAIC Number	
<b>3.</b>	<b>A.</b>	Shelter General Insurance Company	<b>B.</b>	23361

		Product Coding Matrix Line of Business (i.e., Type of Insurance)	Product Coding Matrix Line of Business (i.e., Sub-type of Insurance)	
<b>4.</b>	<b>A.</b>	19.1 and 21.1	<b>B.</b>	19.1000 and 21.1000

**5.**

(A) COVERAGE (See Instructions)	(B) Indicated % Rate Level Change	(C) Requested % Rate Level Change	FOR LOSS COSTS ONLY				
			(D) Expected Loss Ratio	(E) Loss Cost Modification Factor	(F) Selected Loss Cost Multiplier	(G) Expense Constant (If Applicable)	(H) Co. Current Loss Cost Multiplier
BI/PD	+6.1	+6.1					
Medical Payments	+13.3	+11.9					
UM / UIM	+4.1	- 0.6					
Collision	- 5.1	- 5.1					
Comprehensive	+7.3	+5.1					
TOTAL OVERALL EFFECT	+4.2	+3.6					

**6.** 5 Year History Rate Change History

Year	Policy Count	% of Change	Effective Date	State Earned Premium (000)	Incurred Losses (000)	State Loss Ratio	Countrywide Loss Ratio
2011	5,033	+5.9	01-26-2011	4,269	2,789	65.3	69.2
2010	5,535	+3.2	12-29-2009	4,664	2,471	53.0	68.5
2009	5,881	-5.3	3-22-2007	5,189	3,364	64.8	65.3
2008	8,350	-3.5	4-17-2005	6,046	4,419	73.1	63.1
2007	9,191	-0.2	11-19-2003	6,603	3,437	52.1	62.5

**7.**

Expense Constants	Selected Provisions
A. Total Production Expense	15.1 / 15.3
B. General Expense	8.3 / 8.3
C. Taxes, Licenses & Fees	2.9 / 2.9
D. Underwriting Profit & Contingencies	0.5 / 4.1
E. Other (explain)	
F. TOTAL	26.8 / 30.6

**8.** Apply Loss Cost Factors to Future filings? (Y or N)

**9.** +17.9 Estimated Maximum Rate Increase for any Insured (%) Territory (if applicable):

**10.** -78.7 Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable):

**SHELTER GENERAL INSURANCE COMPANY**  
**PRIVATE PASSENGER AUTOMOBILE**  
**ARKANSAS**  
**EXPLANATORY MEMORANDUM**  
**(Revised)**  
**Synopsis**

This filing consists of revised base rates for Liability, Medical Payments, Collision and Comprehensive coverages. Uninsured Motorists Property Damage rates have been revised. Model Year factors have been added. Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. Comprehensive Cost Symbol factors have been revised for Utility / Camping Trailers. Editorial changes have been made.

The overall effect of this filing is expected to be a revenue increase of 3.6%, or approximately \$143,360 as shown on Exhibit A.

**Private Passenger Base Rates**

For Private Passenger Liability, Medical Payments, Collision, and Comprehensive coverages, our proposed base rate changes for each coverage were selected based on our indicated statewide needs for each coverage, and the rate effect of the other changes being made in this filing. Please refer to Exhibit C.

**Uninsured Motorists Property Damage Rates**

Uninsured Motorists Property Damage rates have been increased. Please refer to Exhibit D.

**Model Year Factors**

Collision and Comprehensive coverage Model Year factors for 2014 and 2015 have been added. Please refer to manual page R-7.

**Coverage Adjustment Factors**

Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. Please refer to manual page R-16.

**Utility / Camping Trailers – Cost Symbols**

The Utility / Camping Trailer Comprehensive cost symbol factors have increased for symbols 6 and higher. Please refer to Exhibit E. The Collision and Comprehensive cost symbol factors for utility / camping trailers have been moved from manual page R-6 to page R-19.

**Editorial Changes**

- 1) The Private Passenger Automobile and Business Use definitions in Rule 1, page GR-1, have been reworded for clarification.
- 2) The title of "Emergency Road Service" has been changed to "Reimbursement For Emergency Road Service" in Rule 2.M, page GR-10, and on Private Passenger Automobile, Additional Coverages and Rating Factors, page R-3, to coincide with wording in the automobile policy form.
- 3) The Drive Other Cars endorsement, Rule 2.Q. (1), on page GR-11, has been re-titled to General Consent (Drive Other Cars), and the definition has been revised to be consistent with the policy wording. The title has also been revised on pages R-1 and R-20.

Shelter General Insurance Company  
Private Passenger Automobile  
Explanatory Memorandum

- 4) Due to the moving of the utility / camping trailer cost symbol factors to page R-19, from R-6, subsequent rate pages have been renumbered, and references to those pages in the manual have been revised accordingly (i.e. Premium Determination Charts, etc.).

**Exhibits**

Information in support of this filing is set forth in the following exhibits:

	<u>Exhibits</u>
Estimated Revenue Change	A
Rate Indications	B
PPA Base Rate Comparison	C
Uninsured Motorists Property Damage Rate Comparison	D
Utility / Camping Trailer Comprehensive Cost Symbol Factor Comparison	E
Rate Change Histogram	F

**Arkansas General PPA Estimated Revenue Change by Coverage  
Revised**

Coverage	Annualized Policy Premium	Base Rate	Tier	Rate Class	Limit	Deductible	Model Year	Merit Table	Cost Symbol	Passive	Fees	Total %	Total \$
												Change	Change
Liability	2,159,424	7.5%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.3%	6.1%	131,481
Medical Payments	185,366	13.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.3%	11.9%	22,134
UM	84,667	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.4%	-1.4%	-1,144
UIM	98,627	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0
UMPD	116,067	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.9%	5,656
Subtotal:	2,644,151	7.0%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.2%	6.0%	158,127
Coll	776,906	-4.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.0%	-5.1%	-39,469
Comp	487,889	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	-1.0%	5.1%	24,702
Subtotal:	1,264,795	-0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-1.0%	-1.2%	-14,767
Total:	3,908,946	4.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.1%	3.7%	143,360
<u>Supplemental Coverages</u>													
Rental Reimbursement	18,618											0.0%	0
Emergency Roadside Service	14,375											0.0%	0
Accidental Death	33,309											0.0%	0
Motorcycles	57,507	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%			0.0%	0.0%	0
Grand Total	4,032,756	4.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.1%	3.6%	143,360

**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
BASE RATE COMPARISON**

Exhibit C

**BODILY INJURY - PROPERTY DAMAGE**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	308	330	7.1%
3	306	327	6.9%
4	301	332	10.3%
9	299	320	7.0%
10	267	286	7.1%
11	346	381	10.1%
12	268	287	7.1%
18	240	257	7.1%
19	308	330	7.1%
20	334	357	6.9%
21	231	247	6.9%
22	355	380	7.0%
25	337	350	3.9%
26	284	304	7.0%
27	269	288	7.1%
30	287	307	7.0%
31	233	257	10.3%
32	254	264	3.9%
40	299	320	7.0%
41	346	381	10.1%
42	374	400	7.0%

**MEDICAL PAYMENTS**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	60	68	13.3%
3	60	68	13.3%
4	66	75	13.6%
9	62	70	12.9%
10	60	68	13.3%
11	62	70	12.9%
12	60	68	13.3%
18	66	75	13.6%
19	66	75	13.6%
20	66	75	13.6%
21	60	68	13.3%
22	66	75	13.6%
25	66	75	13.6%
26	62	70	12.9%
27	66	75	13.6%
30	63	71	12.7%
31	60	68	13.3%
32	62	70	12.9%
40	66	75	13.6%
41	73	82	12.3%
42	76	86	13.2%

**COLLISION**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	121	116	-4.1%
3	122	117	-4.1%
4	114	103	-9.6%
9	133	127	-4.5%
10	124	118	-4.8%
11	117	112	-4.3%
12	108	103	-4.6%
18	124	118	-4.8%
19	122	117	-4.1%
20	123	117	-4.9%
21	113	108	-4.4%
22	121	121	0.0%
25	130	124	-4.6%
26	123	117	-4.9%
27	127	121	-4.7%
30	114	114	0.0%
31	116	111	-4.3%
32	117	112	-4.3%
40	115	110	-4.3%
41	129	117	-9.3%
42	132	132	0.0%

**COMPREHENSIVE**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	111	118	6.3%
3	93	99	6.5%
4	75	80	6.7%
9	119	126	5.9%
10	109	116	6.4%
11	106	112	5.7%
12	88	93	5.7%
18	118	125	5.9%
19	98	104	6.1%
20	87	92	5.7%
21	122	129	5.7%
22	82	87	6.1%
25	96	102	6.3%
26	105	111	5.7%
27	108	114	5.6%
30	103	109	5.8%
31	100	106	6.0%
32	108	114	5.6%
40	66	70	6.1%
41	74	78	5.4%
42	78	83	6.4%

**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
UNINSURED MOTORISTS PROPERTY DAMAGE  
  
RATES COMPARISON**

<u>Limit</u>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Percent Change</b>
25,000	20	21	5.0%
50,000	26	27	3.8%
100,000	28	29	3.6%
200,000	37	39	5.4%

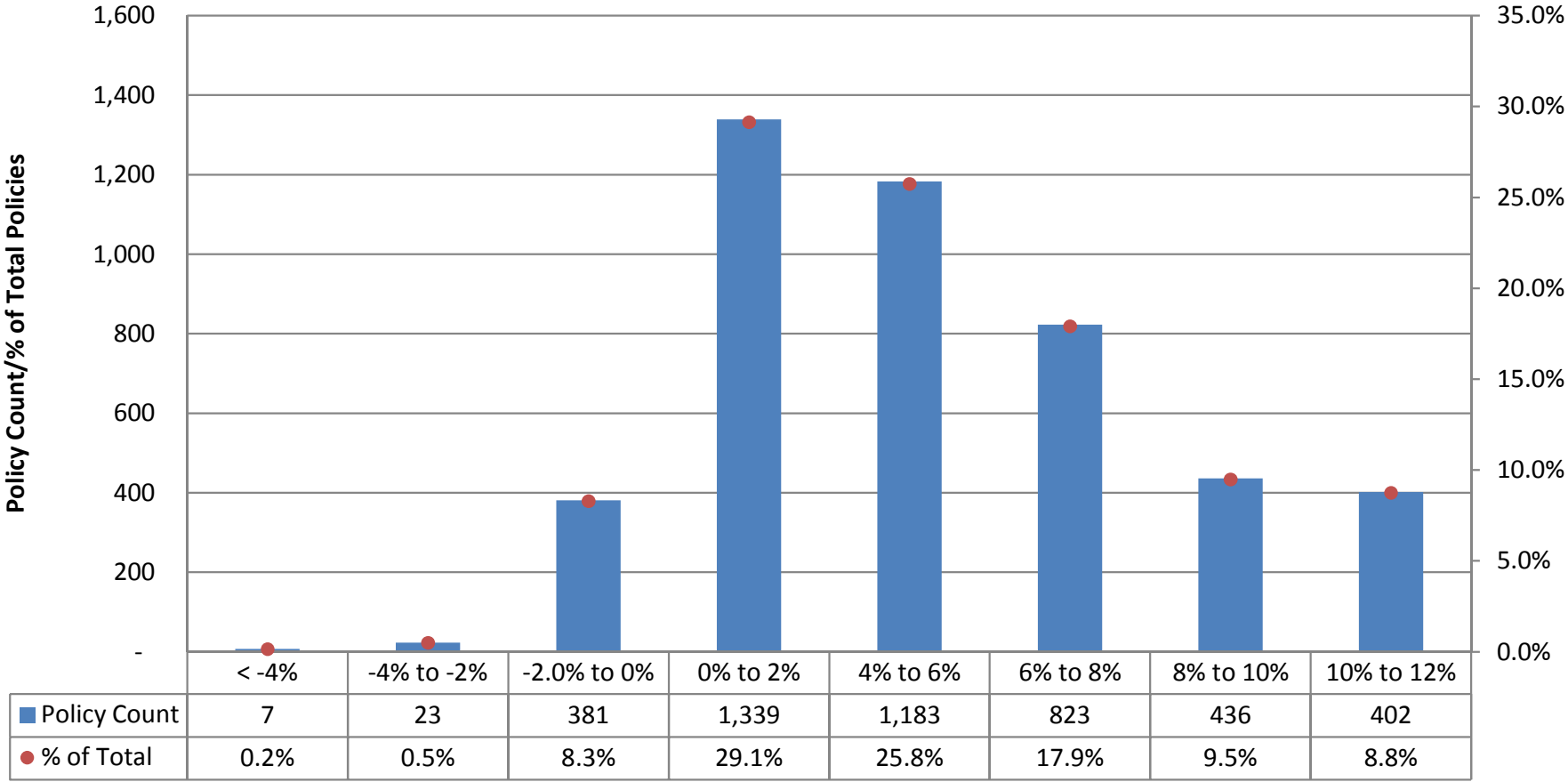
**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

Symbol	Collision		Percent Change	Comprehensive		Percent Change
	CUR	PRO		CUR	PRO	
1	0.25	0.25	0.0%	0.35	0.35	0.0%
2	0.25	0.25	0.0%	0.35	0.35	0.0%
3	0.29	0.29	0.0%	0.40	0.40	0.0%
4	0.38	0.38	0.0%	0.47	0.47	0.0%
5	0.46	0.46	0.0%	0.61	0.61	0.0%
6	0.55	0.55	0.0%	0.83	0.91	9.6%
7	0.62	0.62	0.0%	0.90	0.99	10.0%
8	0.67	0.67	0.0%	1.17	1.29	10.3%
9	0.73	0.73	0.0%	1.31	1.44	9.9%
10	0.79	0.79	0.0%	1.39	1.53	10.1%
11	0.84	0.84	0.0%	1.50	1.65	10.0%
12	0.91	0.91	0.0%	1.57	1.73	10.2%
13	0.93	0.93	0.0%	1.63	1.79	9.8%
14	0.95	0.95	0.0%	1.71	1.88	9.9%
15	0.99	0.99	0.0%	1.75	1.93	10.3%
16	1.03	1.03	0.0%	1.81	1.99	9.9%
17	1.06	1.06	0.0%	1.85	2.04	10.3%
18	1.08	1.08	0.0%	1.88	2.07	10.1%
19	1.10	1.10	0.0%	1.90	2.09	10.0%
20	1.18	1.18	0.0%	1.94	2.13	9.8%
21	1.21	1.21	0.0%	1.96	2.16	10.2%
22	1.24	1.24	0.0%	1.99	2.19	10.1%
23	1.28	1.28	0.0%	2.03	2.23	9.9%
24	1.30	1.30	0.0%	2.09	2.30	10.0%
25	1.33	1.33	0.0%	2.12	2.33	9.9%
26	1.35	1.35	0.0%	2.15	2.37	10.2%
27	1.37	1.37	0.0%	2.20	2.42	10.0%
28	1.39	1.39	0.0%	2.24	2.46	9.8%
29	1.41	1.41	0.0%	2.32	2.55	9.9%
30	1.44	1.44	0.0%	2.40	2.64	10.0%
31	1.47	1.47	0.0%	2.48	2.73	10.1%
32	1.50	1.50	0.0%	2.56	2.82	10.2%
33	1.53	1.53	0.0%	2.64	2.90	9.8%
34	1.56	1.56	0.0%	2.72	2.99	9.9%
35	1.59	1.59	0.0%	2.80	3.08	10.0%
36	1.62	1.62	0.0%	2.88	3.17	10.1%
37	1.65	1.65	0.0%	2.96	3.26	10.1%
38	1.68	1.68	0.0%	3.04	3.34	9.9%
39	1.71	1.71	0.0%	3.12	3.43	9.9%
40	1.74	1.74	0.0%	3.20	3.52	10.0%
41	1.77	1.77	0.0%	3.28	3.61	10.1%
42	1.80	1.80	0.0%	3.36	3.70	10.1%
43	1.83	1.83	0.0%	3.44	3.78	9.9%
44	1.86	1.86	0.0%	3.52	3.87	9.9%
45	1.89	1.89	0.0%	3.60	3.96	10.0%
46	1.92	1.92	0.0%	3.68	4.05	10.1%
47	1.95	1.95	0.0%	3.76	4.14	10.1%

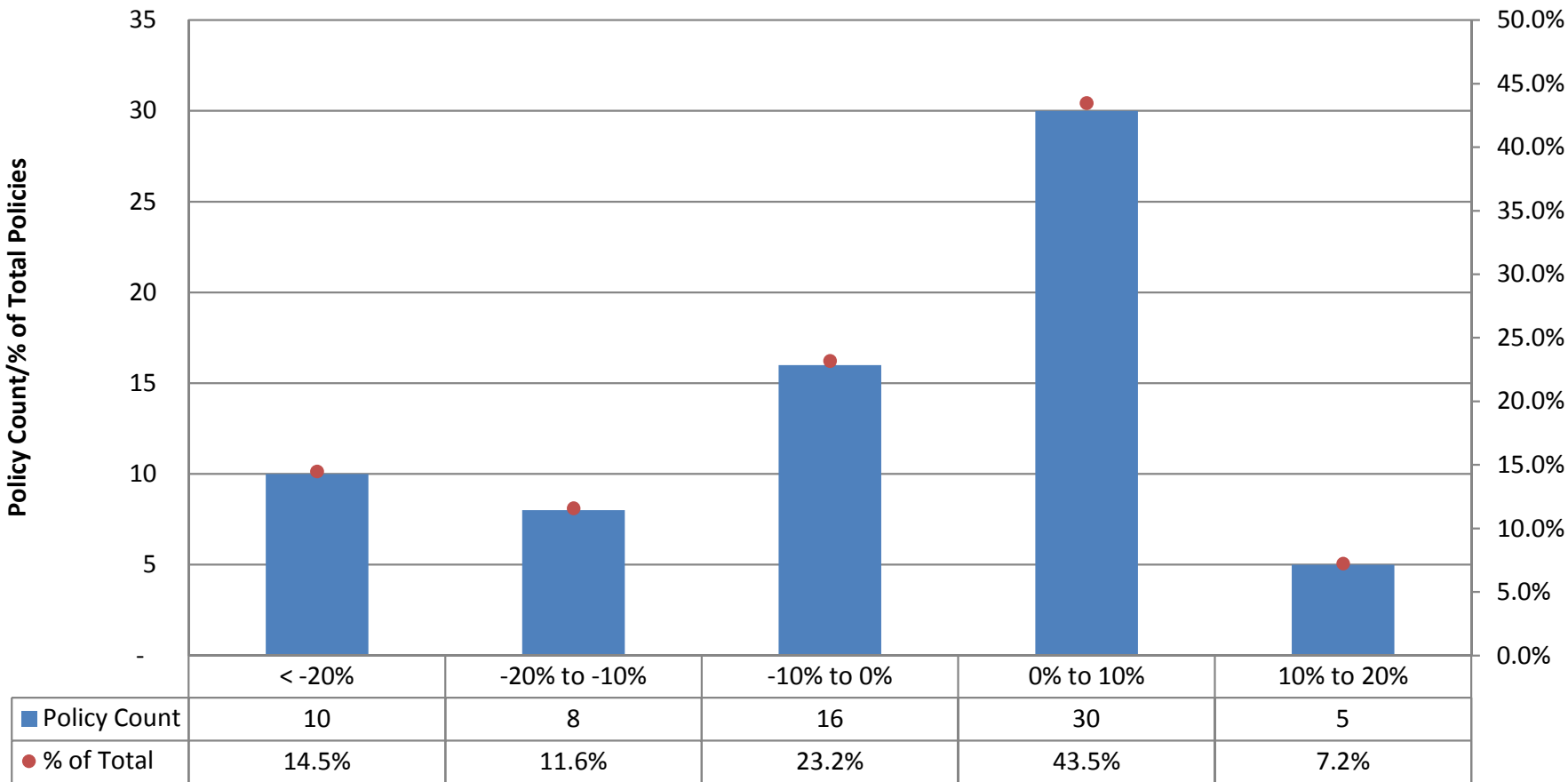
**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

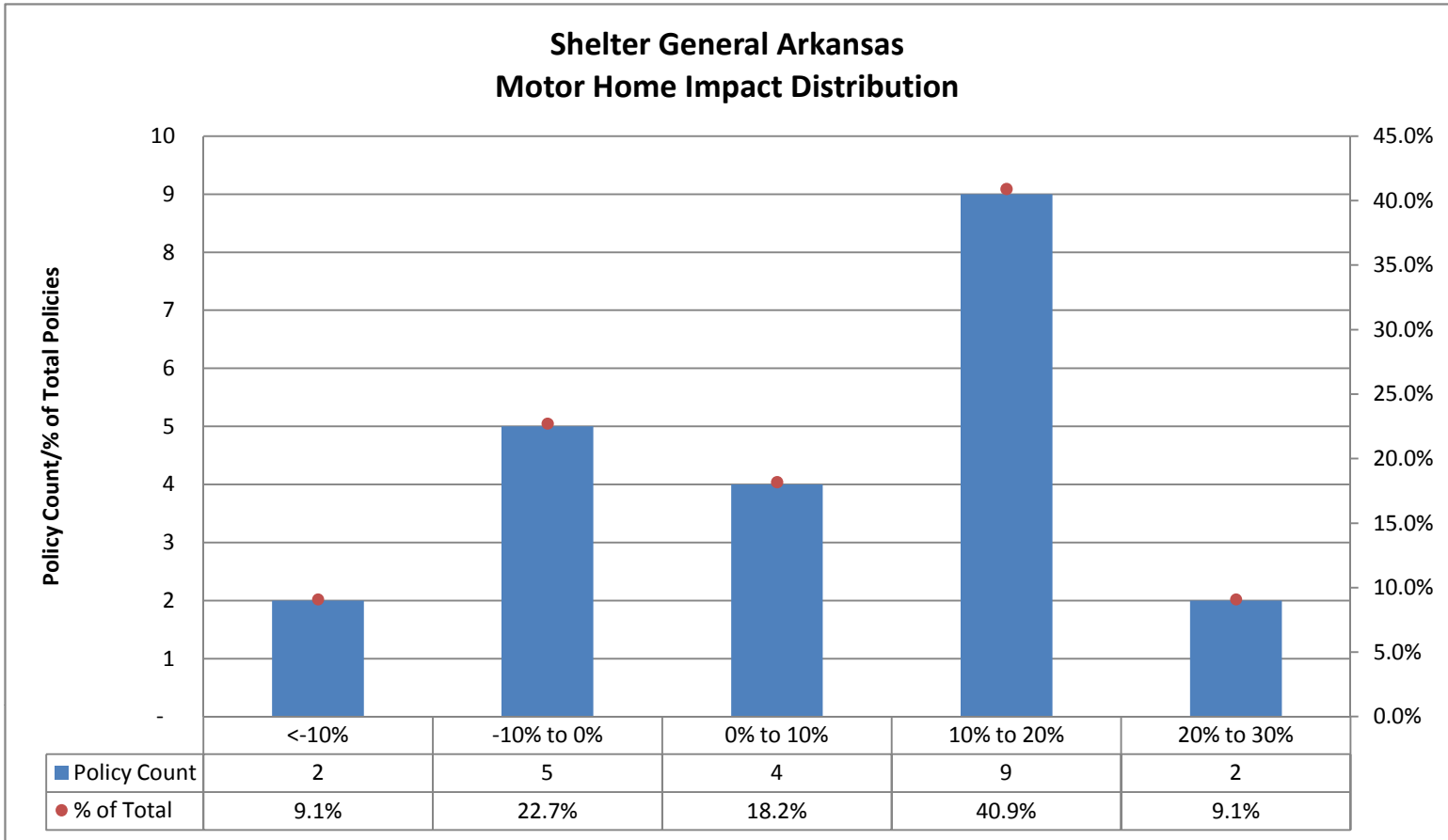
48	1.98	1.98	0.0%	3.84	4.22	9.9%
49	2.01	2.01	0.0%	3.92	4.31	9.9%
50	2.04	2.04	0.0%	4.00	4.40	10.0%
51	2.07	2.07	0.0%	4.08	4.49	10.0%
52	2.10	2.10	0.0%	4.16	4.58	10.1%
53	2.13	2.13	0.0%	4.24	4.66	9.9%
54	2.16	2.16	0.0%	4.32	4.75	10.0%
55	2.19	2.19	0.0%	4.40	4.84	10.0%
56	2.22	2.22	0.0%	4.48	4.93	10.0%
57	2.25	2.25	0.0%	4.56	5.02	10.1%
58	2.28	2.28	0.0%	4.64	5.10	9.9%
59	2.31	2.31	0.0%	4.72	5.19	10.0%
60	2.34	2.34	0.0%	4.80	5.28	10.0%
61	2.37	2.37	0.0%	4.88	5.37	10.0%
62	2.40	2.40	0.0%	4.96	5.46	10.1%
63	2.43	2.43	0.0%	5.04	5.54	9.9%
64	2.46	2.46	0.0%	5.12	5.63	10.0%
65	2.49	2.49	0.0%	5.20	5.72	10.0%
66	2.52	2.52	0.0%	5.28	5.81	10.0%
67	2.55	2.55	0.0%	5.36	5.90	10.1%
68	2.58	2.58	0.0%	5.44	5.98	9.9%
69	2.61	2.61	0.0%	5.52	6.07	10.0%
70	2.64	2.64	0.0%	5.60	6.16	10.0%
71	2.67	2.67	0.0%	5.68	6.25	10.0%
72	2.70	2.70	0.0%	5.76	6.34	10.1%
73	2.73	2.73	0.0%	5.84	6.42	9.9%
74	2.76	2.76	0.0%	5.92	6.51	10.0%
75	2.79	2.79	0.0%	6.00	6.60	10.0%
76	2.82	2.82	0.0%	6.08	6.69	10.0%
77	2.85	2.85	0.0%	6.16	6.78	10.1%
78	2.88	2.88	0.0%	6.24	6.86	9.9%
79	2.91	2.91	0.0%	6.32	6.95	10.0%
80	2.94	2.94	0.0%	6.40	7.04	10.0%
81	2.97	2.97	0.0%	6.48	7.13	10.0%
82	3.00	3.00	0.0%	6.56	7.22	10.1%
83	3.03	3.03	0.0%	6.64	7.30	9.9%
84	3.06	3.06	0.0%	6.72	7.39	10.0%
85	3.09	3.09	0.0%	6.80	7.48	10.0%
86	3.12	3.12	0.0%	6.88	7.57	10.0%
87	3.15	3.15	0.0%	6.96	7.66	10.1%
88	3.18	3.18	0.0%	7.04	7.74	9.9%
89	3.21	3.21	0.0%	7.12	7.83	10.0%
90	3.24	3.24	0.0%	7.20	7.92	10.0%
91	3.27	3.27	0.0%	7.28	8.01	10.0%
92	3.30	3.30	0.0%	7.36	8.10	10.1%
93	3.33	3.33	0.0%	7.44	8.18	9.9%
94	3.36	3.36	0.0%	7.52	8.27	10.0%
95	3.39	3.39	0.0%	7.60	8.36	10.0%

**Shelter General Arkansas  
Private Passenger Auto Impact Distribution**



**Shelter General Arkansas**  
**Camping / Utility Trailer (Z2) Impact Distribution**





# **Shelter General Insurance Company**

## **Arkansas**

### **Private Passenger Automobile**

#### **Explanatory Memorandum of Attached Exhibits Developing Indicated Rate Level Change by Coverage**

##### **Exhibit B.I – Summary of Indicated Rate Level Change by Coverage**

This summary exhibit details the earned premium at current rates, the indicated rate level change and the indicated dollar need by coverage.

##### **Exhibit B.II.a to B.II.e – Indicated Rate Level Change by Coverage**

These exhibits show all calculations used to develop the indicated rate level change by coverage. Generally, accident year losses are adjusted to anticipated levels at the average loss date and fiscal year premiums are adjusted to current rates. The formula loss ratio is then compared to the expected loss ratio, after credibility, for indicated rate level change. All development of adjustment factors and expected loss ratios are detailed in subsequent exhibits.

##### **Exhibit B.III.a to B.III.f – Projected Ultimate Accident Year Loss, Allocated LAE and Accident Year Claim Count**

These exhibits show the development of fiscal accident year losses including allocated loss adjustment expense and fiscal accident year claims to an ultimate basis. All coverages are developed to 72 months.

##### **Exhibit B.IV.a to B.IV.f – Development of Combined Trend and Projection Factor by Coverage**

These exhibits display the calculation of factors to trend and project losses to the expected average loss date. The average policy is for a six-month term; therefore, the average loss date is nine months after the proposed effective date. These factors are applied to ultimate incurred loss and loss adjustment expense.

##### **Exhibit B.V.a to B.V.e – Development of Earned Current Rate Level Factors by Coverage**

These exhibits show the written effective dates and rate changes used to calculate current rate level factors on an earned basis. These factors are applied to fiscal year earned premium to bring past premiums to current rates. The method used to calculate the factors is commonly known as the "Parallelogram Method".

##### **Exhibit B.VI – Development of Unallocated Loss Adjustment Factor**

This exhibit shows the three-year average unallocated loss adjustment expense ratio for the latest available three years. These factors are applied to ultimate incurred loss and loss adjustment expense. Separate ratios are calculated for Liability excluding Property Damage, Property Damage Liability and Physical Damage.

##### **Exhibit B.VII.a to B.VII.b – Calculation of Expected Loss Ratio**

These exhibits show the calculation of expected loss ratio separately for Liability and Physical Damage. The development of expense ratios used in calculating the expected loss ratios are included.

##### **Exhibit B.VIII.a – Calculation of Factor to Adjust Fixed Costs**

This exhibit shows average consumer price indices for the last twenty quarters, which is considered in the selection of trend and projection factors. Exponential regression is used to fit 20, 12 and 6 point curves.

**Shelter General Insurance Company**

Exhibit B.I

**Arkansas****Private Passenger Automobile****Summary of Indicated Rate Level Change by Coverage**

Coverage	Fiscal Year Ending 6/30/2012 Earned Premium at Current Rates	Indicated Rate Level Change	
		in Percent	in Dollars
<b>Combined Bodily Injury and Property Damage</b>	\$2,099,542	6.1%	\$128,072
<b>Medical Payments</b>	\$184,534	13.3%	\$24,543
<b>Uninsured/Underinsured Motorist</b>	\$181,758	4.1%	\$7,452
<b>Total Liability</b>	<b>\$2,465,835</b>	<b>6.5%</b>	<b>\$160,067</b>
<b>Collision</b>	\$750,620	-5.1%	-\$38,282
<b>Comprehensive</b>	\$467,254	7.3%	\$34,110
<b>Total Physical Damage</b>	<b>\$1,217,874</b>	<b>-0.3%</b>	<b>-\$4,172</b>
<b>Total</b>	<b>\$3,683,709</b>	<b>4.2%</b>	<b>\$155,895</b>

## Shelter General Insurance Company

## Arkansas

## Private Passenger Automobile

## Combined Bodily Injury and Property Damage Indicated Rate Level Change

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Combined BI and PD Earned Premiums	\$2,561,147	\$2,380,027	\$2,099,542
2. Current Rate Level Factor (Exhibit B.V)	1.1291	1.0560	1.0000
3. Premium at Current Rates	<b>\$2,891,717</b>	<b>\$2,513,410</b>	<b>\$2,099,542</b>
<b>Bodily Injury Only</b>			
4. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.a.1)	\$746,232	\$731,078	\$958,701
5. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.a)	1.117	1.085	1.053
6. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.083	1.083	1.083
7. Trended Loss and Loss Adjustment Expense	<b>\$903,048</b>	<b>\$858,899</b>	<b>\$1,093,613</b>
<b>Property Damage Only</b>			
8. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.b.1)	\$946,573	\$699,609	\$652,703
9. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.b)	1.077	1.056	1.036
10. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.083	1.083	1.083
11. Trended Loss and Loss Adjustment Expense	<b>\$1,104,381</b>	<b>\$800,182</b>	<b>\$731,971</b>
12. Combined BI and PD Trended Loss and LAE	<b>\$2,007,429</b>	<b>\$1,659,081</b>	<b>\$1,825,585</b>
13. Formula Loss Ratio	69.4%	66.0%	87.0%
14. Experience Year Weight	10.0%	20.0%	70.0%
15. Weighted Formula Loss Ratio		<b>81.0%</b>	
16. Credibility		75.0%	
17. Trended Expected Loss Ratio (19. X 23. ** 1)		74.7%	
18. Credibility Weighted Formula Loss Ratio (15. X 16.) + (0.693 X (1 - 16.))		78.1%	
19. Expected Loss Ratio (Exhibit B.VII.a.1)		73.2%	
20. Indicated Rate Level Change for Variable Expenses (18. / 19.) - 1		6.7%	
21. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.a.1)		14.3%	
22. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.a.1)		12.5%	
23. Factor to Trend Fixed Costs (Exhibit B.VIII.a)		1.02	
24. Trended Fixed Costs (22. X (23.** 1)		12.8%	
25. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((18. + 24.) / (1.000 - 21.)) - 1.000		<b>6.1%</b>	

The assumed effective date used is 01/01/2013.

Line 18. Complement of Credibility applied to Mutual Credibility Weighted Formula Loss Ratio.

**Shelter General Insurance Company**

Exhibit B.II.b

**Arkansas**

**Private Passenger Automobile**

**Medical Payments Indicated Rate Level Change**

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Earned Premium	\$191,813	\$202,107	\$184,534
2. Current Rate Level Factor (Exhibit B.V)	1.4283	1.1247	1.0000
3. Premium at Current Rates	<b>\$273,974</b>	<b>\$227,307</b>	<b>\$184,534</b>
4. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.c.1)	\$182,836	\$176,057	\$145,376
5. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.c)	1.117	1.085	1.053
6. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.083	1.083	1.083
7. Trended Loss and Loss Adjustment Expense	<b>\$221,258</b>	<b>\$206,839</b>	<b>\$165,834</b>
8. Formula Loss Ratio	80.8%	91.0%	89.9%
9. Experience Year Weight	10.0%	20.0%	70.0%
10. Weighted Formula Loss Ratio		<b>89.2%</b>	
11. Credibility		50.0%	
12. Trended Expected Loss Ratio (14. X 18. ** 1)		74.7%	
13. Credibility Weighted Formula Loss Ratio (10. X 11.) + (0.794 X (1 - 11.))		84.3%	
14. Expected Loss Ratio (Exhibit B.VII.a.1)		73.2%	
15. Indicated Rate Level Change for Variable Expenses (13. / 14.) - 1		15.2%	
16. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.a.1)		14.3%	
17. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.a.1)		12.5%	
18. Factor to Trend Fixed Costs (Exhibit B.VIII.a)		1.02	
19. Trended Fixed Costs (17. X (18.** 1)		12.8%	
20. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((13. + 19.) / (1.000 - 16.)) - 1.000		<b>13.3%</b>	

The assumed effective date used is 01/01/2013.

**Shelter General Insurance Company**

Exhibit B.II.c

**Arkansas**

**Private Passenger Automobile**

**Uninsured/Underinsured Motorist Indicated Rate Level Change**

	<b>Fiscal Year Ending 6/30/2010</b>	<b>Fiscal Year Ending 6/30/2011</b>	<b>Fiscal Year Ending 6/30/2012</b>
1. Earned Premium	\$258,069	\$212,301	\$181,758
2. Current Rate Level Factor (Exhibit B.V.c)	0.8996	1.0000	1.0000
3. Premium at Current Rates	<b>\$232,159</b>	<b>\$212,301</b>	<b>\$181,758</b>
4. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.d.1)	\$175,280	\$121,458	\$234,303
5. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.d)	1.117	1.085	1.053
6. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.083	1.083	1.083
7. Trended Loss and Loss Adjustment Expense	<b>\$212,114</b>	<b>\$142,694</b>	<b>\$267,275</b>
8. Formula Loss Ratio	91.4%	67.2%	147.0%
9. Experience Year Weight	10.0%	20.0%	70.0%
10. Weighted Formula Loss Ratio	125.5%		
11. Credibility	25.0%		
12. Trended Expected Loss Ratio (14. X 18. ** 1)	74.7%		
13. Credibility Weighted Formula Loss Ratio (10. X 11.) + (0.6 X (1 - 11.))	76.4%		
14. Expected Loss Ratio (Exhibit B.VII.a.1)	73.2%		
15. Indicated Rate Level Change for Variable Expenses (13. / 14.) - 1	4.4%		
16. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.a.1)	14.3%		
17. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.a.1)	12.5%		
18. Factor to Trend Fixed Costs (Exhibit B.VIII.a)	1.02		
19. Trended Fixed Costs (17. X (18.** 1)	12.8%		
20. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((13. + 19.) / (1.000 - 16.)) - 1.000	<b><u>4.1%</u></b>		

The assumed effective date used is 01/01/2013.

**Shelter General Insurance Company**

Exhibit B.II.d.1

**Arkansas**

**Private Passenger Automobile**

**Collision Indicated Rate Level Change**

	<b>Fiscal Year Ending 6/30/2010</b>	<b>Fiscal Year Ending 6/30/2011</b>	<b>Fiscal Year Ending 6/30/2012</b>
1. Earned Premium	\$1,007,548	\$866,915	\$750,620
2. Current Rate Level Factor (Exhibit B.V)	0.9466	1.0051	1.0000
3. Model Year Symbol Drift Factor (Exhibit B.II.d.2)	1.1535	1.1105	1.0690
4. Trended Premium at Current Rates	<b>\$1,100,151</b>	<b>\$967,664</b>	<b>\$802,413</b>
5. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.e.1)	\$607,559	\$678,921	\$435,401
6. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.e)	1.077	1.056	1.036
7. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.084	1.084	1.084
8. Trended Loss and Loss Adjustment Expense	<b>\$709,503</b>	<b>\$777,237</b>	<b>\$488,730</b>
9. Formula Loss Ratio	64.5%	80.3%	60.9%
10. Experience Year Weight	10.0%	20.0%	70.0%
11. Weighted Formula Loss Ratio		<b>65.1%</b>	
12. Credibility		85.0%	
13. Trended Expected Loss Ratio (15. X 19. ** 1)		70.8%	
14. Credibility Weighted Formula Loss Ratio (10. X 11.) + (0.637 X (1 - 11.))		64.9%	
15. Expected Loss Ratio (Exhibit B.VII.b.1)		69.4%	
16. Indicated Rate Level Change for Variable Expenses (14. / 15.) - 1		-6.5%	
17. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.b.1)		18.1%	
18. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.b.1)		12.5%	
19. Factor to Trend Fixed Costs (Exhibit B.VIII.a)		1.02	
20. Trended Fixed Costs (18. X (19.** 1)		12.8%	
21. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((14. + 20.) / (1.000 - 17.)) - 1.000		<b><u>-5.1%</u></b>	

The assumed effective date used is 01/01/2013.

**Shelter General Private Passenger Automobile  
Calculation of Collision Model Year & Symbol Drift Premium Trend Factor**

Exhibit B.II.d.2

**Arkansas Calculation of Model Year Premium Trend Factor for Collision Coverage**

Model Year	Distribution FYE 12/2009	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Model Year Factor	=	Weighted Factor
2012	0.00		2.26		0.00	0.00		2.26		0.00	0.47		2.26		1.05
2011	0.00		2.15		0.00	0.25		2.15		0.54	3.50		2.15		7.53
2010	0.19		2.05		0.38	2.98		2.05		6.11	4.61		2.05		9.45
2009	2.66		1.95		5.19	5.04		1.95		9.82	5.84		1.95		11.38
2008	7.03		1.86		13.07	8.48		1.86		15.78	8.42		1.86		15.66
2007	10.18		1.77		18.01	10.50		1.77		18.59	9.61		1.77		17.00
2006	10.75		1.69		18.17	11.58		1.69		19.57	11.05		1.69		18.67
2005	10.58		1.61		17.04	11.09		1.61		17.85	10.65		1.61		17.14
2004	10.71		1.53		16.39	9.83		1.53		15.04	9.97		1.53		15.25
2003	9.60		1.46		14.01	8.75		1.46		12.78	7.82		1.46		11.41
2002	7.90		1.39		10.98	7.60		1.39		10.56	6.80		1.39		9.45
2001	8.31		1.32		10.97	6.56		1.32		8.66	5.29		1.32		6.99
2000	6.52		1.26		8.22	4.88		1.26		6.14	4.90		1.26		6.18
1999	4.41		1.20		5.29	3.71		1.20		4.46	3.02		1.20		3.62
Prior	11.17		1.20		13.40	8.75		1.20		10.50	8.06		1.20		9.68
	100.00				151.12	100.00				156.40	100.00				160.47
										% Change =	3.49				
														% Change =	2.60

**Arkansas Calculation of Symbol Drift Premium Trend Factor for Collision Coverage**

Cost Symbol	Distribution FYE 12/2009	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Cost Symbol Factor	=	Weighted Factor
<8	0.47		0.00		0.00	0.45		0.00		0.00	0.58		0.00		0.00
8	1.11		0.85		0.94	0.62		0.85		0.53	0.73		0.85		0.62
9	1.23		0.93		1.14	1.07		0.93		1.00	0.69		0.93		0.64
10	1.89		1.00		1.89	1.52		1.00		1.52	1.75		1.00		1.75
11	1.64		1.07		1.75	1.28		1.07		1.37	1.08		1.07		1.16
12	3.12		1.15		3.59	2.81		1.15		3.23	2.69		1.15		3.09
13	4.03		1.18		4.75	3.84		1.18		4.53	3.41		1.18		4.03
14	4.97		1.21		6.01	4.16		1.21		5.03	4.54		1.21		5.50
15	5.52		1.26		6.96	5.08		1.26		6.40	4.28		1.26		5.39
16	5.54		1.31		7.26	5.33		1.31		6.98	5.02		1.31		6.58
17	5.30		1.35		7.16	4.55		1.35		6.14	4.37		1.35		5.90
18	6.52		1.37		8.93	6.44		1.37		8.82	5.76		1.37		7.89
19	6.63		1.40		9.28	6.08		1.40		8.51	5.75		1.40		8.05
20-21	10.54		1.43		15.07	11.16		1.43		15.95	11.42		1.43		16.33
22-24	13.21		1.55		20.47	14.39		1.55		22.30	15.39		1.55		23.85
25-29	14.94		1.66		24.80	15.71		1.66		26.09	16.03		1.66		26.62
30-34	7.59		1.76		13.36	8.47		1.76		14.91	9.32		1.76		16.40
35-39	3.37		1.90		6.40	4.29		1.90		8.15	4.37		1.90		8.30
40-44	1.07		2.00		2.14	1.10		2.00		2.20	1.13		2.00		2.25
>44	1.34		2.40		3.22	1.66		2.40		3.98	1.69		2.40		4.05
	100.00				145.10	100.00				147.64	100.00				148.40
										% Change =	1.75				
														% Change =	0.52

Selected Model Year Premium Trend Factor = **2.90%**  
 Selected Symbol Drift Premium Trend Factor = **0.95%**  
 Combined Premium Trend Factor = **3.9%**

**Shelter General Insurance Company**

Exhibit B.II.e.1

**Arkansas**

**Private Passenger Automobile**

**Comprehensive Indicated Rate Level Change**

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Earned Premium	\$540,091	\$515,834	\$467,254
2. Current Rate Level Factor (Exhibit B.V)	1.0921	1.0478	1.0000
3. Model Year Symbol Drift Factor (Exhibit B.II.e.2)	1.1600	1.1151	1.0718
4. Trended Premium at Current Rates	<b>\$684,189</b>	<b>\$602,680</b>	<b>\$500,803</b>
5. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.f.1)	\$358,580	\$514,269	\$339,507
6. Excess Loss (Exhibit B.II.e.3)	0	195,161	0
7. Incurred Less Excess	\$358,580	\$319,107	\$339,507
8. Excess Loss Factor (Exhibit B.II.e.3)	1.168	1.168	1.168
9. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.f)	1.077	1.056	1.036
10. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.084	1.084	1.084
11. Trended Loss and Loss Adjustment Expense	<b>\$489,097</b>	<b>\$426,691</b>	<b>\$445,113</b>
12. Formula Loss Ratio	71.5%	70.8%	88.9%
13. Experience Year Weight	33.3%	33.3%	33.3%
14. Weighted Formula Loss Ratio	77.1%		
15. Credibility	80.0%		
16. Trended Expected Loss Ratio (18. X 22. ** 1)	70.8%		
17. Credibility Weighted Formula Loss Ratio (14. X 15.) + (0.67 X (1 - 15.))	75.1%		
18. Expected Loss Ratio (Exhibit B.VII.b.1)	69.4%		
19. Indicated Rate Level Change for Variable Expenses (17. / 18.) - 1	8.2%		
20. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.b.1)	18.1%		
21. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.b.1)	12.5%		
22. Factor to Trend Fixed Costs (Exhibit B.VIII.a)	1.02		
23. Trended Fixed Costs (21. X (22.** 1)	12.8%		
24. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((17. + 23.) / (1.000 - 20.)) - 1.000	<b><u>7.3%</u></b>		

The assumed effective date used is 01/01/2013.

**Shelter General Private Passenger Automobile  
Calculation of Comprehensive Model Year & Symbol Drift Premium Trend Factor**

**Arkansas Calculation of Model Year Premium Trend Factor for Comprehensive Coverage**

Model Year	Distribution FYE 12/2009	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Model Year Factor	=	Weighted Factor
2012	0.00		2.29		0.00	0.00		2.29		0.00	0.46		2.29		1.05
2011	0.00		2.18		0.00	0.25		2.18		0.54	3.46		2.18		7.54
2010	0.19		2.08		0.39	2.95		2.08		6.13	4.55		2.08		9.46
2009	2.64		1.98		5.22	4.98		1.98		9.87	5.76		1.98		11.40
2008	6.99		1.89		13.21	8.35		1.89		15.79	8.32		1.89		15.72
2007	10.11		1.80		18.19	10.39		1.80		18.71	9.45		1.80		17.01
2006	10.69		1.71		18.28	11.46		1.71		19.60	10.95		1.71		18.72
2005	10.52		1.63		17.14	10.99		1.63		17.91	10.66		1.63		17.38
2004	10.67		1.55		16.54	9.84		1.55		15.25	9.96		1.55		15.44
2003	9.51		1.48		14.07	8.72		1.48		12.90	7.93		1.48		11.74
2002	7.90		1.41		11.14	7.58		1.41		10.68	6.73		1.41		9.48
2001	8.31		1.34		11.14	6.62		1.34		8.87	5.39		1.34		7.22
2000	6.52		1.28		8.35	4.99		1.28		6.38	4.94		1.28		6.32
1999	4.51		1.22		5.50	3.79		1.22		4.63	3.14		1.22		3.83
Prior	11.46		1.22		13.98	9.10		1.22		11.10	8.31		1.22		10.14
	100.00				<b>153.14</b>	100.00				<b>158.35</b>	100.00				<b>162.46</b>
									<b>% Change =</b>	<b>3.40</b>				<b>% Change =</b>	<b>2.59</b>

**Arkansas Calculation of Symbol Drift Premium Trend Factor for Comprehensive Coverage**

Cost Symbol	Distribution FYE 12/2009	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Cost Symbol Factor	=	Weighted Factor
<8	0.49		0.48		0.24	0.45		0.48		0.22	0.57		0.48		0.27
8	1.16		0.84		0.97	0.72		0.84		0.60	0.72		0.84		0.60
9	1.23		0.94		1.15	1.12		0.94		1.05	0.67		0.94		0.63
10	1.97		1.00		1.97	1.58		1.00		1.58	1.79		1.00		1.79
11	1.66		1.08		1.79	1.32		1.08		1.43	1.21		1.08		1.31
12	3.10		1.13		3.50	2.78		1.13		3.14	2.68		1.13		3.03
13	4.06		1.17		4.75	3.81		1.17		4.46	3.34		1.17		3.91
14	4.89		1.23		6.02	4.13		1.23		5.08	4.58		1.23		5.63
15	5.54		1.26		6.98	5.09		1.26		6.42	4.49		1.26		5.66
16	5.64		1.30		7.33	5.47		1.30		7.11	5.13		1.30		6.67
17	5.26		1.33		6.99	4.55		1.33		6.06	4.39		1.33		5.83
18	6.48		1.35		8.74	6.42		1.35		8.67	5.75		1.35		7.76
19	6.61		1.37		9.05	6.07		1.37		8.32	5.67		1.37		7.76
20-21	10.53		1.39		14.64	11.11		1.39		15.44	11.35		1.39		15.78
22-24	13.14		1.46		19.19	14.28		1.46		20.84	15.17		1.46		22.14
25-29	14.93		1.64		24.48	15.67		1.64		25.71	15.93		1.64		26.12
30-34	7.54		1.88		14.18	8.41		1.88		15.80	9.26		1.88		17.41
35-39	3.38		2.15		7.26	4.29		2.15		9.23	4.46		2.15		9.59
40-44	1.06		2.41		2.56	1.11		2.41		2.68	1.18		2.41		2.84
>44	1.33		3.14		4.17	1.62		3.14		5.10	1.67		3.14		5.26
	100.00				<b>145.99</b>	100.00				<b>148.91</b>	100.00				<b>150.00</b>
									<b>% Change =</b>	<b>2.01</b>				<b>% Change =</b>	<b>0.73</b>

Selected Model Year Premium Trend Factor =  
 Selected Symbol Drift Premium Trend Factor =  
 Combined Premium Trend Factor =

2.85%

1.15%

4.0%

# Shelter Mutual AND General Insurance Company

Exhibit B.II.e.3

## Arkansas

### Private Passenger Automobile - Comprehensive

### Development of Excess Wind and Hail Loss Factor

Fiscal Accident Year	(1) Wind and Hail Loss	(2) Total Loss	(3) Wind/Non-Wind (1) / (2-1)	Rank	(4) If (3)>1.5xM then (3)-M	(5) Excess Wind Loss	(6) Total Loss Less Excess
6/1989	2,816,069	6,388,620	0.7883	20	0.5318		
6/1990	742,153	4,701,518	0.1874	3	-		
6/1991	962,209	5,377,200	0.2179	7	-		
6/1992	1,032,863	5,233,229	0.2459	9	-		
6/1993	897,967	5,029,822	0.2173	6	-		
6/1994	2,269,463	6,795,835	0.5014	17	0.2449		
6/1995	1,531,440	6,537,749	0.3059	14	-		
6/1996	7,041,175	13,004,158	1.1808	23	0.9243		
6/1997	1,768,798	8,794,526	0.2518	12	-		
6/1998	1,347,220	8,432,427	0.1901	5	-		
6/1999	4,240,129	12,578,477	0.5085	19	0.252		
6/2000	2,130,794	10,289,007	0.2612	13	-		
6/2001	2,140,063	10,777,155	0.2478	11	-		
6/2002	3,552,308	11,783,470	0.4316	16	0.1751		
6/2003	1,564,013	8,598,904	0.2223	8	-		
6/2004	2,761,914	9,293,866	0.4228	15	0.1663		
6/2005	923,768	7,061,870	0.1505	2	-		
6/2006	4,948,918	11,523,450	0.7527	21	0.4962		
6/2007	766,757	7,341,607	0.1166	1	-		
6/2008	12,524,567	20,369,283	1.5966	24	1.3401		
6/2009	4,394,570	13,628,444	0.4759	18	0.2194		
6/2010	2,326,569	11,942,368	0.2420	10	-	0	358,580
6/2011	8,221,298	17,610,860	0.8756	22	0.6191	195,161	319,107
6/2012	1,618,658	11,460,198	0.1645	4	-	0	339,507
			<b>10.5554</b>		<b>4.9692</b>		

<b>Median (M)</b> <b>(Rank 12 + Rank 13) / 2</b>	=	<b>0.2565</b>	<b>Excess Factor</b>	=	$\frac{1.0 + \text{Average Ratio}}{1.0 + \text{Average Ratio} - \text{Average Excess}}$
<b>Median x 1.5</b>	=	<b>0.3848</b>		=	$\frac{1.0 + 0.4398}{1.0 + 0.4398 - 0.2071}$
<b>Average Wind</b> <b>to Non-Wind Ratio</b>	=	<b>0.4398</b>		=	<b><u>1.168</u></b>
<b>Average Excess</b> <b>Ratio</b>	=	<b>0.2071</b>	<b>Selected</b>		<b><u>1.168</u></b>

**Shelter General Insurance Company**  
**Private Passenger Auto - Bodily Injury Liability**  
**Projected Ultimate Loss and Allocated Loss Adjustment Expense**

**Companywide Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)			@84	@96	@108	@120
					@60	@72					
6/30/2003	4,015,599	10,197,329	12,329,028	13,930,272	14,548,792	14,762,642	14,872,510	14,886,428	14,887,264		14,938,020
6/30/2004	3,970,885	9,819,158	12,323,988	13,410,882	14,210,665	14,418,866	14,587,347	14,666,642	14,669,443		
6/30/2005	3,381,787	9,151,575	11,370,069	12,708,136	13,250,938	13,396,882	13,453,209	13,470,888			
6/30/2006	3,521,250	9,393,417	12,212,811	13,391,860	14,060,532	14,813,587	15,002,352				
6/30/2007	3,225,217	9,105,041	10,849,179	12,148,903	12,612,345	13,146,699					
6/30/2008	2,834,355	8,464,008	11,019,608	12,044,802	12,520,858						
6/30/2009	3,169,027	8,202,556	11,300,403	12,507,489							
6/30/2010	3,631,983	9,731,125	12,714,052								
6/30/2011	3,566,415	10,219,779									
6/30/2012	3,645,485										

**Companywide Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)			@84	@96	@108	@120
					@60	@72					
6/30/2003	15,502,629	14,555,458	14,246,698	14,991,914	14,983,546	14,987,142	14,904,510	14,927,428	14,928,264		14,954,020
6/30/2004	15,749,241	14,532,153	14,738,435	14,594,920	14,829,665	14,827,866	14,853,347	14,847,642	14,850,443		
6/30/2005	14,594,814	13,120,203	13,101,861	13,583,035	13,579,938	13,495,675	13,520,001	13,521,680			
6/30/2006	14,950,384	14,127,405	14,529,018	14,785,093	15,363,822	15,202,438	15,322,352				
6/30/2007	14,400,038	12,785,326	13,078,720	13,275,703	13,311,645	13,366,699					
6/30/2008	13,698,925	12,416,728	12,853,608	12,918,102	12,982,258						
6/30/2009	13,068,985	12,723,867	13,088,216	13,335,989							
6/30/2010	15,125,005	14,329,834	14,753,316								
6/30/2011	16,001,036	14,549,178									
6/30/2012	15,572,903										

**Companywide Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)			@84	@96	@108	@120
					@60	@72					
6/30/2003	1,403	1,521	1,539	1,549	1,552	1,554	1,554	1,558	1,558		1,558
6/30/2004	1,453	1,537	1,557	1,562	1,565	1,566	1,581	1,581	1,581		
6/30/2005	1,421	1,515	1,524	1,529	1,531	1,547	1,547				
6/30/2006	1,248	1,339	1,346	1,349	1,394	1,396	1,397				
6/30/2007	1,231	1,329	1,341	1,418	1,419	1,419					
6/30/2008	1,613	1,741	1,756	1,761	1,762						
6/30/2009	1,513	1,593	1,601	1,605							
6/30/2010	1,721	1,821	1,831								
6/30/2011	1,651	1,739									
6/30/2012	1,615										

**Companywide Selected Incurred Loss & ALAE**

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	14,954,020	1.0003	14,958,507	14,938,020	1.0000	14,938,020	14,958,507	1,558	1.0000	1,558
6/30/2004	14,850,443	1.0006	14,859,354	14,669,443	1.0003	14,673,843	14,859,354	1,581	1.0000	1,581
6/30/2005	13,521,680	1.0010	13,535,207	13,470,888	1.0013	13,488,404	13,535,207	1,547	1.0000	1,547
6/30/2006	15,322,352	1.0014	15,343,814	15,002,352	1.0043	15,066,925	15,343,814	1,397	1.0005	1,398
6/30/2007	13,366,699	1.0019	13,392,115	13,146,699	1.0103	13,282,505	13,392,115	1,419	1.0015	1,421
6/30/2008	12,982,258	1.0029	13,019,950	12,520,858	1.0305	12,903,203	13,019,950	1,762	1.0027	1,767
6/30/2009	13,335,989	1.0049	13,401,457	12,507,489	1.0697	13,379,223	13,401,457	1,605	1.0033	1,610
6/30/2010	14,753,316	1.0200	15,048,128	12,714,052	1.1836	15,048,603	15,048,128	1,831	1.0063	1,843
6/30/2011	14,549,178	1.0496	15,270,268	10,219,779	1.5482	15,822,002	15,270,268	1,739	1.0118	1,760
6/30/2012	15,572,903	0.9573	14,908,030	3,645,485	4.3086	15,706,829	14,908,030	1,615	1.0665	1,722
3-yr Total			45,226,426			46,577,434	45,226,426			
10-yr Total			143,736,829			144,309,558	143,736,829			

**Arkansas Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)			@84	@96	@108	@120
					@60	@72					
6/30/2003	570,531	1,450,768	1,635,960	1,747,438	1,784,293	1,784,909	1,784,909	1,784,909	1,784,909	1,784,909	1,784,909
6/30/2004	764,707	1,379,599	1,638,889	1,760,375	1,782,645	1,782,950	1,787,207	1,822,839			
6/30/2005	535,188	1,085,537	1,276,080	1,363,562	1,399,653	1,399,653	1,399,653				
6/30/2006	455,107	1,363,348	1,695,226	1,769,882	1,822,060	1,826,308	1,841,663				
6/30/2007	381,043	814,008	902,024	971,389	994,800	995,438					
6/30/2008	391,852	967,837	1,211,131	1,228,933	1,229,888						
6/30/2009	459,298	714,662	991,493	1,098,241							
6/30/2010	374,223	663,158	681,344								
6/30/2011	281,371	545,215									
6/30/2012	212,464										

**Arkansas Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)			@84	@96	@108	@120
					@60	@72					
6/30/2003	1,979,969	1,784,433	1,796,960	1,813,438	1,800,293	1,800,909	1,800,909	1,784,909	1,784,909	1,784,909	1,784,909
6/30/2004	2,006,630	1,721,999	1,740,889	1,782,675	1,782,645	1,782,950	1,828,207	1,822,839	1,822,839		
6/30/2005	1,817,231	1,489,091	1,456,955	1,434,562	1,454,653	1,399,653	1,399,653				
6/30/2006	1,947,694	1,837,848	1,828,226	1,823,882	1,857,060	1,861,308	1,876,663				
6/30/2007	1,285,900	1,099,521	1,016,537	999,389	999,800	1,000,438					
6/30/2008	1,526,993	1,279,232	1,237,131	1,242,433	1,229,888						
6/30/2009	1,240,105	1,127,237	1,146,493	1,124,241							
6/30/2010	967,848	773,158	732,344								
6/30/2011	756,461	697,252									
6/30/2012	1,002,459										

**Arkansas Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)			@84	@96	@108	@120
					@60	@72					
6/30/2003	190	202	203	203	204	205	205	205	205	205	205
6/30/2004	210	220	223	223	223	226	226	226			
6/30/2005	205	218	219	219	219	220	220	220			
6/30/2006	164	175	175	175	178	178	178				
6/30/2007	135	147	148	156	156	156					
6/30/2008	173	183	183	183	183						
6/30/2009	147	149	149	149							
6/30/2010	146	151	152								
6/30/2011	95	98									
6/30/2012	127										

**Arkansas Selected Incurred Loss & ALAE**

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	1,784,909	1.0000	1,784,909	1,784,909	1.0000	1,784,909	1,784,909	205	1.0000	205
6/30/2004	1,822,839	1.0000	1,822,839	1,822,839	1.0000	1,822,839	1,822,839	226	1.0000	226
6/30/2005	1,399,653	1.0000	1,399,653	1,399,653	1.0000	1,399,653	1,399,653	220	1.0000	220
6/30/2006	1,876,663	1.0004	1,877,413	1,841,663	1.0030	1,847,188	1,877,413	178	1.0000	178
6/30/2007	1,000,438	1.0009	1,001,339	995,438	1.0090	1,004,415	1,001,339	156	1.0010	156
6/30/2008	1,229,888	1.0019	1,232,226	1,229,888	1.0292	1,265,799	1,232,226	183	1.0022	183
6/30/2009	1,124,241	1.0039	1,128,631	1,098,241	1.0683	1,173,260	1,128,631	149	1.0028	149
6/30/2010	732,344	1.0190	746,232	681,344	1.1821	805,405	746,232	152	1.0058	153
6/30/2011	697,252	1.0485	731,078	545,215	1.5462	842,992	731,078	98	1.0113	99
6/30/2012	1,002,459	0.9563	958,701	212,464	3.0923	657,010	958,701	127	1.0437	133
3-yr Total			2,436,011			2,305,406	2,436,011			
10-yr Total			12,683,023			12,603,470	12,683,023			

**Shelter General Insurance Company**  
**Private Passenger Auto - Property Damage Liability**  
**Projected Ultimate Loss and Allocated Loss Adjustment Expense**

**Companywide Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	9,651,615	11,263,650	11,370,720	11,422,046	11,438,165	11,440,890	11,444,055	11,444,055	11,444,055	11,444,055
6/30/2004	8,879,608	10,458,711	10,678,640	10,708,579	10,742,129	10,747,950	10,757,334	10,756,981	10,757,652	
6/30/2005	9,240,581	10,717,604	10,787,371	10,806,360	10,825,859	10,837,299	10,838,859	10,838,859		
6/30/2006	8,958,416	10,389,301	10,485,379	10,520,770	10,525,628	10,527,537	10,526,611			
6/30/2007	9,097,166	10,745,224	10,870,379	10,883,022	10,888,754	10,888,754				
6/30/2008	9,830,339	11,257,995	11,284,625	11,306,481	11,323,188					
6/30/2009	9,710,481	11,171,127	11,259,319	11,312,670						
6/30/2010	10,271,082	11,730,003	11,830,674							
6/30/2011	10,338,484	11,757,748								
6/30/2012	10,302,313									

**Companywide Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	11,303,802	11,374,750	11,409,095	11,443,046	11,441,665	11,444,390	11,447,555	11,444,055	11,444,055	11,444,055
6/30/2004	10,530,519	10,588,431	10,739,111	10,751,736	10,758,869	10,764,200	10,764,434	10,760,581	10,761,252	
6/30/2005	10,618,870	10,775,880	10,797,542	10,813,360	10,832,859	10,837,299	10,838,859	10,838,859		
6/30/2006	10,512,994	10,458,284	10,521,279	10,538,770	10,532,828	10,531,137	10,526,611			
6/30/2007	10,639,579	10,830,260	10,893,851	10,897,422	10,892,354	10,888,754				
6/30/2008	11,239,835	11,325,812	11,320,625	11,317,281	11,330,388					
6/30/2009	11,003,164	11,255,812	11,301,976	11,336,914						
6/30/2010	11,807,723	11,823,603	11,855,874							
6/30/2011	11,742,544	11,818,798								
6/30/2012	11,751,237									

**Companywide Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	5,353	5,575	5,596	5,603	5,604	5,604	5,604	5,604	5,604	5,604
6/30/2004	5,245	5,401	5,407	5,410	5,411	5,412	5,415	5,415	5,415	
6/30/2005	5,160	5,315	5,319	5,323	5,325	5,327	5,327	5,327		
6/30/2006	4,881	5,028	5,036	5,039	5,045	5,046	5,046			
6/30/2007	4,881	5,051	5,056	5,067	5,067	5,067				
6/30/2008	4,932	5,124	5,132	5,135	5,137					
6/30/2009	4,719	4,929	4,938	4,939						
6/30/2010	5,193	5,379	5,389							
6/30/2011	5,061	5,228								
6/30/2012	4,888									

**Companywide Selected Incurred Loss & ALAE**

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	11,444,055	1.0000	11,444,055	11,444,055	1.0000	11,444,055	11,444,055	5,604	1.0000	5,604
6/30/2004	10,761,252	1.0000	10,761,252	10,757,652	1.0000	10,757,652	10,761,252	5,415	1.0000	5,415
6/30/2005	10,838,859	1.0001	10,839,943	10,838,859	1.0001	10,839,943	10,839,943	5,327	1.0000	5,327
6/30/2006	10,526,611	1.0002	10,528,716	10,526,611	1.0002	10,528,716	10,528,716	5,046	1.0000	5,046
6/30/2007	10,888,754	1.0004	10,893,110	10,888,754	1.0004	10,893,110	10,893,110	5,067	1.0001	5,068
6/30/2008	11,330,388	1.0006	11,337,188	11,323,188	1.0009	11,333,382	11,337,188	5,137	1.0003	5,139
6/30/2009	11,336,914	1.0011	11,349,389	11,312,670	1.0019	11,334,177	11,349,389	4,939	1.0007	4,942
6/30/2010	11,855,874	1.0036	11,898,593	11,830,674	1.0064	11,906,505	11,898,593	5,389	1.0017	5,398
6/30/2011	11,818,798	1.0076	11,908,829	11,757,748	1.0145	11,927,777	11,908,829	5,228	1.0032	5,245
6/30/2012	11,751,237	1.0142	11,917,718	10,302,313	1.1565	11,914,475	11,917,718	4,888	1.0383	5,075
3-yr Total			35,725,140			35,748,757	35,725,140			
10-yr Total			112,878,792			112,879,792	112,878,792			

**Arkansas Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	1,246,437	1,456,939	1,461,987	1,485,388	1,485,726	1,487,923	1,491,088	1,491,088	1,491,088	1,491,088
6/30/2004	1,133,961	1,311,067	1,320,106	1,320,305	1,320,653	1,320,972	1,320,972	1,320,972	1,320,972	
6/30/2005	1,074,731	1,146,259	1,152,578	1,155,755	1,158,256	1,164,696	1,166,256	1,166,256		
6/30/2006	926,606	1,053,033	1,083,141	1,088,491	1,088,491	1,088,491	1,088,491			
6/30/2007	868,125	1,103,539	1,105,478	1,105,478	1,108,478					
6/30/2008	940,597	1,020,715	1,022,195	1,022,195	1,022,195					
6/30/2009	813,011	895,286	920,286	920,286						
6/30/2010	852,592	941,530	943,269							
6/30/2011	588,254	690,789								
6/30/2012	592,080									

**Arkansas Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	1,414,032	1,467,439	1,461,987	1,488,888	1,489,226	1,491,423	1,494,588	1,491,088	1,491,088	1,491,088
6/30/2004	1,311,471	1,318,067	1,323,606	1,323,905	1,324,253	1,320,972	1,324,472	1,320,972	1,320,972	
6/30/2005	1,233,315	1,153,254	1,156,078	1,159,255	1,161,756	1,164,696	1,166,256	1,166,256		
6/30/2006	1,065,520	1,058,633	1,083,141	1,088,491	1,088,491	1,088,491	1,088,491			
6/30/2007	1,011,552	1,107,139	1,109,078	1,109,078	1,108,478	1,108,478				
6/30/2008	1,065,093	1,020,715	1,022,195	1,022,195						
6/30/2009	902,829	913,286	920,286	920,286						
6/30/2010	948,668	945,130	943,269							
6/30/2011	703,923	694,389								
6/30/2012	643,649									

**Arkansas Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	652	673	673	674	674	674	674	674	674	674
6/30/2004	612	630	631	631	631	631	632	632	632	
6/30/2005	607	624	625	625	625	626	626	626		
6/30/2006	542	554	554	555	555	555	555			
6/30/2007	464	485	486	488	488	488				
6/30/2008	423	434	435	435	435					
6/30/2009	344	353	353	353						
6/30/2010	350	362	362							
6/30/2011	270	278								
6/30/2012	245									

**Arkansas Selected Incurred Loss & ALAE**

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	1,491,088	1.0000	1,491,088	1,491,088	1.0000	1,491,088	1,491,088	674	1.0000	674
6/30/2004	1,320,972	1.0000	1,320,972	1,320,972	1.0000	1,320,972	1,320,972	632	1.0000	632
6/30/2005	1,166,256	1.0000	1,166,256	1,166,256	1.0000	1,166,256	1,166,256	626	1.0000	626
6/30/2006	1,088,491	1.0001	1,088,600	1,088,491	1.0000	1,088,491	1,088,600	555	1.0000	555
6/30/2007	1,108,478	1.0003	1,108,811	1,108,478	1.0002	1,108,700	1,108,811	488	1.0000	488
6/30/2008	1,022,195	1.0005	1,022,707	1,022,195	1.0007	1,022,911	1,022,707	435	1.0000	435
6/30/2009	920,286	1.0010	921,207	920,286	1.0017	921,851	921,207	353	1.0000	353
6/30/2010	943,269	1.0035	946,573	943,269	1.0062	949,125	946,573	362	1.0010	362
6/30/2011	694,389	1.0075	699,609	690,789	1.0143	700,639	699,609	278	1.0025	279
6/30/2012	643,649	1.0141	652,703	592,080	1.1563	684,596	652,703	245	1.0326	253
3-yr Total			2,298,885			2,334,359	2,298,885			
10-yr Total			10,418,524			10,454,628	10,418,524			

**Shelter General Insurance Company**  
**Private Passenger Auto - Medical Payments**  
**Projected Ultimate Loss and Allocated Loss Adjustment Expense**

**Companywide Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	1,473,331	2,012,918	1,994,579	1,966,347	1,957,953	1,954,402	1,953,656	1,953,370	1,953,185	1,953,014
6/30/2004	1,386,100	1,851,722	1,817,104	1,809,966	1,805,717	1,803,680	1,803,544	1,802,957	1,802,938	
6/30/2005	1,418,001	1,835,759	1,735,629	1,731,514	1,725,224	1,718,639	1,723,424			
6/30/2006	1,691,145	1,935,233	1,894,913	1,896,766	1,888,166	1,868,676	1,868,574			
6/30/2007	1,895,234	2,371,414	2,268,544	2,243,866	2,216,628	2,214,985				
6/30/2008	1,771,912	2,136,167	2,104,465	2,085,118	2,056,950					
6/30/2009	1,823,715	2,070,082	2,070,726	2,025,207						
6/30/2010	1,970,852	2,420,941	2,391,250							
6/30/2011	2,155,956	2,476,057								
6/30/2012	1,893,205									

**Companywide Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	2,130,966	2,044,425	2,002,984	1,966,347	1,957,953	1,954,402	1,953,656	1,953,370	1,953,185	1,953,014
6/30/2004	2,175,717	1,885,206	1,832,878	1,819,366	1,805,717	1,803,680	1,803,544	1,802,957	1,802,938	
6/30/2005	2,260,814	1,855,436	1,749,069	1,731,514	1,725,224	1,718,639	1,723,424			
6/30/2006	2,503,217	1,948,982	1,915,313	1,900,848	1,888,166	1,868,676	1,868,574			
6/30/2007	2,715,874	2,423,598	2,281,492	2,247,866	2,220,628	2,218,985				
6/30/2008	2,707,078	2,174,163	2,119,965	2,085,118	2,056,950					
6/30/2009	2,763,090	2,151,552	2,097,023	2,037,207						
6/30/2010	3,121,733	2,510,841	2,409,594							
6/30/2011	3,188,718	2,559,692								
6/30/2012	2,821,235									

**Companywide Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	1,408	1,534	1,542	1,547	1,547	1,547	1,547	1,555	1,555	1,555
6/30/2004	1,716	1,820	1,827	1,827	1,827	1,827	1,833	1,833	1,833	
6/30/2005	1,713	1,810	1,817	1,818	1,819	1,837	1,841	1,841		
6/30/2006	1,683	1,783	1,786	1,786	1,827	1,831	1,831			
6/30/2007	1,733	1,818	1,825	1,883	1,885	1,885				
6/30/2008	1,245	1,312	1,316	1,317	1,317					
6/30/2009	1,233	1,293	1,297	1,297						
6/30/2010	1,376	1,455	1,457							
6/30/2011	1,348	1,392								
6/30/2012	1,258									

**Companywide Selected Incurred Loss & ALAE**

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	1,953,014	1.0000	1,953,014	1,953,014	1.0000	1,953,014	1,953,014	1,555	1.0000	1,555
6/30/2004	1,802,938	0.9999	1,802,758	1,802,938	0.9999	1,802,758	1,802,758	1,833	1.0000	1,833
6/30/2005	1,723,424	0.9994	1,722,390	1,723,424	0.9994	1,722,390	1,722,390	1,841	1.0005	1,842
6/30/2006	1,868,574	0.9984	1,865,585	1,868,574	0.9984	1,865,585	1,865,585	1,831	1.0010	1,833
6/30/2007	2,218,985	0.9969	2,212,113	2,214,985	0.9969	2,208,125	2,212,113	1,885	1.0020	1,889
6/30/2008	2,056,950	0.9949	2,046,478	2,056,950	0.9949	2,046,478	2,046,478	1,317	1.0035	1,322
6/30/2009	2,037,207	0.9860	2,008,595	2,025,207	0.9860	1,996,763	2,008,595	1,297	1.0055	1,304
6/30/2010	2,409,594	0.9751	2,349,618	2,391,250	0.9751	2,331,731	2,349,618	1,457	1.0080	1,469
6/30/2011	2,559,692	0.9507	2,433,580	2,476,057	0.9507	2,354,066	2,433,580	1,392	1.0110	1,407
6/30/2012	2,821,235	0.7644	2,156,519	1,893,205	1.0838	2,051,920	2,156,519	1,258	1.0464	1,316
3-yr Total			6,939,718			6,737,717	6,939,718			
10-yr Total			20,550,651			20,332,832	20,550,651			

**Arkansas Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	239,803	344,469	339,372	331,550	330,633	330,596	330,080	329,984	329,936	329,889
6/30/2004	238,748	303,614	291,244	285,899	285,899	285,899	285,899	285,899	285,899	
6/30/2005	171,133	235,697	214,416	210,916	210,649	210,492	210,081	210,081		
6/30/2006	186,359	198,123	193,570	192,154	192,405	189,028	188,968			
6/30/2007	151,758	238,911	240,046	239,698	233,860	233,360				
6/30/2008	193,343	229,330	228,261	227,401	227,401					
6/30/2009	166,262	173,763	166,301	166,263						
6/30/2010	173,694	186,568	187,503							
6/30/2011	143,901	185,180								
6/30/2012	103,042									

**Arkansas Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	394,316	347,869	339,372	331,550	330,633	330,596	330,080	329,984	329,936	329,889
6/30/2004	368,133	307,276	291,244	285,899	285,899	285,899	285,899	285,899	285,899	
6/30/2005	282,464	239,209	214,416	210,916	210,649	210,492	210,081	210,081		
6/30/2006	276,567	198,123	193,570	192,154	192,405	189,028	188,968			
6/30/2007	256,240	257,419	243,423	239,698	233,860	233,360				
6/30/2008	290,163	234,428	228,261	227,401	227,401					
6/30/2009	258,878	177,655	166,301	166,263						
6/30/2010	236,025	195,146	187,503							
6/30/2011	206,114	185,180								
6/30/2012	190,187									

**Arkansas Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)					
					@60	@72	@84	@96	@108	@120
6/30/2003	325	354	354	355	355	355	355	359	359	359
6/30/2004	268	291	292	292	292	292	293	293	293	
6/30/2005	220	240	240	241	241	244	244	244		
6/30/2006	188	197	197	197	204	205	205			
6/30/2007	185	205	205	213	213	213				
6/30/2008	108	115	115	115	115					
6/30/2009	130	135	135	135						
6/30/2010	103	115	116							
6/30/2011	90	91								
6/30/2012	82									

**Arkansas Selected Incurred Loss & ALAE**

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	329,889	1.0000	329,889	329,889	1.0000	329,889	329,889	359	1.0000	359
6/30/2004	285,899	0.9999	285,870	285,899	0.9999	285,870	285,870	293	1.0000	293
6/30/2005	210,081	0.9994	209,955	210,081	0.9994	209,955	209,955	244	1.0000	244
6/30/2006	188,968	0.9984	188,666	188,968	0.9984	188,666	188,666	205	1.0005	205
6/30/2007	233,360	0.9969	232,637	233,360	0.9969	232,637	232,637	213	1.0015	213
6/30/2008	227,401	0.9949	226,243	227,401	0.9949	226,243	226,243	115	1.0030	115
6/30/2009	166,263	0.9860	163,928	166,263	0.9860	163,928	163,928	135	1.0050	136
6/30/2010	187,503	0.9751	182,836	187,503	0.9751	182,836	182,836	116	1.0075	117
6/30/2011	185,180	0.9507	176,057	185,180	0.9507	176,057	176,057	91	1.0105	92
6/30/2012	190,187	0.7644	145,376	103,042	1.0838	111,681	145,376	82	1.0459	86
3-yr Total			504,270			470,574	504,270			
10-yr Total			2,141,459			2,107,764	2,141,459			

**Shelter General Insurance Company**  
**Private Passenger Auto - Uninsured/Underinsured Motorist**  
**Projected Ultimate Loss and Allocated Loss Adjustment Expense**

**Companywide Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						@120
					@60	@72	@84	@96	@108		
6/30/2003	566,343	1,667,031	2,073,765	2,496,471	2,595,868	2,658,631	2,711,591	2,704,941	2,741,861	2,739,196	
6/30/2004	843,354	1,923,429	2,332,929	2,457,621	2,505,593	2,544,253	2,614,366	2,611,243	2,604,710		
6/30/2005	574,230	1,420,677	1,807,424	1,998,528	2,128,163	2,124,036	2,125,201	2,123,290			
6/30/2006	807,360	2,200,850	2,552,374	2,718,822	2,913,644	2,944,617	2,984,560				
6/30/2007	632,248	1,616,514	2,133,917	2,374,496	2,452,253	2,452,879					
6/30/2008	641,066	1,983,324	2,375,444	2,585,455	2,658,909						
6/30/2009	434,707	1,637,824	2,074,951	2,313,923							
6/30/2010	738,756	1,734,882	2,809,289								
6/30/2011	654,652	1,924,673									
6/30/2012	572,899										

**Companywide Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						@120
					@60	@72	@84	@96	@108		
6/30/2003	2,181,563	2,673,007	2,767,616	2,739,971	2,711,868	2,694,631	2,711,591	2,704,941	2,741,861	2,739,196	
6/30/2004	2,241,744	2,676,757	2,690,257	2,637,949	2,632,921	2,626,581	2,614,366	2,611,243	2,604,710		
6/30/2005	2,417,380	2,313,677	2,450,185	2,467,289	2,143,163	2,174,036	2,125,201	2,123,290			
6/30/2006	2,460,760	2,942,904	3,112,374	3,234,322	3,182,644	3,083,617	2,984,560				
6/30/2007	2,593,298	2,681,682	2,604,895	2,620,696	2,493,453	2,492,879					
6/30/2008	2,672,952	2,574,121	3,008,991	2,933,705	2,788,159						
6/30/2009	1,931,197	3,280,922	2,950,618	2,622,673							
6/30/2010	3,379,377	4,364,380	4,187,806								
6/30/2011	3,791,953	3,545,441									
6/30/2012	2,392,502										

**Companywide Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						@120
					@60	@72	@84	@96	@108		
6/30/2003	255	317	328	333	335	335	337	354	356	356	
6/30/2004	246	308	322	324	325	325	351	353	355		
6/30/2005	248	312	327	332	335	372	376	376			
6/30/2006	211	271	282	288	329	332	333				
6/30/2007	222	285	297	351	355	355					
6/30/2008	223	273	288	291	291						
6/30/2009	175	247	257	261							
6/30/2010	233	310	325								
6/30/2011	217	273									
6/30/2012	174										

**Companywide Selected Incurred Loss & ALAE**

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	2,739,196	1.0000	2,739,196	2,739,196	1.0001	2,739,470	2,739,196	356	1.0000	356
6/30/2004	2,604,710	1.0001	2,604,970	2,604,710	1.0006	2,606,273	2,604,970	355	1.0000	355
6/30/2005	2,123,290	1.0003	2,123,927	2,123,290	1.0011	2,125,626	2,123,927	376	1.0020	377
6/30/2006	2,984,560	1.0006	2,986,351	2,984,560	1.0021	2,990,831	2,986,351	333	1.0040	334
6/30/2007	2,492,879	1.0009	2,495,123	2,452,879	1.0191	2,499,820	2,495,123	355	1.0080	358
6/30/2008	2,788,159	1.0014	2,792,064	2,658,909	1.0344	2,750,440	2,792,064	291	1.0141	295
6/30/2009	2,622,673	1.0024	2,628,973	2,313,923	1.0758	2,489,322	2,628,973	261	1.0298	269
6/30/2010	4,187,806	1.0316	4,320,024	2,809,289	1.2694	3,566,240	4,320,024	325	1.0457	340
6/30/2011	3,545,441	1.0832	3,840,246	1,924,673	2.0311	3,909,229	3,840,246	273	1.0959	299
6/30/2012	2,392,502	1.1644	2,785,798	572,899	5.8902	3,374,507	2,785,798	174	1.4247	248
3-yr Total			10,946,068			10,849,975	10,946,068			
10-yr Total			29,316,673			29,051,757	29,316,673			

**Arkansas Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						@120
					@60	@72	@84	@96	@108		
6/30/2003	104,940	235,599	304,661	306,416	338,067	387,467	386,961	386,498	386,166	385,857	
6/30/2004	126,007	186,200	240,408	254,280	253,672	253,672	253,672	253,672	253,672		
6/30/2005	57,689	129,269	224,701	225,185	257,324	256,810	255,292	254,944			
6/30/2006	69,211	151,867	153,532	151,934	151,026	151,068	150,918				
6/30/2007	41,711	116,051	133,114	200,413	198,776	197,982					
6/30/2008	33,065	123,776	153,313	214,901	214,255						
6/30/2009	12,935	36,204	36,238	39,691							
6/30/2010	50,390	132,532	152,915								
6/30/2011	76,332	112,134									
6/30/2012	115,224										

**Arkansas Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						@120
					@60	@72	@84	@96	@108		
6/30/2003	316,240	336,099	394,161	383,916	388,067	387,467	386,961	386,498	386,166	385,857	
6/30/2004	308,007	310,200	270,408	272,280	253,672	253,672	253,672	253,672	253,672		
6/30/2005	270,689	341,269	247,701	270,185	257,324	256,810	255,292	254,944			
6/30/2006	264,711	210,867	284,532	241,934	151,026	151,068	150,918				
6/30/2007	210,711	293,051	201,114	218,413	198,776	197,982					
6/30/2008	276,815	223,776	203,313	214,901	214,255						
6/30/2009	68,935	136,204	136,238	89,691							
6/30/2010	167,390	176,032	169,915								
6/30/2011	202,332	112,134									
6/30/2012	201,224										

**Arkansas Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						@120
					@60	@72	@84	@96	@108		
6/30/2003	33	40	41	41	41	41	41	45	45	45	
6/30/2004	32	39	40	41	41	41	41	41	41		
6/30/2005	39	45	45	46	47	51	52	52	41		
6/30/2006	24	26	28	28	35	36	36				
6/30/2007	21	29	30	39	39	39					
6/30/2008	21	23	23	23	23						
6/30/2009	12	16	16	16							
6/30/2010	24	27	28								
6/30/2011	21	22									
6/30/2012	12										

**Arkansas Selected Incurred Loss & ALAE**

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	385,857	1.0000	385,857	385,857	1.0001	385,895	385,857	45	1.0000	45
6/30/2004	253,672	1.0001	253,697	253,672	1.0006	253,824	253,697	41	1.0000	41
6/30/2005	254,944	1.0003	255,020	254,944	1.0011	255,224	255,020	52	1.0000	52
6/30/2006	150,918	1.0006	151,008	150,918	1.0021	151,235	151,008	36	1.0020	36
6/30/2007	197,982	1.0009	198,160	197,982	1.0191	201,770	198,160	39	1.0060	39
6/30/2008	214,255	1.0014	214,555	214,255	1.0344	221,631	214,555	23	1.0120	23
6/30/2009	89,691	1.0024	89,906	89,691	1.0758	96,700	89,906	16	1.0277	16
6/30/2010	169,915	1.0316	175,280	152,915	1.2694	194,117	175,280	28	1.0437	29
6/30/2011	112,134	1.0832	121,458	112,134	2.0311	227,757	121,458	22	1.0938	24
6/30/2012	201,224	1.1644	234,303	115,224	5.8902	678,697	234,303	12	1.4219	17
3-yr Total			531,041			1,100,571	531,041			
10-yr Total			2,079,245			2,612,851	2,079,245			

**Shelter General Insurance Company**  
**Private Passenger Auto - Collision**  
**Projected Ultimate Loss and Allocated Loss Adjustment Expense**

**Companywide Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						
					@60	@72	@84	@96	@108	@120	
6/30/2003	12,446,868	12,847,244	12,850,622	12,848,070	12,841,096	12,833,565	12,830,934	12,826,353	12,822,865	12,821,199	
6/30/2004	10,977,497	10,948,225	10,915,563	10,911,213	10,898,823	10,897,456	10,894,868	10,890,442	10,888,905		
6/30/2005	10,638,113	10,778,086	10,783,776	10,763,860	10,759,028	10,753,429	10,749,083	10,744,559			
6/30/2006	10,560,495	10,928,565	10,909,209	10,894,843	10,892,828	10,878,891	10,876,028				
6/30/2007	11,084,024	11,390,158	11,397,316	11,389,867	11,388,820	11,383,212					
6/30/2008	11,707,448	11,897,270	11,858,918	11,836,373	11,835,410						
6/30/2009	11,129,416	11,250,097	11,249,472	11,223,531							
6/30/2010	11,557,974	11,803,697	11,790,019								
6/30/2011	11,412,797	11,670,306									
6/30/2012	11,324,365										

**Companywide Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						
					@60	@72	@84	@96	@108	@120	
6/30/2003	14,272,750	12,877,022	12,850,622	12,848,070	12,841,096	12,833,565	12,830,934	12,826,353	12,822,865	12,821,199	
6/30/2004	12,273,111	10,960,334	10,918,444	10,914,095	10,898,823	10,897,456	10,894,868	10,890,442	10,888,905		
6/30/2005	11,958,947	10,787,486	10,788,576	10,768,660	10,759,028	10,753,429	10,749,083	10,744,559			
6/30/2006	11,777,374	10,933,465	10,909,209	10,897,534	10,892,828	10,878,891	10,876,028				
6/30/2007	12,257,300	11,411,002	11,397,316	11,389,867	11,388,820	11,383,212					
6/30/2008	12,646,166	11,902,020	11,858,918	11,836,373	11,835,410						
6/30/2009	12,075,813	11,250,097	11,249,472	11,223,531							
6/30/2010	12,930,416	11,819,597	11,795,319								
6/30/2011	12,539,174	11,694,436									
6/30/2012	12,229,979										

**Companywide Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						
					@60	@72	@84	@96	@108	@120	
6/30/2003	6,013	6,191	6,210	6,212	6,212	6,212	6,215	6,227	6,227	6,227	
6/30/2004	5,589	5,720	5,722	5,726	5,728	5,728	5,748	5,751	5,751		
6/30/2005	5,425	5,545	5,553	5,556	5,558	5,588	5,590	5,592			
6/30/2006	5,266	5,422	5,425	5,426	5,425	5,454	5,455				
6/30/2007	5,629	5,762	5,763	5,806	5,808	5,809					
6/30/2008	5,070	5,200	5,202	5,202	5,202						
6/30/2009	4,907	5,014	5,018	5,018							
6/30/2010	5,467	5,603	5,606								
6/30/2011	5,287	5,404									
6/30/2012	5,153										

**Companywide Selected Incurred Loss & ALAE**

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	12,821,199	1.0000	12,821,199	12,821,199	1.0000	12,821,199	12,821,199	6,227	1.0000	6,227
6/30/2004	10,888,905	1.0000	10,888,905	10,888,905	1.0000	10,888,905	10,888,905	5,751	1.0001	5,752
6/30/2005	10,744,559	0.9999	10,743,484	10,744,559	0.9999	10,743,484	10,743,484	5,592	1.0002	5,593
6/30/2006	10,876,028	0.9997	10,872,765	10,876,028	0.9997	10,872,765	10,872,765	5,455	1.0004	5,457
6/30/2007	11,383,212	0.9993	11,375,245	11,383,212	0.9993	11,375,245	11,375,245	5,809	1.0007	5,813
6/30/2008	11,835,410	0.9988	11,821,214	11,835,410	0.9988	11,821,214	11,821,214	5,202	1.0010	5,207
6/30/2009	11,223,531	0.9981	11,202,221	11,223,531	0.9982	11,203,342	11,202,221	5,018	1.0015	5,026
6/30/2010	11,795,319	0.9969	11,758,796	11,790,019	0.9972	11,757,043	11,758,796	5,606	1.0025	5,620
6/30/2011	11,694,436	0.9944	11,629,079	11,670,306	0.9952	11,614,388	11,629,079	5,404	1.0035	5,423
6/30/2012	12,229,979	0.9258	11,322,477	11,324,365	1.0171	11,518,047	11,322,477	5,153	1.0256	5,285
3-yr Total			34,710,353			34,889,478	34,710,353			
10-yr Total			114,435,387			114,615,633	114,435,387			

**Arkansas Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						
					@60	@72	@84	@96	@108	@120	
6/30/2003	1,358,346	1,407,907	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	
6/30/2004	1,010,992	1,015,783	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	
6/30/2005	954,520	953,854	957,372	958,741	958,610	958,530	958,603	958,493			
6/30/2006	1,008,766	1,133,714	1,135,460	1,134,446	1,134,446	1,134,770	1,134,770				
6/30/2007	831,246	881,671	879,550	879,803	880,520	880,807					
6/30/2008	922,164	919,938	920,135	919,524	919,454						
6/30/2009	710,327	720,613	720,613	720,513							
6/30/2010	595,716	609,476	609,446								
6/30/2011	654,961	682,736									
6/30/2012	424,446										

**Arkansas Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						
					@60	@72	@84	@96	@108	@120	
6/30/2003	1,492,562	1,407,907	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	1,412,350	
6/30/2004	1,164,318	1,015,783	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	1,012,221	
6/30/2005	1,058,427	953,854	957,372	958,741	958,610	958,530	958,603	958,493			
6/30/2006	1,159,263	1,133,714	1,135,460	1,134,446	1,134,446	1,134,770	1,134,770				
6/30/2007	926,138	881,671	879,550	879,803	880,520	880,807					
6/30/2008	977,429	919,938	920,135	919,524	919,454						
6/30/2009	736,827	720,613	720,613	720,513							
6/30/2010	664,680	609,476	609,446								
6/30/2011	723,861	682,736									
6/30/2012	470,298										

**Arkansas Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)						
					@60	@72	@84	@96	@108	@120	
6/30/2003	663	681	683	683	683	683	683	684	684	684	
6/30/2004	599	611	611	611	611	611	611	611	611		
6/30/2005	510	518	520	520	520	521	521	521			
6/30/2006	480	494	494	495	495	496	496				
6/30/2007	416	428	428	432	433	433					
6/30/2008	335	338	338	338	338						
6/30/2009	260	264	264	264							
6/30/2010	279	287	287								
6/30/2011	250	252									
6/30/2012	210										

**Arkansas Selected Incurred Loss & ALAE**

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	1,412,350	1.0000	1,412,350	1,412,350	1.0000	1,412,350	1,412,350	684	1.0000	684
6/30/2004	1,012,221	1.0000	1,012,221	1,012,221	1.0000	1,012,221	1,012,221	611	1.0001	611
6/30/2005	958,493	0.9999	958,398	958,493	0.9999	958,398	958,398	521	1.0001	521
6/30/2006	1,134,770	0.9997	1,134,429	1,134,770	0.9997	1,134,429	1,134,429	496	1.0003	496
6/30/2007	880,807	0.9993	880,191	880,807	0.9993	880,191	880,191	433	1.0006	433
6/30/2008	919,454	0.9988	918,351	919,454	0.9988	918,351	918,351	338	1.0009	338
6/30/2009	720,513	0.9981	719,145	720,513	0.9982	719,217	719,145	264	1.0014	264
6/30/2010	609,446	0.9969	607,559	609,446	0.9972	607,741	607,559	287	1.0024	288
6/30/2011	682,736	0.9944	678,921	682,736	0.9952	679,465	678,921	252	1.0034	253
6/30/2012	470,298	0.9258	435,401	424,446	1.0171	431,705	435,401	210	1.0255	215
3-yr Total			1,721,880			1,718,912	1,721,880			
10-yr Total			8,756,965			8,754,068	8,756,965			

**Shelter General Insurance Company**  
**Private Passenger Auto - Comprehensive**  
**Projected Ultimate Loss and Allocated Loss Adjustment Expense**

**Companywide Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	6,577,362	7,293,498	7,289,052	7,297,165	7,297,100	7,296,735	7,296,806	7,296,389	7,296,389	7,296,389
6/30/2004	5,124,628	5,474,956	5,484,272	5,481,557	5,483,355	5,484,365	5,484,374	5,486,630	5,486,219	
6/30/2005	4,368,870	4,636,491	4,638,494	4,641,760	4,643,475	4,640,594	4,640,594	4,640,594		
6/30/2006	6,893,417	7,159,627	7,177,535	7,177,673	7,172,854	7,172,714	7,174,218			
6/30/2007	4,633,159	4,879,153	4,880,478	4,884,076	4,879,182	4,879,450				
6/30/2008	6,619,714	6,989,172	6,987,740	6,992,852	6,998,789					
6/30/2009	6,052,561	6,645,556	6,649,479	6,646,929						
6/30/2010	6,648,574	6,955,436	6,959,300							
6/30/2011	8,572,939	9,580,863								
6/30/2012	11,034,900									

**Companywide Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	7,199,408	7,293,498	7,289,052	7,297,165	7,297,100	7,296,735	7,296,806	7,296,389	7,296,389	7,296,389
6/30/2004	5,568,797	5,475,356	5,484,272	5,481,557	5,483,355	5,484,365	5,484,374	5,486,630	5,486,219	
6/30/2005	4,703,065	4,636,491	4,638,494	4,641,760	4,643,475	4,640,594	4,640,594	4,640,594		
6/30/2006	7,460,070	7,160,903	7,179,677	7,177,673	7,172,854	7,172,714	7,174,218			
6/30/2007	4,983,283	4,883,153	4,880,478	4,884,076	4,879,182	4,879,450				
6/30/2008	6,958,773	6,989,472	6,987,740	6,996,852	6,998,789					
6/30/2009	6,542,052	6,645,556	6,649,479	6,646,929						
6/30/2010	7,092,097	6,959,736	6,959,300							
6/30/2011	9,521,898	9,581,163								
6/30/2012	11,483,960									

**Companywide Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	4,945	5,200	5,207	5,210	5,210	5,212	5,213	5,214	5,214	5,214
6/30/2004	4,057	4,256	4,258	4,260	4,261	4,261	4,262	4,264	4,264	
6/30/2005	3,687	3,859	3,862	3,864	3,865	3,865	3,865	3,865		
6/30/2006	4,501	4,655	4,658	4,659	4,662	4,664	4,667			
6/30/2007	3,491	3,627	3,629	3,633	3,635	3,637				
6/30/2008	4,035	4,229	4,231	4,233	4,233					
6/30/2009	3,970	4,189	4,191	4,194						
6/30/2010	4,278	4,515	4,520							
6/30/2011	5,367	5,684								
6/30/2012	5,849									

**Companywide Selected Incurred Loss & ALAE**

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	7,296,389	1.0000	7,296,389	7,296,389	1.0000	7,296,389	7,296,389	5,214	1.0000	5,214
6/30/2004	5,486,219	1.0000	5,486,219	5,486,219	1.0000	5,486,219	5,486,219	4,264	1.0000	4,264
6/30/2005	4,640,594	1.0001	4,641,058	4,640,594	1.0001	4,641,058	4,641,058	3,865	1.0000	3,865
6/30/2006	7,174,218	1.0002	7,175,653	7,174,218	1.0002	7,175,653	7,175,653	4,667	1.0001	4,667
6/30/2007	4,879,450	1.0003	4,880,914	4,879,450	1.0004	4,881,402	4,880,914	3,637	1.0002	3,638
6/30/2008	6,998,789	1.0008	7,004,389	6,998,789	1.0006	7,002,989	7,004,389	4,233	1.0003	4,234
6/30/2009	6,646,929	1.0013	6,655,573	6,646,929	1.0011	6,654,243	6,655,573	4,194	1.0005	4,196
6/30/2010	6,959,300	1.0018	6,971,835	6,959,300	1.0017	6,971,138	6,971,835	4,520	1.0009	4,524
6/30/2011	9,581,163	1.0023	9,603,220	9,580,863	1.0023	9,602,920	9,603,220	5,684	1.0024	5,698
6/30/2012	11,483,960	1.0123	11,625,502	11,034,900	1.0123	11,170,906	11,625,502	5,849	1.0555	6,174
3-yr Total			28,200,557			27,744,964	28,200,557			
10-yr Total			71,340,753			70,882,917	71,340,753			

**Arkansas Paid Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	549,209	600,246	600,246	600,246	600,246	600,246	600,246	600,246	600,246	600,246
6/30/2004	591,108	609,015	609,015	609,015	609,015	609,015	609,015	609,015	609,015	609,015
6/30/2005	444,832	446,235	446,776	446,776	446,776	446,776	446,776	446,776	446,776	446,776
6/30/2006	548,068	552,640	550,796	550,796	550,796	550,796	550,796	550,796		
6/30/2007	468,481	502,571	501,216	501,216	501,216	501,216	501,216	501,216		
6/30/2008	911,794	912,719	913,363	918,786	918,786					
6/30/2009	385,882	489,751	489,751	489,751						
6/30/2010	351,187	358,411	358,401							
6/30/2011	490,840	513,755								
6/30/2012	326,098									

**Arkansas Reported Loss & Paid ALAE**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	594,759	600,246	600,246	600,246	600,246	600,246	600,246	600,246	600,246	600,246
6/30/2004	617,308	609,015	609,015	609,015	609,015	609,015	609,015	609,015	609,015	609,015
6/30/2005	472,110	446,235	446,776	446,776	446,776	446,776	446,776	446,776	446,776	446,776
6/30/2006	568,492	552,640	550,796	550,796	550,796	550,796	550,796	550,796		
6/30/2007	501,871	502,571	501,216	501,216	501,216	501,216	501,216	501,216		
6/30/2008	951,894	912,719	913,363	918,786	918,786					
6/30/2009	406,082	489,751	489,751	489,751						
6/30/2010	368,687	358,711	358,401							
6/30/2011	516,340	513,755								
6/30/2012	335,809									

**Arkansas Claims with Payment**

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	541	568	568	568	568	568	568	568	568	568
6/30/2004	521	537	537	537	537	537	537	537	537	537
6/30/2005	382	395	397	397	397	397	397	397	397	397
6/30/2006	413	424	425	425	425	425	425	425		
6/30/2007	308	317	317	317	317	317	317	317		
6/30/2008	466	474	474	474	474					
6/30/2009	229	264	264	264						
6/30/2010	220	229	229							
6/30/2011	262	266								
6/30/2012	201									

**Arkansas Selected Incurred Loss & ALAE**

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	600,246	1.0000	600,246	600,246	1.0000	600,246	600,246	568	1.0000	568
6/30/2004	609,015	1.0000	609,015	609,015	1.0000	609,015	609,015	537	1.0000	537
6/30/2005	446,776	1.0000	446,776	446,776	1.0000	446,776	446,776	397	1.0000	397
6/30/2006	550,796	1.0000	550,796	550,796	1.0000	550,796	550,796	425	1.0000	425
6/30/2007	501,216	1.0000	501,216	501,216	1.0000	501,216	501,216	317	1.0000	317
6/30/2008	918,786	1.0000	918,786	918,786	1.0000	918,786	918,786	474	1.0000	474
6/30/2009	489,751	1.0000	489,751	489,751	1.0000	489,751	489,751	264	1.0000	264
6/30/2010	358,401	1.0005	358,580	358,401	1.0006	358,616	358,580	229	1.0000	229
6/30/2011	513,755	1.0010	514,269	513,755	1.0012	514,372	514,269	266	1.0015	266
6/30/2012	335,809	1.0110	339,507	326,098	1.0112	329,755	339,507	201	1.0546	212
3-yr Total			1,212,355			1,202,742	1,212,355			
10-yr Total			5,328,940			5,319,327	5,328,940			

**Shelter General Insurance Company**

Exhibit B.IV.a

**Arkansas**

**Private Passenger Automobile - Bodily Injury  
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.a.1)	Projected Ultimate Claims (Exh. B.III.a.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	13,614,119	1,610	8,456	8,277	
12/2009	14,203,799	1,697	8,370	8,291	
3/2010	14,880,347	1,784	8,341	8,305	
6/2010	15,048,128	1,843	8,165	8,319	
9/2010	15,598,254	1,875	8,319	8,333	
12/2010	15,023,592	1,861	8,073	8,347	
3/2011	14,325,267	1,757	8,153	8,362	8,323
6/2011	15,270,268	1,760	8,676	8,376	8,363
9/2011	15,050,805	1,783	8,441	8,390	8,403
12/2011	14,390,379	1,741	8,266	8,404	8,443
3/2012	15,212,493	1,820	8,359	8,419	8,484
6/2012	14,908,030	1,722	8,657	8,433	8,524
Annual Percentage Change				0.68%	1.93%
r^2				0.077	0.129

Frequency Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.a.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	1,610	112,953	1.43	1.52	
12/2009	1,697	113,628	1.49	1.53	
3/2010	1,784	114,522	1.56	1.53	
6/2010	1,843	115,456	1.60	1.53	
9/2010	1,875	116,182	1.61	1.53	
12/2010	1,861	116,623	1.60	1.53	
3/2011	1,757	116,699	1.51	1.54	1.52
6/2011	1,760	116,511	1.51	1.54	1.53
9/2011	1,783	116,231	1.53	1.54	1.53
12/2011	1,741	115,757	1.50	1.54	1.53
3/2012	1,820	115,056	1.58	1.54	1.53
6/2012	1,722	113,866	1.51	1.55	1.53
Annual Percentage Change				0.65%	0.00%
r^2				0.018	0.106

Severity Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.a.1)	Projected Ultimate Claims (Exh. B.III.a.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	976,678	130	7,513	5,211	
12/2009	758,200	138	5,494	5,377	
3/2010	740,889	159	4,660	5,548	
6/2010	746,232	153	4,877	5,724	
9/2010	743,181	149	4,988	5,906	
12/2010	608,758	128	4,756	6,094	
3/2011	695,139	105	6,620	6,287	7,044
6/2011	731,078	99	7,385	6,487	7,115
9/2011	804,420	106	7,589	6,694	7,188
12/2011	864,406	119	7,264	6,906	7,261
3/2012	951,363	130	7,318	7,126	7,335
6/2012	958,701	133	7,208	7,352	7,410
Annual Percentage Change				13.33%	4.15%
r^2				0.305	0.167

Frequency Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.a.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	130	6,554	1.98	2.19	
12/2009	138	6,339	2.18	2.21	
3/2010	159	6,152	2.58	2.23	
6/2010	153	5,939	2.58	2.25	
9/2010	149	5,739	2.60	2.28	
12/2010	128	5,568	2.30	2.30	
3/2011	105	5,398	1.95	2.32	1.82
6/2011	99	5,256	1.88	2.34	1.99
9/2011	106	5,144	2.06	2.37	2.17
12/2011	119	5,034	2.36	2.39	2.36
3/2012	130	4,896	2.66	2.41	2.57
6/2012	133	4,715	2.82	2.44	2.81
Annual Percentage Change				4.27%	41.21%
r^2				0.065	0.921

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	118,890,434	11,465	10,370	9,697	
6/2009	116,645,228	11,309	10,314	9,929	
9/2009	116,570,580	11,339	10,280	10,166	
12/2009	116,789,458	11,404	10,241	10,409	
3/2010	117,399,850	11,442	10,260	10,658	
6/2010	118,070,189	11,632	10,150	10,913	
9/2010	121,030,272	11,731	10,317	11,173	10,552
12/2010	120,970,388	11,489	10,529	11,440	11,062
3/2011	143,471,241	11,495	12,481	11,714	11,597
6/2011	143,093,858	11,249	12,721	11,994	12,157
9/2011	140,726,004	11,051	12,734	12,280	12,745
12/2011	141,420,475	11,083	12,760	12,573	13,361
Annual Percentage Change				9.90%	20.78%
r^2				0.693	0.757

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	11,465	1,411,587	0.81	0.82	
6/2009	11,309	1,418,873	0.80	0.81	
9/2009	11,339	1,424,039	0.80	0.81	
12/2009	11,404	1,427,950	0.80	0.80	
3/2010	11,442	1,430,909	0.80	0.80	
6/2010	11,632	1,433,939	0.81	0.80	
9/2010	11,731	1,437,566	0.82	0.79	0.81
12/2010	11,489	1,442,671	0.80	0.79	0.80
3/2011	11,495	1,448,146	0.79	0.78	0.79
6/2011	11,249	1,454,126	0.77	0.78	0.78
9/2011	11,051	1,459,512	0.76	0.77	0.76
12/2011	11,083	1,464,291	0.76	0.77	0.75
Annual Percentage Change				-2.53%	-6.25%
r^2				0.555	0.945

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.1423	1.0000	1.1423
6/30/2009	1/01/2009	3.5000	1.1090	1.0000	1.1090
6/30/2010	1/01/2010	2.5000	1.0767	1.0000	1.0767
6/30/2011	1/01/2011	1.5000	1.0453	1.0000	1.0453
6/30/2012	1/01/2012	0.5000	1.0149	1.0000	1.0149

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0378	1.0000	1.0378	1.1855
1.2548	1.0378	1.0000	1.0378	1.1509
1.2548	1.0378	1.0000	1.0378	1.1174
1.2548	1.0378	1.0000	1.0378	1.0848
1.2548	1.0378	1.0000	1.0378	1.0533

**Shelter General Insurance Company**

Exhibit B.IV.b

**Arkansas**

**Private Passenger Automobile - Property Damage  
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.b.1)	Projected Ultimate Claims (Exh. B.III.b.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	11,363,267	5,056	2,247	2,181	
12/2009	11,367,266	5,175	2,197	2,195	
3/2010	11,533,863	5,252	2,196	2,209	
6/2010	11,898,593	5,398	2,204	2,224	
9/2010	12,124,702	5,473	2,215	2,238	
12/2010	12,208,873	5,496	2,221	2,253	
3/2011	12,034,743	5,430	2,216	2,268	2,247
6/2011	11,908,829	5,245	2,271	2,283	2,272
9/2011	12,141,823	5,208	2,331	2,298	2,296
12/2011	11,998,372	5,084	2,360	2,313	2,321
3/2012	11,921,127	5,116	2,330	2,328	2,347
6/2012	11,917,718	5,075	2,348	2,343	2,372
Annual Percentage Change				2.63%	4.40%
				r <sup>2</sup>	0.708
					0.707

Frequency Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.b.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	5,056	112,953	4.48	4.64	
12/2009	5,175	113,628	4.55	4.62	
3/2010	5,252	114,522	4.59	4.60	
6/2010	5,398	115,456	4.68	4.59	
9/2010	5,473	116,182	4.71	4.58	
12/2010	5,496	116,623	4.71	4.56	
3/2011	5,430	116,699	4.65	4.55	4.64
6/2011	5,245	116,511	4.50	4.53	4.62
9/2011	5,208	116,231	4.48	4.52	4.60
12/2011	5,084	115,757	4.39	4.50	4.59
3/2012	5,116	115,056	4.45	4.49	4.58
6/2012	5,075	113,866	4.46	4.47	4.56
Annual Percentage Change				-1.32%	-1.30%
				r <sup>2</sup>	0.232
					0.527

Severity Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.b.1)	Projected Ultimate Claims (Exh. B.III.b.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	976,417	359	2,720	2,609	
12/2009	987,403	364	2,713	2,601	
3/2010	996,211	370	2,692	2,592	
6/2010	946,573	362	2,615	2,584	
9/2010	861,046	349	2,467	2,575	
12/2010	708,641	317	2,235	2,567	
3/2011	673,828	288	2,340	2,559	2,469
6/2011	699,609	279	2,508	2,550	2,504
9/2011	763,441	282	2,707	2,542	2,540
12/2011	757,712	278	2,726	2,534	2,576
3/2012	675,024	269	2,509	2,526	2,613
6/2012	652,703	253	2,580	2,517	2,651
Annual Percentage Change				-1.29%	5.87%
				r <sup>2</sup>	0.033
					0.220

Frequency Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.b.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	359	6,554	5.48	5.87	
12/2009	364	6,339	5.74	5.83	
3/2010	370	6,152	6.01	5.78	
6/2010	362	5,939	6.10	5.74	
9/2010	349	5,739	6.08	5.69	
12/2010	317	5,568	5.69	5.65	
3/2011	288	5,398	5.34	5.61	5.37
6/2011	279	5,256	5.31	5.56	5.39
9/2011	282	5,144	5.48	5.52	5.41
12/2011	278	5,034	5.52	5.48	5.43
3/2012	269	4,896	5.49	5.43	5.45
6/2012	253	4,715	5.37	5.39	5.47
Annual Percentage Change				-3.06%	1.48%
				r <sup>2</sup>	0.309
					0.194

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	117,865,076	41,176	2,862	2,882	
6/2009	119,594,689	41,728	2,866	2,894	
9/2009	122,557,283	42,144	2,908	2,907	
12/2009	126,670,133	43,038	2,943	2,919	
3/2010	127,894,912	43,203	2,960	2,932	
6/2010	128,830,339	43,396	2,969	2,945	
9/2010	128,734,758	43,407	2,966	2,958	2,959
12/2010	127,791,244	43,082	2,966	2,971	2,970
3/2011	126,919,940	42,634	2,977	2,984	2,980
6/2011	124,755,438	41,739	2,989	2,997	2,991
9/2011	126,525,878	42,254	2,994	3,010	3,002
12/2011	127,724,549	42,260	3,022	3,023	3,013
Annual Percentage Change				1.75%	1.45%
				r <sup>2</sup>	0.868
					0.899

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	41,176	1,411,587	2.92	2.99	
6/2009	41,728	1,418,873	2.94	2.99	
9/2009	42,144	1,424,039	2.96	2.98	
12/2009	43,038	1,427,950	3.01	2.97	
3/2010	43,203	1,430,909	3.02	2.97	
6/2010	43,396	1,433,939	3.03	2.96	
9/2010	43,407	1,437,566	3.02	2.95	3.01
12/2010	43,082	1,442,671	2.99	2.95	2.98
3/2011	42,634	1,448,146	2.94	2.94	2.95
6/2011	41,739	1,454,126	2.87	2.94	2.92
9/2011	42,254	1,459,512	2.90	2.93	2.89
12/2011	42,260	1,464,291	2.89	2.92	2.86
Annual Percentage Change				-1.02%	-4.03%
				r <sup>2</sup>	0.162
					0.787

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.0932	1.0000	1.0932
6/30/2009	1/01/2009	3.5000	1.0718	1.0000	1.0718
6/30/2010	1/01/2010	2.5000	1.0508	1.0000	1.0508
6/30/2011	1/01/2011	1.5000	1.0301	1.0000	1.0301
6/30/2012	1/01/2012	0.5000	1.0100	1.0000	1.0100

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0252	1.0000	1.0252	1.1207
1.2548	1.0252	1.0000	1.0252	1.0988
1.2548	1.0252	1.0000	1.0252	1.0773
1.2548	1.0252	1.0000	1.0252	1.0561
1.2548	1.0252	1.0000	1.0252	1.0355

**Shelter General Insurance Company**

Exhibit B.IV.c

**Arkansas**

**Private Passenger Automobile - Medical Payments  
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.c.1)	Projected Ultimate Claims (Exh. B.III.c.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	2,007,429	1,328	1,512	1,580	
12/2009	2,133,288	1,372	1,555	1,586	
3/2010	2,179,398	1,407	1,549	1,592	
6/2010	2,349,618	1,469	1,599	1,598	
9/2010	2,562,541	1,518	1,688	1,604	
12/2010	2,523,757	1,517	1,664	1,610	
3/2011	2,507,896	1,468	1,708	1,616	1,702
6/2011	2,433,580	1,407	1,730	1,622	1,674
9/2011	2,235,388	1,381	1,619	1,628	1,646
12/2011	2,092,570	1,337	1,565	1,634	1,619
3/2012	2,141,326	1,387	1,544	1,640	1,593
6/2012	2,156,519	1,316	1,639	1,646	1,566
Annual Percentage Change				1.48%	-6.45%
				r <sup>2</sup>	0.091
					0.465

Frequency Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.c.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	1,328	84,278	1.58	1.67	
12/2009	1,372	85,230	1.61	1.66	
3/2010	1,407	86,151	1.63	1.65	
6/2010	1,469	86,924	1.69	1.64	
9/2010	1,518	87,488	1.74	1.64	
12/2010	1,517	87,784	1.73	1.63	
3/2011	1,468	87,812	1.67	1.62	1.67
6/2011	1,407	87,641	1.61	1.61	1.66
9/2011	1,381	87,403	1.58	1.61	1.65
12/2011	1,337	87,053	1.54	1.60	1.64
3/2012	1,387	86,500	1.60	1.59	1.64
6/2012	1,316	85,643	1.54	1.58	1.63
Annual Percentage Change				-1.86%	-1.81%
				r <sup>2</sup>	0.168
					0.616

Severity Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.c.1)	Projected Ultimate Claims (Exh. B.III.c.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	146,703	118	1,243	1,387	
12/2009	173,097	122	1,419	1,429	
3/2010	181,363	117	1,550	1,472	
6/2010	182,836	117	1,563	1,516	
9/2010	184,734	117	1,579	1,562	
12/2010	194,044	131	1,481	1,609	
3/2011	194,712	115	1,693	1,657	1,872
6/2011	176,057	92	1,914	1,707	1,850
9/2011	185,972	93	2,000	1,758	1,828
12/2011	134,470	69	1,949	1,811	1,806
3/2012	122,967	73	1,684	1,866	1,784
6/2012	145,376	86	1,690	1,922	1,763
Annual Percentage Change				12.60%	-4.70%
				r <sup>2</sup>	0.595
					0.076

Frequency Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.c.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	118	3,207	3.68	4.18	
12/2009	122	3,089	3.95	4.14	
3/2010	117	2,973	3.94	4.10	
6/2010	117	2,839	4.12	4.06	
9/2010	117	2,717	4.31	4.02	
12/2010	131	2,601	5.04	3.98	
3/2011	115	2,489	4.62	3.94	4.15
6/2011	92	2,399	3.83	3.90	4.00
9/2011	93	2,328	3.99	3.86	3.85
12/2011	69	2,274	3.03	3.82	3.70
3/2012	73	2,199	3.32	3.78	3.57
6/2012	86	2,109	4.08	3.75	3.43
Annual Percentage Change				-3.85%	-14.25%
				r <sup>2</sup>	0.072
					0.218

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.1423	1.0000	1.1423
6/30/2009	1/01/2009	3.5000	1.1090	1.0000	1.1090
6/30/2010	1/01/2010	2.5000	1.0767	1.0000	1.0767
6/30/2011	1/01/2011	1.5000	1.0453	1.0000	1.0453
6/30/2012	1/01/2012	0.5000	1.0149	1.0000	1.0149

Projection Factor			
Years from 6/30/2012 to 10/01/2013	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Projection Factor
1.2548	1.0378	1.0000	1.0378
1.2548	1.0378	1.0000	1.0378
1.2548	1.0378	1.0000	1.0378
1.2548	1.0378	1.0000	1.0378
1.2548	1.0378	1.0000	1.0378

Combined Trend and Projection Factor
1.1855
1.1509
1.1174
1.0848
1.0533

**Shelter General Insurance Company**

Exhibit B.IV.d

**Arkansas**

**Private Passenger Automobile - Uninsured Motorist  
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.d.1)	Projected Ultimate Claims (Exh. B.III.d.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	3,497,602	315	11,103	12,744	
12/2009	3,913,557	322	12,154	12,591	
3/2010	4,163,093	320	13,010	12,440	
6/2010	4,320,024	340	12,706	12,290	
9/2010	4,260,467	331	12,872	12,143	
12/2010	3,870,429	309	12,526	11,997	
3/2011	3,979,949	306	13,006	11,853	12,807
6/2011	3,840,246	299	12,844	11,711	12,262
9/2011	3,334,187	290	11,497	11,570	11,741
12/2011	3,020,973	289	10,453	11,431	11,241
3/2012	3,027,768	297	10,195	11,294	10,763
6/2012	2,785,798	248	11,233	11,158	10,306
Annual Percentage Change				-4.72%	-15.95%
				r <sup>2</sup>	0.245
					0.641

Frequency Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.d.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	315	100,298	0.31	0.33	
12/2009	322	101,246	0.32	0.32	
3/2010	320	102,323	0.31	0.32	
6/2010	340	103,350	0.33	0.31	
9/2010	331	104,137	0.32	0.30	
12/2010	309	104,596	0.30	0.30	
3/2011	306	104,682	0.29	0.29	0.33
6/2011	299	104,561	0.29	0.29	0.32
9/2011	290	104,376	0.28	0.28	0.31
12/2011	289	104,096	0.28	0.27	0.30
3/2012	297	103,654	0.29	0.27	0.30
6/2012	248	102,770	0.24	0.27	0.30
Annual Percentage Change				-6.90%	-6.25%
				r <sup>2</sup>	0.678
					0.473

Severity Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.d.1)	Projected Ultimate Claims (Exh. B.III.d.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	77,132	17	4,537	3,614	
12/2009	103,648	24	4,319	4,060	
3/2010	101,949	24	4,248	4,561	
6/2010	175,280	29	6,044	5,124	
9/2010	175,940	34	5,175	5,756	
12/2010	156,768	32	4,899	6,466	
3/2011	170,831	28	6,101	7,264	5,952
6/2011	121,458	24	5,061	8,161	7,241
9/2011	238,786	21	11,371	9,168	8,810
12/2011	237,169	16	14,823	10,299	10,718
3/2012	222,998	19	11,737	11,570	13,041
6/2012	234,303	17	13,783	12,998	15,866
Annual Percentage Change				59.27%	119.11%
				r <sup>2</sup>	0.758
					0.671

Frequency Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.d.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	17	4,518	0.38	0.60	
12/2009	24	4,370	0.55	0.60	
3/2010	24	4,238	0.57	0.60	
6/2010	29	4,079	0.71	0.61	
9/2010	34	3,926	0.87	0.61	
12/2010	32	3,791	0.84	0.61	
3/2011	28	3,666	0.76	0.61	0.71
6/2011	24	3,562	0.67	0.62	0.66
9/2011	21	3,480	0.60	0.62	0.62
12/2011	16	3,403	0.47	0.62	0.58
3/2012	19	3,295	0.58	0.62	0.54
6/2012	17	3,161	0.54	0.63	0.50
Annual Percentage Change				1.61%	-24.24%
				r <sup>2</sup>	0.004
					0.582

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.1423	1.0000	1.1423
6/30/2009	1/01/2009	3.5000	1.1090	1.0000	1.1090
6/30/2010	1/01/2010	2.5000	1.0767	1.0000	1.0767
6/30/2011	1/01/2011	1.5000	1.0453	1.0000	1.0453
6/30/2012	1/01/2012	0.5000	1.0149	1.0000	1.0149

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0378	1.0000	1.0378	1.1855
1.2548	1.0378	1.0000	1.0378	1.1509
1.2548	1.0378	1.0000	1.0378	1.1174
1.2548	1.0378	1.0000	1.0378	1.0848
1.2548	1.0378	1.0000	1.0378	1.0533

**Shelter General Insurance Company**

Exhibit B.IV.e

**Arkansas**

**Private Passenger Automobile - Collision  
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.e.1)	Projected Ultimate Claims (Exh. B.III.e.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	11,182,337	5,130	2,180	2,145	
12/2009	11,243,659	5,259	2,138	2,139	
3/2010	11,680,189	5,489	2,128	2,133	
6/2010	11,758,796	5,620	2,092	2,127	
9/2010	11,851,563	5,671	2,090	2,121	
12/2010	11,926,085	5,625	2,120	2,115	
3/2011	11,810,527	5,564	2,123	2,110	2,124
6/2011	11,629,079	5,423	2,144	2,104	2,115
9/2011	11,514,635	5,453	2,112	2,098	2,105
12/2011	11,246,920	5,448	2,064	2,092	2,096
3/2012	10,858,010	5,373	2,021	2,086	2,087
6/2012	11,322,477	5,285	2,142	2,081	2,077
Annual Percentage Change				-1.09%	-1.80%
				r^2	0.250
					0.126

Frequency Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.e.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	5,130	70,563	7.27	7.62	
12/2009	5,259	70,860	7.42	7.62	
3/2010	5,489	71,210	7.71	7.61	
6/2010	5,620	71,593	7.85	7.61	
9/2010	5,671	71,912	7.89	7.61	
12/2010	5,625	72,111	7.80	7.60	
3/2011	5,564	72,205	7.71	7.60	7.62
6/2011	5,423	72,188	7.51	7.60	7.62
9/2011	5,453	72,096	7.56	7.59	7.61
12/2011	5,448	71,908	7.58	7.59	7.61
3/2012	5,373	71,600	7.50	7.59	7.61
6/2012	5,285	71,079	7.44	7.58	7.60
Annual Percentage Change				-0.26%	-0.26%
				r^2	0.003
					0.618

Severity Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.e.1)	Projected Ultimate Claims (Exh. B.III.e.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	662,463	268	2,472	2,483	
12/2009	642,781	273	2,355	2,443	
3/2010	658,855	275	2,396	2,403	
6/2010	607,559	288	2,110	2,364	
9/2010	640,102	291	2,200	2,326	
12/2010	688,876	284	2,426	2,289	
3/2011	703,558	276	2,549	2,252	2,667
6/2011	678,921	253	2,683	2,215	2,477
9/2011	616,164	253	2,435	2,180	2,302
12/2011	470,252	238	1,976	2,144	2,138
3/2012	389,920	218	1,789	2,110	1,987
6/2012	435,401	215	2,025	2,076	1,846
Annual Percentage Change				-6.28%	-25.47%
				r^2	0.241
					0.717

Frequency Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.e.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	268	2,893	9.26	10.41	
12/2009	273	2,771	9.85	10.50	
3/2010	275	2,669	10.30	10.59	
6/2010	288	2,560	11.25	10.68	
9/2010	291	2,458	11.84	10.77	
12/2010	284	2,373	11.97	10.86	
3/2011	276	2,298	12.01	10.95	11.86
6/2011	253	2,244	11.27	11.04	11.55
9/2011	253	2,204	11.48	11.13	11.26
12/2011	238	2,162	11.01	11.23	10.97
3/2012	218	2,104	10.36	11.32	10.69
6/2012	215	2,022	10.63	11.42	10.42
Annual Percentage Change				3.44%	-9.78%
				r^2	0.137
					0.820

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	171,808,675	55,376	3,103	3,027	
6/2009	172,431,433	55,904	3,084	3,047	
9/2009	173,686,079	56,365	3,081	3,068	
12/2009	175,307,537	57,127	3,069	3,088	
3/2010	176,958,944	57,380	3,084	3,109	
6/2010	176,125,546	57,419	3,067	3,130	
9/2010	176,723,246	57,299	3,084	3,151	3,064
12/2010	175,684,428	56,685	3,099	3,172	3,118
3/2011	176,815,267	55,850	3,166	3,193	3,173
6/2011	177,049,471	54,850	3,228	3,215	3,228
9/2011	177,021,917	53,993	3,279	3,236	3,285
12/2011	180,347,924	53,753	3,355	3,258	3,343
Annual Percentage Change				2.71%	7.22%
				r^2	0.652
					0.982

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	55,376	1,008,412	5.49	5.65	
6/2009	55,904	1,011,269	5.53	5.63	
9/2009	56,365	1,012,860	5.56	5.61	
12/2009	57,127	1,013,259	5.64	5.58	
3/2010	57,380	1,012,876	5.67	5.56	
6/2010	57,419	1,012,483	5.67	5.53	
9/2010	57,299	1,012,319	5.66	5.51	5.67
12/2010	56,685	1,013,068	5.60	5.49	5.58
3/2011	55,850	1,014,352	5.51	5.46	5.50
6/2011	54,850	1,016,590	5.40	5.44	5.41
9/2011	53,993	1,018,734	5.30	5.42	5.33
12/2011	53,753	1,020,968	5.26	5.40	5.24
Annual Percentage Change				-1.64%	-6.09%
				r^2	0.353
					0.987

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.0932	1.0000	1.0932
6/30/2009	1/01/2009	3.5000	1.0718	1.0000	1.0718
6/30/2010	1/01/2010	2.5000	1.0508	1.0000	1.0508
6/30/2011	1/01/2011	1.5000	1.0301	1.0000	1.0301
6/30/2012	1/01/2012	0.5000	1.0100	1.0000	1.0100

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0252	1.0000	1.0252	1.1207
1.2548	1.0252	1.0000	1.0252	1.0988
1.2548	1.0252	1.0000	1.0252	1.0773
1.2548	1.0252	1.0000	1.0252	1.0561
1.2548	1.0252	1.0000	1.0252	1.0355

**Shelter General Insurance Company**

Exhibit B.IV.f

**Arkansas**

**Private Passenger Automobile - Comprehensive  
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.f.1)	Projected Ultimate Claims (Exh. B.III.f.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	5,174,981	3,492	1,482	1,452	
12/2009	5,246,422	3,633	1,444	1,443	
3/2010	5,090,158	3,696	1,377	1,433	
6/2010	5,673,682	3,970	1,429	1,424	
9/2010	5,885,930	4,180	1,408	1,414	
12/2010	5,931,131	4,157	1,427	1,405	
3/2011	5,940,068	4,096	1,450	1,395	1,401
6/2011	5,501,572	4,029	1,365	1,386	1,390
9/2011	5,474,742	4,064	1,347	1,377	1,379
12/2011	5,442,473	4,044	1,346	1,368	1,368
3/2012	5,557,987	4,083	1,361	1,359	1,357
6/2012	5,193,746	3,784	1,373	1,350	1,346
Annual Percentage Change				-2.60%	-3.17%
				r^2	0.558
					0.296

Frequency Trends - Shelter General Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.f.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	3,492	74,496	4.69	4.97	
12/2009	3,633	74,891	4.85	5.01	
3/2010	3,696	75,344	4.91	5.05	
6/2010	3,970	75,809	5.24	5.08	
9/2010	4,180	76,197	5.49	5.12	
12/2010	4,157	76,472	5.44	5.16	
3/2011	4,096	76,606	5.35	5.20	4.97
6/2011	4,029	76,628	5.26	5.24	5.01
9/2011	4,064	76,577	5.31	5.27	5.05
12/2011	4,044	76,388	5.29	5.31	5.08
3/2012	4,083	76,071	5.37	5.35	5.12
6/2012	3,784	75,530	5.01	5.39	5.16
Annual Percentage Change				2.86%	2.99%
				r^2	0.274
					0.325

Severity Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.f.1)	Projected Ultimate Claims (Exh. B.III.f.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	295,031	195	1,513	1,506	
12/2009	338,619	217	1,560	1,523	
3/2010	300,408	197	1,525	1,540	
6/2010	302,027	201	1,503	1,557	
9/2010	312,143	203	1,538	1,575	
12/2010	283,018	181	1,564	1,592	
3/2011	282,012	178	1,584	1,610	1,673
6/2011	315,234	182	1,732	1,629	1,673
9/2011	320,392	184	1,741	1,647	1,672
12/2011	343,390	207	1,659	1,665	1,672
3/2012	362,872	211	1,720	1,684	1,671
6/2012	319,009	199	1,603	1,703	1,671
Annual Percentage Change				4.54%	-0.12%
				r^2	0.560
					0.000

Frequency Trends - Shelter General Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.f.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	195	2,924	6.67	6.92	
12/2009	217	2,799	7.75	7.13	
3/2010	197	2,695	7.31	7.34	
6/2010	201	2,585	7.78	7.56	
9/2010	203	2,481	8.18	7.78	
12/2010	181	2,397	7.55	8.01	
3/2011	178	2,321	7.67	8.25	7.65
6/2011	182	2,270	8.02	8.50	8.09
9/2011	184	2,231	8.25	8.75	8.55
12/2011	207	2,190	9.45	9.01	9.04
3/2012	211	2,133	9.89	9.28	9.55
6/2012	199	2,050	9.71	9.55	10.10
Annual Percentage Change				12.35%	24.85%
				r^2	0.783
					0.899

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	156,504,319	94,887	1,649	1,377	
6/2009	99,955,286	76,310	1,310	1,374	
9/2009	115,664,678	82,107	1,409	1,370	
12/2009	118,781,088	84,645	1,403	1,367	
3/2010	118,444,096	85,760	1,381	1,363	
6/2010	113,611,326	86,616	1,312	1,360	
9/2010	93,540,860	81,414	1,149	1,356	1,075
12/2010	92,378,494	81,400	1,135	1,353	1,164
3/2011	85,862,521	78,595	1,092	1,350	1,260
6/2011	136,211,079	92,389	1,474	1,346	1,365
9/2011	149,172,941	96,684	1,543	1,343	1,478
12/2011	150,928,922	96,088	1,571	1,339	1,600
Annual Percentage Change				-1.03%	37.46%
				r^2	0.005
					0.766

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	94,887	1,033,642	9.18	7.94	
6/2009	76,310	1,036,864	7.36	8.00	
9/2009	82,107	1,038,722	7.90	8.06	
12/2009	84,645	1,039,423	8.14	8.12	
3/2010	85,760	1,039,352	8.25	8.18	
6/2010	86,616	1,039,220	8.33	8.24	
9/2010	81,414	1,039,504	7.83	8.30	7.56
12/2010	81,400	1,040,757	7.82	8.37	7.87
3/2011	78,595	1,042,569	7.54	8.43	8.20
6/2011	92,389	1,045,465	8.84	8.49	8.54
9/2011	96,684	1,048,203	9.22	8.56	8.90
12/2011	96,088	1,050,899	9.14	8.62	9.27
Annual Percentage Change				2.99%	17.79%
				r^2	0.120
					0.726

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.0932	1.0000	1.0932
6/30/2009	1/01/2009	3.5000	1.0718	1.0000	1.0718
6/30/2010	1/01/2010	2.5000	1.0508	1.0000	1.0508
6/30/2011	1/01/2011	1.5000	1.0301	1.0000	1.0301
6/30/2012	1/01/2012	0.5000	1.0100	1.0000	1.0100

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0252	1.0000	1.0252	1.1207
1.2548	1.0252	1.0000	1.0252	1.0988
1.2548	1.0252	1.0000	1.0252	1.0773
1.2548	1.0252	1.0000	1.0252	1.0561
1.2548	1.0252	1.0000	1.0252	1.0355

**Shelter General Insurance Company  
Private Passenger Automobile  
Arkansas**

**Current Rate Level Factors as of June 30, 2012**

The parallelogram method was used to develop the current rate level factors shown below given the following rate change history. The effective dates of the changes shown are for renewal business.

**Current Rate Level Factors by Coverage**

<b><u>Fiscal Year Ending</u></b>	<b>Bodily Injury / Property Damage</b>	<b>Medical Payments</b>	<b>Uninsured Motorist</b>	<b>Collision</b>	<b>Comprehensive</b>	<b>Total</b>
June 30, 2008	1.1561	1.5900	0.8612	0.9151	1.0979	1.0908
June 30, 2009	1.1567	1.5935	0.8570	0.9194	1.1054	1.0929
June 30, 2010	1.1291	1.4283	0.8996	0.9466	1.0921	1.0813
June 30, 2011	1.0560	1.1247	1.0000	1.0051	1.0478	1.0426
June 30, 2012	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000

**Rate Change History by Coverage (Percent Changes)**

<b><u>Effective Date</u></b>	<b>Bodily Injury / Property Damage</b>	<b>Medical Payments</b>	<b>Uninsured Motorist</b>	<b>Collision</b>	<b>Comprehensive</b>	<b>Total</b>
March 22, 2007	-1.4 %	-6.3 %	16.7 %	-12.5 %	-17.5 %	-5.3 %
December 29, 2009	7.3 %	35.5 %	-14.3 %	-8.7 %	3.7 %	3.2 %
January 26, 2011	7.8 %	17.6 %	0.0 %	0.7 %	6.6 %	5.9 %

**Shelter General Insurance Company**  
**Private Passenger Automobile**  
**Companywide**  
**Development of Unallocated Loss Adjustment Factor**

Exhibit B.VI

**Liability, excluding Property Damage**

Note: Amounts in 000's	2009	2010	2011	Total
1. Direct Loss and Allocated Loss Adjustment Expense Incurred	\$19,482	\$21,375	\$19,987	\$60,844
2. Direct Unallocated Loss Adjustment Expense Incurred	\$1,755	\$1,847	\$1,465	\$5,067
3. Ratio of Direct ULAE Incurred to Direct Loss and ALAE Incurred	9.0%	8.6%	7.3%	<b>8.3%</b>

**Property Damage Liability**

Note: Amounts in 000's	2009	2010	2011	Total
1. Direct Loss and Allocated Loss Adjustment Expense Incurred	\$11,640	\$12,771	\$11,941	\$36,352
2. Direct Unallocated Loss Adjustment Expense Incurred	\$1,048	\$1,104	\$875	\$3,027
3. Ratio of Direct ULAE Incurred to Direct Loss and ALAE Incurred	9.0%	8.6%	7.3%	<b>8.3%</b>

**Physical Damage**

Note: Amounts in 000's	2009	2010	2011	Total
1. Direct Loss and Allocated Loss Adjustment Expense Incurred	\$19,146	\$19,839	\$23,733	\$62,718
2. Direct Unallocated Loss Adjustment Expense Incurred	\$1,525	\$1,985	\$1,730	\$5,240
3. Ratio of Direct ULAE Incurred to Direct Loss and ALAE Incurred	8.0%	10.0%	7.3%	<b>8.4%</b>

Source: Insurance Expense Exhibit

# Shelter General Insurance Company

## Arkansas

### Private Passenger Liability

#### Calculation of Expected Loss Ratio

Commission and Brokerage (a)		10.9%
Other Acquisition Expense (a)		4.2%
General Expense (a)		8.3%
Arkansas Taxes, Licenses and Fees (b)		2.9%
Profit and Contingencies	5.0%	
Less Investment Credit on Policyholder Funds (c) -	4.5%	
Net Profit and Contingencies		0.5%
Sub-total		26.8%
Available for Losses and Loss Adjustment Expense		73.2%

(a) From attached Companywide Expense Ratios

(b) 2011 Premium Tax ratio in Arkansas

(c) From attached calculation of Investment Income Credit on Policyholder Funds

# Shelter General Insurance Company

## Arkansas

### Private Passenger Liability

#### Calculation of Investment Income Credit on Policyholder Funds

#### A. Unearned Premium Reserve

(1) Direct Earned Premium for Calendar Year 2011	\$	2,865,875
(2) Mean Unearned Premium Reserve: (1.) x 0.23	\$	659,151
(3) Deductions for Prepaid Expenses:		
a. Brokerage and Commission	10.9%	
b. 50% of Other Acquisition Expense	2.1%	
c. 50% of General Expense	4.2%	
d. Taxes, Licenses and Fees	2.9%	
e. Total		20.1%
(4) Net Unearned Premium Subject to Investment: (2.) x (1 - (3.))	\$	526,662

#### B. Loss Reserves

1. Direct Earned Premium for Calendar Year 2011	\$	2,865,875
2. Expected Incurred Loss and Loss Adjustment: (1.) x 0.737	\$	2,112,150
3. Expected Mean Loss Reserve: (2.) x 1.186	\$	2,505,010

C. Net Subject to Investment: A.4 + B.3 \$ 3,031,672

D. Average Rate of Return 0.0565

E. Investment Earnings on Net Subject to Investment: C x D \$ 171,289

F. Average Rate of Return as a Percent of Direct Premium Earned: E / A.1 6.0%

G. Average Rate of Return as a Percent of Direct Premium Earned  
After Federal Income Tax: F x 0.758 4.5%

Please refer to the attached explanatory memorandum for details by line

## Explanatory Memorandum re Investment Income - Arkansas - Private Passenger Liability

Line A.1 - Direct earned premium as shown on page 14 for the State of Arkansas, Private Passenger Liability, for Calendar Year 2011.

Line A.2 - The mean unearned premium reserve is determined by multiplying the direct earned premium in Line A.1 by the mean unearned premium ratio developed below.

1. Direct Earned Premium for Calendar Year 2011	\$ 2,865,875
2. Unearned Premium Reserve as of 12/31/2010	\$ 722,507
3. Unearned Premium Reserve as of 12/31/2011	\$ 596,038
4. Mean Unearned Premium Reserve: ((2.) + (3.)) / 2	\$ 659,272
5. Mean Unearned Premium Ratio: (4.) / (1.)	0.230

Line A.3 - Production and half of other company expenses are incurred with the initial writing and processing of insurance policies, exclusive of claim adjustment expenses. As these expenses are in effect prepaid, the funds will not be available to invest on behalf of the policyholder. The deduction for these expenses is determined by use of the provisions for expenses used in our ratemaking procedures as shown.

Line B.2 - The expected loss and loss adjustment ratio reflects expense provisions used in this filing with no provision for profit.

Line B.3 - The expected mean loss reserve is determined by multiplying the expected incurred loss in Line B.2 by the mean loss and loss adjustment reserve ratio as shown below.

1. Incurred Losses for Calendar Year 2010	\$ 1,419,750
2. Incurred Losses for Calendar Year 2011	\$ 1,700,507
3. Loss Reserves as of 12/31/2009	\$ 2,484,750
4. Loss Reserves as of 12/31/2010	\$ 1,697,470
5. Loss Reserves as of 12/31/2011	\$ 1,361,085
6. Mean Loss Reserve 2010	\$ 2,091,110
7. Mean Loss Reserve 2011	\$ 1,529,277
8. 2010 Ratio: (6.) / (1.)	1.473
9. 2011 Ratio: (7.) / (2.)	0.899
10. Mean Ratio: ((8.) + (9.)) / 2	1.186

## Explanatory Memorandum re Investment Income - Continued

- Line D - The rate of return is the ratio of Net Income Earned and Net Realized Capital Gains/Losses to Mean Cash and Invested Assets. Due to the inherent variability of Capital Gains/Losses, we have used the most recent ten years of data. All data shown below is from the annual statement

1. Cash and Invested Assets 2009	0	\$	1,624,038,547
2. Cash and Invested Assets 2010	0	\$	1,785,588,727
3. Cash and Invested Assets 2011	0	\$	1,721,432,518
4. Net Investment Income Earned 2010	0	\$	64,331,358
5. Net Investment Income Earned 2011	0	\$	68,549,235
6. Mean Cash and Invested Assets 2010: (2. + 3.) / 2	0	\$	1,704,813,637
7. Mean Cash and Invested Assets 2011: (2. + 3.) / 2	0	\$	1,753,510,623
8. Mean Rate of Return: (4. + 5.) / (6. + 7.)			0.0384
9. Mean Cash and Invested Assets 2002 - 2011	0	\$	15,325,094,835
10. Net Realized Capital Gains/Losses 2002 - 2011	0	\$	277,517,436
11. Mean Rate of Return: 10. / 9.			0.0181
12. Total Rate of Return: 8. + 11.			0.0565

- Line G - The average rate of Federal Income Tax was determined by applying the expected average tax rate for Net Investment Income and the expected tax rate applicable to Net Realized Capital Gains/Losses to the rates of return calculated in Line D.

	<u>Rate of Return</u>	<u>Federal Tax Rate</u>
Net Investment Income Earned	0.0384	0.191 (A)
Net Realized Capital Gains/Losses	0.0181	0.350
Total	0.0565	0.242

- (A) The expected average rate of Federal Income Tax on Net Investment Income was determined by applying the expected 2012 tax rates to the distribution of investment income earned for the years 2010 and 2011. The calculations are shown below:

Type of Investment	Net Income Earned (1)			Tax Rate	Federal Tax
	2010	2011	Total		
Bonds (Taxable)	\$ 21,406,668	\$ 16,367,297	\$ 37,773,966	0.350	\$ 13,220,888
Bonds (Tax Exempt)	\$ 28,582,259	\$ 36,263,741	\$ 64,846,000	0.053	\$ 3,436,838
Stocks	\$ 6,237,644	\$ 7,492,773	\$ 13,730,417	0.210	\$ 2,883,388
Short Term	\$ 49,715	\$ 17,062	\$ 66,777	0.350	\$ 23,372
Real Estate	\$ 2,250,091	\$ 3,568,478	\$ 5,818,569	0.350	\$ 2,036,499
Other Investments	\$ 5,804,981	\$ 4,839,883	\$ 10,644,864	0.350	\$ 3,725,702
Total	\$ 64,331,358	\$ 68,549,235	\$ 132,880,593	0.191	\$ 25,326,687

- (1) Investment deductions have been allocated to the appropriate type in the following manner:
- Real Estate - Income Earned less depreciation (Page 6, Line 12), Real Estate Expenses and Taxes (Page 11, Lines 19 and 20, Column 3).
  - All Other - Investment Expenses less Real Estate Expenses and Taxes prorated by income earned to total income earned less Real Estate Income.

## Shelter General Insurance Company

## Companywide

## Private Passenger Liability

## Development of Expense Ratios

Note: 000 s omitted.	2009	2010	2011	Total
1.) Direct Commission and Brokerage	\$ 5,183	\$ 5,142	\$ 4,816	\$ 15,141
2.) Direct Written Premium	44,964	46,217	47,339	138,520
Ratio: 1 / 2	11.5%	11.1%	10.2%	10.9%
3.) Other Acquisition Expense	\$ 1,969	\$ 1,888	\$ 1,906	\$ 5,763
4.) Direct Earned Premium	44,717	45,970	47,636	138,323
Ratio: 3 / 4	4.4%	4.1%	4.0%	4.2%
5.) General Expense	\$ 3,770	\$ 3,907	\$ 3,790	\$ 11,468
6.) Direct Earned Premium	44,717	45,970	47,636	138,323
Ratio: 5 / 6	8.4%	8.5%	8.0%	8.3%
7.) Taxes, Licenses and Fees	\$ 1,054	\$ 1,197	\$ 1,141	\$ 3,392
8.) Direct Written Premium	44,964	46,217	47,339	138,520
Ratio: 7 / 8	2.3%	2.6%	2.4%	2.4%
9.) Direct Loss Adjustment Expense	\$ 4,176	\$ 4,492	\$ 3,807	\$ 12,475
10.) Direct Losses Incurred	29,749	32,605	30,461	92,815
Ratio: 9 / 10	14.0%	13.8%	12.5%	13.4%

Source: Insurance Expense Exhibit.

# Shelter General Insurance Company

## Arkansas

### Private Passenger Physical Damage

Calculation of Expected Loss Ratio		
Commission and Brokerage (a)		11.1%
Other Acquisition Expense (a)		4.2%
General Expense (a)		8.3%
Arkansas Taxes, Licenses and Fees (b)		2.9%
Profit and Contingencies	5.0%	
Less Investment Credit on Policyholder Funds (c) -	0.9%	
Net Profit and Contingencies		4.1%
Sub-total		30.6%
Available for Losses and Loss Adjustment Expense		69.4%

(a) From attached Companywide Expense Ratios

(b) 2011 Premium Tax ratio in Arkansas

(c) From attached calculation of Investment Income Credit on Policyholder Funds

**Shelter General Insurance Company****Arkansas****Private Passenger Physical Damage**Calculation of Investment Income Credit on Policyholder Funds**A. Unearned Premium Reserve**

(1) Direct Earned Premium for Calendar Year 2011		\$	1,402,888
(2) Mean Unearned Premium Reserve: (1.) x 0.237		\$	332,485
(3) Deductions for Prepaid Expenses:			
a. Brokerage and Commission	11.1%		
b. 50% of Other Acquisition Expense	2.1%		
c. 50% of General Expense	4.2%		
d. Taxes, Licenses and Fees	2.9%		
e. Total			20.3%
(4) Net Unearned Premium Subject to Investment: (2.) x (1 - (3.))		\$	264,991

**B. Loss Reserves**

1. Direct Earned Premium for Calendar Year 2011		\$	1,402,888
2. Expected Incurred Loss and Loss Adjustment: (1.) x 0.735		\$	1,031,123
3. Expected Mean Loss Reserve: (2.) x 0.032		\$	32,996
C. Net Subject to Investment: A.4 + B.3		\$	297,987
D. Average Rate of Return			0.0565
E. Investment Earnings on Net Subject to Investment: C x D		\$	16,836
F. Average Rate of Return as a Percent of Direct Premium Earned: E / A.1			1.2%
G. Average Rate of Return as a Percent of Direct Premium Earned After Federal Income Tax: F x 0.758			0.9%

Please refer to the attached explanatory memorandum for details by line

## Explanatory Memorandum re Investment Income - Arkansas - Private Passenger Physical Damage

Line A.1 - Direct earned premium as shown on page 14 for the State of Arkansas, Private Passenger Physical Damage, for Calendar Year 2011.

Line A.2 - The mean unearned premium reserve is determined by multiplying the direct earned premium in Line A.1 by the mean unearned premium ratio developed below.

1. Direct Earned Premium for Calendar Year 2011	\$ 1,402,888
2. Unearned Premium Reserve as of 12/31/2010	\$ 371,220
3. Unearned Premium Reserve as of 12/31/2011	\$ 294,466
4. Mean Unearned Premium Reserve: ((2.) + (3.)) / 2	\$ 332,843
5. Mean Unearned Premium Ratio: (4.) / (1.)	0.237

Line A.3 - Production and half of other company expenses are incurred with the initial writing and processing of insurance policies, exclusive of claim adjustment expenses. As these expenses are in effect prepaid, the funds will not be available to invest on behalf of the policyholder. The deduction for these expenses is determined by use of the provisions for expenses used in our ratemaking procedures as shown.

Line B.2 - The expected loss and loss adjustment ratio reflects expense provisions used in this filing with no provision for profit.

Line B.3 - The expected mean loss reserve is determined by multiplying the expected incurred loss in Line B.2 by the mean loss and loss adjustment reserve ratio as shown below.

1. Incurred Losses for Calendar Year 2010	\$ 1,051,007
2. Incurred Losses for Calendar Year 2011	\$ 1,088,346
3. Loss Reserves as of 12/31/2009	\$ 43,014
4. Loss Reserves as of 12/31/2010	\$ 28,864
5. Loss Reserves as of 12/31/2011	\$ 33,348
6. Mean Loss Reserve 2010	\$ 35,939
7. Mean Loss Reserve 2011	\$ 31,106
8. 2010 Ratio: (6.) / (1.)	0.034
9. 2011 Ratio: (7.) / (2.)	0.029
10. Mean Ratio: ((8.) + (9.)) / 2	0.032

## Explanatory Memorandum re Investment Income - Continued

- Line D - The rate of return is the ratio of Net Income Earned and Net Realized Capital Gains/Losses to Mean Cash and Invested Assets. Due to the inherent variability of Capital Gains/Losses, we have used the most recent ten years of data. All data shown below is from the annual statement

1. Cash and Invested Assets 2009	0	\$	1,624,038,547
2. Cash and Invested Assets 2010	0	\$	1,785,588,727
3. Cash and Invested Assets 2011	0	\$	1,721,432,518
4. Net Investment Income Earned 2010	0	\$	64,331,358
5. Net Investment Income Earned 2011	0	\$	68,549,235
6. Mean Cash and Invested Assets 2010: (2. + 3.) / 2	0	\$	1,704,813,637
7. Mean Cash and Invested Assets 2011: (2. + 3.) / 2	0	\$	1,753,510,623
8. Mean Rate of Return: (4. + 5.) / (6. + 7.)			0.0384
9. Mean Cash and Invested Assets 2002 - 2011	0	\$	15,325,094,835
10. Net Realized Capital Gains/Losses 2002 - 2011	0	\$	277,517,436
11. Mean Rate of Return: 10. / 9.			0.0181
12. Total Rate of Return: 8. + 11.			0.0565

- Line G - The average rate of Federal Income Tax was determined by applying the expected average tax rate for Net Investment Income and the expected tax rate applicable to Net Realized Capital Gains/Losses to the rates of return calculated in Line D.

	Rate of Return	Federal Tax Rate
Net Investment Income Earned	0.0384	0.191 (A)
Net Realized Capital Gains/Losses	0.0181	0.350
Total	0.0565	0.242

- (A) The expected average rate of Federal Income Tax on Net Investment Income was determined by applying the expected 2012 tax rates to the distribution of investment income earned for the years 2010 and 2011. The calculations are shown below:

Type of Investment	Net Income Earned (1)			Tax Rate	Federal Tax
	2010	2011	Total		
Bonds (Taxable)	\$ 21,406,668	\$ 16,367,297	\$ 37,773,966	0.350	\$ 13,220,888
Bonds (Tax Exempt)	\$ 28,582,259	\$ 36,263,741	\$ 64,846,000	0.053	\$ 3,436,838
Stocks	\$ 6,237,644	\$ 7,492,773	\$ 13,730,417	0.210	\$ 2,883,388
Short Term	\$ 49,715	\$ 17,062	\$ 66,777	0.350	\$ 23,372
Real Estate	\$ 2,250,091	\$ 3,568,478	\$ 5,818,569	0.350	\$ 2,036,499
Other Investments	\$ 5,804,981	\$ 4,839,883	\$ 10,644,864	0.350	\$ 3,725,702
Total	\$ 64,331,358	\$ 68,549,235	\$ 132,880,593	0.191	\$ 25,326,687

- (1) Investment deductions have been allocated to the appropriate type in the following manner:
- Real Estate - Income Earned less depreciation (Page 6, Line 12), Real Estate Expenses and Taxes (Page 11, Lines 19 and 20, Column 3).
  - All Other - Investment Expenses less Real Estate Expenses and Taxes prorated by income earned to total income earned less Real Estate Income.

## Shelter General Insurance Company

## Companywide

## Private Passenger Physical Damage

## Development of Expense Ratios

Note: 000 s omitted.	2009	2010	2011	Total
1.) Direct Commission and Brokerage	\$ 3,532	\$ 3,456	\$ 3,105	\$ 10,093
2.) Direct Written Premium	30,385	30,392	30,310	91,087
Ratio: 1 / 2	11.6%	11.4%	10.2%	11.1%
3.) Other Acquisition Expense	\$ 1,330	\$ 1,242	\$ 1,220	\$ 3,792
4.) Direct Earned Premium	30,177	30,586	30,553	91,316
Ratio: 3 / 4	4.4%	4.1%	4.0%	4.2%
5.) General Expense	\$ 2,547	\$ 2,569	\$ 2,428	\$ 7,544
6.) Direct Earned Premium	30,177	30,586	30,553	91,316
Ratio: 5 / 6	8.4%	8.4%	7.9%	8.3%
7.) Taxes, Licenses and Fees	\$ 719	\$ 796	\$ 731	\$ 2,246
8.) Direct Written Premium	30,385	30,392	30,310	91,087
Ratio: 7 / 8	2.4%	2.6%	2.4%	2.5%
9.) Direct Loss Adjustment Expense	\$ 1,550	\$ 2,002	\$ 1,814	\$ 5,366
10.) Direct Losses Incurred	19,121	19,822	23,649	62,592
Ratio: 9 / 10	8.1%	10.1%	7.7%	8.6%

Source: Insurance Expense Exhibit.

**Shelter Insurance Companies  
Private Passenger Automobile  
Calculation of Factor to Adjust Fixed Costs**

Exhibit B.VIII.a

Quarter Ending	20-Point		12-Point		6-Point	
	Actual	Fitted	Actual	Fitted	Actual	Fitted
Jun-07	207.7	208.5				
Sep-07	208.2	209.4				
Dec-07	209.7	210.3				
Mar-08	212.1	211.2				
Jun-08	216.8	212.1				
Sep-08	219.3	213.0				
Dec-08	213.1	213.9				
Mar-09	212.0	214.9				
Jun-09	214.3	215.8	214.3	213.5		
Sep-09	215.7	216.7	215.7	214.7		
Dec-09	216.2	217.6	216.2	216.0		
Mar-10	217.0	218.6	217.0	217.3		
Jun-10	218.1	219.5	218.1	218.5		
Sep-10	218.3	220.5	218.3	219.8		
Dec-10	218.9	221.4	218.9	221.1	218.9	220.2
Mar-11	221.7	222.4	221.7	222.4	221.7	221.9
Jun-11	225.5	223.3	225.5	223.7	225.5	223.6
Sep-11	226.5	224.3	226.5	225.0	226.5	225.3
Dec-11	226.1	225.2	226.1	226.3	226.1	227.0
Mar-12	227.9	226.2	227.9	227.7	227.9	228.7
r^2		0.842		0.941		0.857
Annual Change		1.7%		2.4%		3.1%
<b>Selected Factor to Trend Fixed Costs</b>						<b>2.0%</b>

Note: Fitted columns are generated using exponential regression...(y=exp^(a+bx)).

**Shelter Insurance Companies  
Private Passenger Automobile**

Exhibit B.VIII.b

**Trend of Medical Component in the Consumer Price Index**

Quarter Ending	20-Point		12-Point		6-Point	
	Actual	Fitted	Actual	Fitted	Actual	Fitted
Jun-07	348.9	350.7				
Sep-07	352.8	353.6				
Dec-07	356.8	356.4				
Mar-08	361.9	359.3				
Jun-08	363.4	362.2				
Sep-08	364.5	365.2				
Dec-08	366.5	368.1				
Mar-09	371.8	371.1				
Jun-09	374.8	374.1	374.8	374.4		
Sep-09	376.7	377.2	376.7	377.4		
Dec-09	379.2	380.2	379.2	380.4		
Mar-10	385.2	383.3	385.2	383.4		
Jun-10	387.9	386.4	387.9	386.5		
Sep-10	389.0	389.5	389.0	389.6		
Dec-10	391.6	392.7	391.6	392.7	391.6	392.0
Mar-11	396.2	395.9	396.2	395.8	396.2	395.3
Jun-11	399.2	399.1	399.2	399.0	399.2	398.7
Sep-11	400.9	402.3	400.9	402.1	400.9	402.1
Dec-11	404.6	405.6	404.6	405.3	404.6	405.5
Mar-12	410.0	408.9	410.0	408.6	410.0	409.0
r <sup>2</sup>		0.995		0.991		0.978
Annual Change		3.3%		3.2%		3.4%

Note: Fitted columns are generated using exponential regression...(y=exp<sup>a+bx</sup>).

SERFF Tracking #:

SHEL-128731944

State Tracking #:

Company Tracking #:

03G00112

State: Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0000 Personal Auto Combinations

Product Name: PPA

Project Name/Number: Rooney/

Filing Company:

Shelter General Insurance Company

## Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date	Schedule Item Status	Schedule	Schedule Item Name	Replacement Creation Date	Attached Document(s)
10/17/2012	Filed 11/26/2012	Supporting Document	Explanatory Memorandum and Supporting Documents	10/29/2012	Explanatory Memorandum.pdf (Superceded) Exhibit A - Revenue Chg.pdf (Superceded) Exhibits C thru E.pdf (Superceded)
10/17/2012	Filed 11/26/2012	Supporting Document	APCS-Auto Premium Comparison Survey	11/07/2012	Premium Comparison (APCS).pdf (Superceded) Premium Comparison (APCS).xls (Superceded)
10/17/2012	Filed 11/26/2012	Supporting Document	NAIC loss cost data entry document	10/29/2012	ARRFARF1 PPA .pdf (Superceded)

<b>SERFF Tracking #:</b>	SHEL-128731944	<b>State Tracking #:</b>		<b>Company Tracking #:</b>	03G00112
<hr/>					
<b>State:</b>	Arkansas	<b>Filing Company:</b>	Shelter General Insurance Company		
<b>TOI/Sub-TOI:</b>	19.0 Personal Auto/19.0000 Personal Auto Combinations				
<b>Product Name:</b>	PPA				
<b>Project Name/Number:</b>	Rooney/				

***Attachment Premium Comparison (APCS).xls is not a PDF document and cannot be reproduced here.***

**SHELTER GENERAL INSURANCE COMPANY**  
**PRIVATE PASSENGER AUTOMOBILE**  
**ARKANSAS**  
**EXPLANATORY MEMORANDUM**

**Synopsis**

This filing consists of revised base rates for Liability, Medical Payments, Collision and Comprehensive coverages. Uninsured Motorists Property Damage rates have been revised. Model Year factors have been added. Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. Comprehensive Cost Symbol factors have been revised for Utility / Camping Trailers. Editorial changes have been made.

The overall effect of this filing is expected to be a revenue increase of 3.6%, or approximately \$144,680 as shown on Exhibit A.

**Private Passenger Base Rates**

For Private Passenger Liability, Medical Payments, Collision, and Comprehensive coverages, our proposed base rate changes for each coverage were selected based on our indicated statewide needs for each coverage, and the rate effect of the other changes being made in this filing. Please refer to Exhibit C.

**Uninsured Motorists Property Damage Rates**

Uninsured Motorists Property Damage rates have been increased. Please refer to Exhibit D.

**Model Year Factors**

Collision and Comprehensive coverage Model Year factors for 2014 and 2015 have been added. Please refer to manual page R-7.

**Coverage Adjustment Factors**

Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. Please refer to manual page R-16.

**Utility / Camping Trailers – Cost Symbols**

The Utility / Camping Trailer Comprehensive cost symbol factors have increased for symbols 6 and higher. Please refer to Exhibit E. The Collision and Comprehensive cost symbol factors for utility / camping trailers have been moved from manual page R-6 to page R-19.

**Editorial Changes**

- 1) The Private Passenger Automobile and Business Use definitions in Rule 1, page GR-1, have been reworded for clarification.
- 2) The title of "Emergency Road Service" has been changed to "Reimbursement For Emergency Road Service" in Rule 2.M, page GR-10, and on Private Passenger Automobile, Additional Coverages and Rating Factors, page R-3, to coincide with wording in the automobile policy form.
- 3) The Drive Other Cars endorsement, Rule 2.Q. (1), on page GR-11, has been re-titled to General Consent (Drive Other Cars), and the definition has been revised to be consistent with the policy wording. The title has also been revised on pages R-1 and R-20.

Shelter General Insurance Company  
Private Passenger Automobile  
Explanatory Memorandum

- 4) Due to the moving of the utility / camping trailer cost symbol factors to page R-19, from R-6, subsequent rate pages have been renumbered, and references to those pages in the manual have been revised accordingly (i.e. Premium Determination Charts, etc.).

**Exhibits**

Information in support of this filing is set forth in the following exhibits:

	<u>Exhibits</u>
Estimated Revenue Change	A
Rate Indications	B
PPA Base Rate Comparison	C
Uninsured Motorists Property Damage Rate Comparison	D
Utility / Camping Trailer Comprehensive Cost Symbol Factor Comparison	E
Rate Change Histogram	F

## Arkansas General PPA Estimated Revenue Change by Coverage

Coverage	Annualized Policy Premium	Base Rate	Tier	Rate Class	Limit	Deductible	Model Year	Merit Table	Cost Symbol	Passive	Fees	Total %	Total \$
												Change	Change
Liability	2,159,424	7.5%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.3%	6.1%	131,656
Medical Payments	185,366	13.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.3%	11.9%	22,134
UM	84,667	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.4%	0.0%	0
UIM	98,627	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0
UMPD	116,067	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.9%	5,656
Subtotal:	2,644,151	7.0%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.2%	6.0%	159,447
Coll	776,906	-4.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.0%	-5.1%	-39,469
Comp	487,889	5.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	-1.0%	5.1%	24,702
Subtotal:	1,264,795	-0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-1.0%	-1.2%	-14,767
Total:	3,908,946	4.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.1%	3.7%	144,680
<u>Supplemental Coverages</u>													
Rental Reimbursement	18,618											0.0%	0
Emergency Roadside Service	14,375											0.0%	0
Accidental Death	33,309											0.0%	0
Motorcycles	57,507	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%			0.0%	0.0%	0
Grand Total	4,032,756	4.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-1.1%	3.6%	144,680

**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
BASE RATE COMPARISON**

Exhibit C

**BODILY INJURY - PROPERTY DAMAGE**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	308	330	7.1%
3	306	327	6.9%
4	301	332	10.3%
9	299	320	7.0%
10	267	286	7.1%
11	346	381	10.1%
12	268	287	7.1%
18	240	257	7.1%
19	308	330	7.1%
20	334	357	6.9%
21	231	247	6.9%
22	355	380	7.0%
25	337	350	3.9%
26	284	304	7.0%
27	269	288	7.1%
30	287	307	7.0%
31	233	257	10.3%
32	254	264	3.9%
40	299	320	7.0%
41	346	381	10.1%
42	374	400	7.0%

**MEDICAL PAYMENTS**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	60	68	13.3%
3	60	68	13.3%
4	66	75	13.6%
9	62	70	12.9%
10	60	68	13.3%
11	62	70	12.9%
12	60	68	13.3%
18	66	75	13.6%
19	66	75	13.6%
20	66	75	13.6%
21	60	68	13.3%
22	66	75	13.6%
25	66	75	13.6%
26	62	70	12.9%
27	66	75	13.6%
30	63	71	12.7%
31	60	68	13.3%
32	62	70	12.9%
40	66	75	13.6%
41	73	82	12.3%
42	76	86	13.2%

**COLLISION**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	121	116	-4.1%
3	122	117	-4.1%
4	114	103	-9.6%
9	133	127	-4.5%
10	124	118	-4.8%
11	117	112	-4.3%
12	108	103	-4.6%
18	124	118	-4.8%
19	122	117	-4.1%
20	123	117	-4.9%
21	113	108	-4.4%
22	121	121	0.0%
25	130	124	-4.6%
26	123	117	-4.9%
27	127	121	-4.7%
30	114	114	0.0%
31	116	111	-4.3%
32	117	112	-4.3%
40	115	110	-4.3%
41	129	117	-9.3%
42	132	132	0.0%

**COMPREHENSIVE**

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	111	118	6.3%
3	93	99	6.5%
4	75	80	6.7%
9	119	126	5.9%
10	109	116	6.4%
11	106	112	5.7%
12	88	93	5.7%
18	118	125	5.9%
19	98	104	6.1%
20	87	92	5.7%
21	122	129	5.7%
22	82	87	6.1%
25	96	102	6.3%
26	105	111	5.7%
27	108	114	5.6%
30	103	109	5.8%
31	100	106	6.0%
32	108	114	5.6%
40	66	70	6.1%
41	74	78	5.4%
42	78	83	6.4%

**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
UNINSURED MOTORISTS PROPERTY DAMAGE  
  
RATES COMPARISON**

<u>Limit</u>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Percent Change</b>
25,000	20	21	5.0%
50,000	26	27	3.8%
100,000	28	29	3.6%
200,000	37	39	5.4%

**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

Symbol	Collision		Percent Change	Comprehensive		Percent Change
	CUR	PRO		CUR	PRO	
1	0.25	0.25	0.0%	0.35	0.35	0.0%
2	0.25	0.25	0.0%	0.35	0.35	0.0%
3	0.29	0.29	0.0%	0.40	0.40	0.0%
4	0.38	0.38	0.0%	0.47	0.47	0.0%
5	0.46	0.46	0.0%	0.61	0.61	0.0%
6	0.55	0.55	0.0%	0.83	0.91	9.6%
7	0.62	0.62	0.0%	0.90	0.99	10.0%
8	0.67	0.67	0.0%	1.17	1.29	10.3%
9	0.73	0.73	0.0%	1.31	1.44	9.9%
10	0.79	0.79	0.0%	1.39	1.53	10.1%
11	0.84	0.84	0.0%	1.50	1.65	10.0%
12	0.91	0.91	0.0%	1.57	1.73	10.2%
13	0.93	0.93	0.0%	1.63	1.79	9.8%
14	0.95	0.95	0.0%	1.71	1.88	9.9%
15	0.99	0.99	0.0%	1.75	1.93	10.3%
16	1.03	1.03	0.0%	1.81	1.99	9.9%
17	1.06	1.06	0.0%	1.85	2.04	10.3%
18	1.08	1.08	0.0%	1.88	2.07	10.1%
19	1.10	1.10	0.0%	1.90	2.09	10.0%
20	1.18	1.18	0.0%	1.94	2.13	9.8%
21	1.21	1.21	0.0%	1.96	2.16	10.2%
22	1.24	1.24	0.0%	1.99	2.19	10.1%
23	1.28	1.28	0.0%	2.03	2.23	9.9%
24	1.30	1.30	0.0%	2.09	2.30	10.0%
25	1.33	1.33	0.0%	2.12	2.33	9.9%
26	1.35	1.35	0.0%	2.15	2.37	10.2%
27	1.37	1.37	0.0%	2.20	2.42	10.0%
28	1.39	1.39	0.0%	2.24	2.46	9.8%
29	1.41	1.41	0.0%	2.32	2.55	9.9%
30	1.44	1.44	0.0%	2.40	2.64	10.0%
31	1.47	1.47	0.0%	2.48	2.73	10.1%
32	1.50	1.50	0.0%	2.56	2.82	10.2%
33	1.53	1.53	0.0%	2.64	2.90	9.8%
34	1.56	1.56	0.0%	2.72	2.99	9.9%
35	1.59	1.59	0.0%	2.80	3.08	10.0%
36	1.62	1.62	0.0%	2.88	3.17	10.1%
37	1.65	1.65	0.0%	2.96	3.26	10.1%
38	1.68	1.68	0.0%	3.04	3.34	9.9%
39	1.71	1.71	0.0%	3.12	3.43	9.9%
40	1.74	1.74	0.0%	3.20	3.52	10.0%
41	1.77	1.77	0.0%	3.28	3.61	10.1%
42	1.80	1.80	0.0%	3.36	3.70	10.1%
43	1.83	1.83	0.0%	3.44	3.78	9.9%
44	1.86	1.86	0.0%	3.52	3.87	9.9%
45	1.89	1.89	0.0%	3.60	3.96	10.0%
46	1.92	1.92	0.0%	3.68	4.05	10.1%
47	1.95	1.95	0.0%	3.76	4.14	10.1%

**SHELTER GENERAL AUTOMOBILE  
ARKANSAS  
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

48	1.98	1.98	0.0%	3.84	4.22	9.9%
49	2.01	2.01	0.0%	3.92	4.31	9.9%
50	2.04	2.04	0.0%	4.00	4.40	10.0%
51	2.07	2.07	0.0%	4.08	4.49	10.0%
52	2.10	2.10	0.0%	4.16	4.58	10.1%
53	2.13	2.13	0.0%	4.24	4.66	9.9%
54	2.16	2.16	0.0%	4.32	4.75	10.0%
55	2.19	2.19	0.0%	4.40	4.84	10.0%
56	2.22	2.22	0.0%	4.48	4.93	10.0%
57	2.25	2.25	0.0%	4.56	5.02	10.1%
58	2.28	2.28	0.0%	4.64	5.10	9.9%
59	2.31	2.31	0.0%	4.72	5.19	10.0%
60	2.34	2.34	0.0%	4.80	5.28	10.0%
61	2.37	2.37	0.0%	4.88	5.37	10.0%
62	2.40	2.40	0.0%	4.96	5.46	10.1%
63	2.43	2.43	0.0%	5.04	5.54	9.9%
64	2.46	2.46	0.0%	5.12	5.63	10.0%
65	2.49	2.49	0.0%	5.20	5.72	10.0%
66	2.52	2.52	0.0%	5.28	5.81	10.0%
67	2.55	2.55	0.0%	5.36	5.90	10.1%
68	2.58	2.58	0.0%	5.44	5.98	9.9%
69	2.61	2.61	0.0%	5.52	6.07	10.0%
70	2.64	2.64	0.0%	5.60	6.16	10.0%
71	2.67	2.67	0.0%	5.68	6.25	10.0%
72	2.70	2.70	0.0%	5.76	6.34	10.1%
73	2.73	2.73	0.0%	5.84	6.42	9.9%
74	2.76	2.76	0.0%	5.92	6.51	10.0%
75	2.79	2.79	0.0%	6.00	6.60	10.0%
76	2.82	2.82	0.0%	6.08	6.69	10.0%
77	2.85	2.85	0.0%	6.16	6.78	10.1%
78	2.88	2.88	0.0%	6.24	6.86	9.9%
79	2.91	2.91	0.0%	6.32	6.95	10.0%
80	2.94	2.94	0.0%	6.40	7.04	10.0%
81	2.97	2.97	0.0%	6.48	7.13	10.0%
82	3.00	3.00	0.0%	6.56	7.22	10.1%
83	3.03	3.03	0.0%	6.64	7.30	9.9%
84	3.06	3.06	0.0%	6.72	7.39	10.0%
85	3.09	3.09	0.0%	6.80	7.48	10.0%
86	3.12	3.12	0.0%	6.88	7.57	10.0%
87	3.15	3.15	0.0%	6.96	7.66	10.1%
88	3.18	3.18	0.0%	7.04	7.74	9.9%
89	3.21	3.21	0.0%	7.12	7.83	10.0%
90	3.24	3.24	0.0%	7.20	7.92	10.0%
91	3.27	3.27	0.0%	7.28	8.01	10.0%
92	3.30	3.30	0.0%	7.36	8.10	10.1%
93	3.33	3.33	0.0%	7.44	8.18	9.9%
94	3.36	3.36	0.0%	7.52	8.27	10.0%
95	3.39	3.39	0.0%	7.60	8.36	10.0%

# Private Passenger Auto Premium Comparision Survey Form

FORM APCS - last modified May 2012

NAIC Number: 23388  
 Company Name: Shelter General Insurance Company  
 Contact Person: Brian Marcks  
 Telephone No.: 573-214-4165  
 Email Address: bmarcks@shelterinsurance.com  
 Effective Date: 2/5/2013

## DISCOUNTS OFFERED:

PASSIVE RESTRAINT/AIRBAG \* 4/6/8 %  
 AUTO/HOMEOWNERS 5/10 %  
 GOOD STUDENT 1-25 %  
 ANTI-THEFT DEVICE 0 %  
 Over 55 Defensive Driver Discount 10 %  
 \$250/\$500 Deductible Comp./Coll. %

\*Included in 6 month quote.

## Assumptions to Use:

- 1 Liability -Minimum \$25,000 per person
- 2 Bodily Injury \$50,000 per accident  
\$25,000 per accident
- 3 Property Damage \$100 deductible per accident
- 4 Comprehensive & Collision \$250 deductible per accident
- 5 The insured has elected to accept:  
Uninsured motorist property and bodily injury equal to liability coverage  
Underinsured bodily injury equal to liability coverage
- 6 Personal Injury Protection of \$5,000 for medical, loss wages according to statute and \$5,000 accidental death
- 7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department  
 1200 West Third Street  
 Little Rock, AR 72201-1904  
 Telephone: 501-371-2800

Email as an attachment to [insurance.pnc@arkansas.gov](mailto:insurance.pnc@arkansas.gov)  
 You may also attach to a SERFF filing or submit on a compact disk

Vehicle	Coverages	Gender	Age	Fayetteville				Trumann				Little Rock				Lake Village				Pine Bluff			
				Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66
2008 4.8L Chevrolet Silverado 1500 "LS" Regular Cab 119"WB	Minimum Liability			994.06	1,341.39	371.77	310.26	1,247.57	1,688.86	456.92	378.78	1,276.79	1,728.91	466.74	386.67	930.81	1,254.70	350.52	293.17	1,197.58	1,620.35	440.13	365.27
	Minimum Liability with Comprehensive and Collision			2,462.59	3,354.24	865.06	707.16	2,897.40	3,950.21	1,011.11	824.68	2,797.12	3,812.76	977.43	797.57	2,715.32	3,700.65	949.95	775.47	2,798.20	3,814.25	977.79	797.87
	100/300/50 Liability with Comprehensive and Collision			2,685.48	3,645.29	965.83	795.86	3,179.86	4,322.91	1,131.89	929.48	3,079.58	4,185.46	1,098.21	902.37	2,920.08	3,966.85	1,044.63	859.27	3,065.12	4,165.65	1,093.35	898.47
2009 Ford Explorer "XLT" 2WD, 4 door	Minimum Liability			994.06	1,341.39	371.77	310.26	1,247.57	1,688.86	456.92	378.78	1,276.79	1,728.91	466.74	386.67	930.81	1,254.70	350.52	293.17	1,197.58	1,620.35	440.13	365.27
	Minimum Liability with Comprehensive and Collision			2,436.69	3,318.74	856.36	700.16	2,874.09	3,918.26	1,003.28	818.38	2,771.22	3,777.26	968.73	790.57	2,689.42	3,665.15	941.25	768.47	2,767.12	3,771.65	967.35	789.47
	100/300/50 Liability with Comprehensive and Collision			2,659.58	3,609.79	957.13	788.86	3,156.55	4,290.96	1,124.06	923.18	3,053.68	4,149.96	1,089.51	895.37	2,894.18	3,931.35	1,035.93	852.27	3,034.04	4,123.05	1,082.91	890.07
2010 Honda Odyssey "EX"	Minimum Liability			994.06	1,341.39	371.77	310.26	1,247.57	1,688.86	456.92	378.78	1,276.79	1,728.91	466.74	386.67	930.81	1,254.70	350.52	293.17	1,197.58	1,620.35	440.13	365.27
	Minimum Liability with Comprehensive and Collision			2,760.44	3,762.49	965.11	787.66	3,228.92	4,404.61	1,122.47	914.28	3,100.15	4,228.11	1,079.22	879.47	3,077.92	4,197.65	1,071.75	873.47	3,116.77	4,250.90	1,084.80	883.97
	100/300/50 Liability with Comprehensive and Collision			2,983.33	4,053.54	1,065.88	876.36	3,511.38	4,777.31	1,243.25	1,019.08	3,382.61	4,600.81	1,200.00	984.27	3,282.68	4,463.85	1,166.43	957.27	3,383.69	4,602.30	1,200.36	984.57
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability			994.06	1,341.39	371.77	310.26	1,247.57	1,688.86	456.92	378.78	1,276.79	1,728.91	466.74	386.67	930.81	1,254.70	350.52	293.17	1,197.58	1,620.35	440.13	365.27
	Minimum Liability with Comprehensive and Collision			2,617.99	3,567.24	917.26	749.16	3,068.34	4,184.51	1,068.53	870.88	2,955.11	4,029.31	1,030.50	840.27	2,899.21	3,952.70	1,011.72	825.17	2,963.96	4,041.45	1,033.47	842.67
	100/300/50 Liability with Comprehensive and Collision			2,840.88	3,858.29	1,018.03	837.86	3,350.80	4,557.21	1,189.31	975.68	3,237.57	4,402.01	1,151.28	945.07	3,103.97	4,218.90	1,106.40	908.97	3,230.88	4,392.85	1,149.03	943.27
2011 Cadillac Seville "CTS" AWD Wag 4 door 3.0L	Minimum Liability			994.06	1,341.39	371.77	310.26	1,247.57	1,688.86	456.92	378.78	1,276.79	1,728.91	466.74	386.67	930.81	1,254.70	350.52	293.17	1,197.58	1,620.35	440.13	365.27
	Minimum Liability with Comprehensive and Collision			3,415.71	4,660.64	1,185.22	964.76	3,974.84	5,427.01	1,373.03	1,115.88	3,745.06	5,112.06	1,295.85	1,053.77	3,893.77	5,315.90	1,345.80	1,093.97	3,813.48	5,205.85	1,318.83	1,072.27
	100/300/50 Liability with Comprehensive and Collision			3,638.60	4,951.69	1,285.99	1,053.46	4,257.30	5,799.71	1,493.81	1,220.68	4,027.52	5,484.76	1,416.63	1,158.57	4,098.53	5,582.10	1,440.48	1,177.77	4,080.40	5,557.25	1,434.39	1,172.87
2010 Hyundai Santa Fe SE 4x2	Minimum Liability			994.06	1,341.39	371.77	310.26	1,247.57	1,688.86	456.92	378.78	1,276.79	1,728.91	466.74	386.67	930.81	1,254.70	350.52	293.17	1,197.58	1,620.35	440.13	365.27
	Minimum Liability with Comprehensive and Collision			2,760.44	3,762.49	965.11	787.66	3,228.92	4,404.61	1,122.47	914.28	3,100.15	4,228.11	1,079.22	879.47	3,077.92	4,197.65	1,071.75	873.47	3,116.77	4,250.90	1,084.80	883.97
	100/300/50 Liability with Comprehensive and Collision			2,983.33	4,053.54	1,065.88	876.36	3,511.38	4,777.31	1,243.25	1,019.08	3,382.61	4,600.81	1,200.00	984.27	3,282.68	4,463.85	1,166.43	957.27	3,383.69	4,602.30	1,200.36	984.57

**FORM RF-1 Rate Filing Abstract NAIC LOSS COST DATA ENTRY DOCUMENT**

<b>1.</b>	This filing transmittal is part of Company Tracking #	03G00112
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<b>2.</b>	If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/Item Filing Number	N/A
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		Company Name	Company NAIC Number	
<b>3.</b>	<b>A.</b>	Shelter General Insurance Company	<b>B.</b>	23361

		Product Coding Matrix Line of Business (i.e., Type of Insurance)	Product Coding Matrix Line of Business (i.e., Sub-type of Insurance)	
<b>4.</b>	<b>A.</b>	19.1 and 21.1	<b>B.</b>	19.1000 and 21.1000

**5.**

(A) COVERAGE (See Instructions)	(B) Indicated % Rate Level Change	(C) Requested % Rate Level Change	FOR LOSS COSTS ONLY				
			(D) Expected Loss Ratio	(E) Loss Cost Modification Factor	(F) Selected Loss Cost Multiplier	(G) Expense Constant (If Applicable)	(H) Co. Current Loss Cost Multiplier
BI/PD	+6.1	+6.1					
Medical Payments	+13.3	+11.9					
UM / UIM	+4.1	0.0					
Collision	- 5.1	- 5.1					
Comprehensive	+7.3	+5.1					
TOTAL OVERALL EFFECT	+4.2	+3.6					

**6.** 5 Year History Rate Change History

Year	Policy Count	% of Change	Effective Date	State Earned Premium (000)	Incurred Losses (000)	State Loss Ratio	Countrywide Loss Ratio
2011	5,033	+5.9	01-26-2011	4,269	2,789	65.3	69.2
2010	5,535	+3.2	12-29-2009	4,664	2,471	53.0	68.5
2009	5,881	-5.3	3-22-2007	5,189	3,364	64.8	65.3
2008	8,350	-3.5	4-17-2005	6,046	4,419	73.1	63.1
2007	9,191	-0.2	11-19-2003	6,603	3,437	52.1	62.5

**7.**

Expense Constants	Selected Provisions
A. Total Production Expense	15.1 / 15.3
B. General Expense	8.3 / 8.3
C. Taxes, Licenses & Fees	2.9 / 2.9
D. Underwriting Profit & Contingencies	0.5 / 4.1
E. Other (explain)	
F. TOTAL	26.8 / 30.6

**8.** Apply Loss Cost Factors to Future filings? (Y or N)

**9.** +22.4 Estimated Maximum Rate Increase for any Insured (%) Territory (if applicable):

**10.** -78.7 Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable):